<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>2019 Seasonal Program Guides 11/08/2018 @ 9:30AM</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Price for 40 pages plus cover</strong></td>
<td>$9,750.00</td>
<td>$12,250.00</td>
<td>$10,689.00</td>
<td></td>
</tr>
<tr>
<td><strong>Price for each additional 4-pages</strong></td>
<td>Per 4 Pages: $1,000.00</td>
<td>Per 4 Pages: $1,198.00</td>
<td>Per 4 Pages: $853.00</td>
<td></td>
</tr>
<tr>
<td><strong>Cost per 500 add. Books</strong></td>
<td>Per 500 add. Books: $250.00</td>
<td>Per 500 add. Books: $218.00</td>
<td>Per 500 add. Books: $154.00, based on 40 pages w/ cover</td>
<td></td>
</tr>
<tr>
<td><strong>Cost per 1,000 add. Books</strong></td>
<td>Per 1000 add. Books: $500.00</td>
<td>Per 1000 add. Books: $428.00</td>
<td>Per 1000 add. Books: $319.00, based on 40 pages w/ cover</td>
<td></td>
</tr>
<tr>
<td><strong>Alteration cost per hour</strong></td>
<td>$100.00</td>
<td>$45.00</td>
<td>$85.00</td>
<td>$50.00</td>
</tr>
<tr>
<td><strong>Inserts</strong></td>
<td>$2,000.00</td>
<td>$1,351.00</td>
<td>$1,614.00</td>
<td>$1,645.00</td>
</tr>
<tr>
<td>8 page - 10” x 16” Center spread (Folded, stapled)</td>
<td>$3,000.00</td>
<td>$2,366.00</td>
<td>$2,690.00</td>
<td>$2,510.00</td>
</tr>
<tr>
<td>--------------------------------------------------</td>
<td>-----------</td>
<td>-----------</td>
<td>-----------</td>
<td>-----------</td>
</tr>
<tr>
<td>Cost for additional flat, not folded</td>
<td>No Bid</td>
<td>$1,160.00</td>
<td>No Bid</td>
<td>No Bid</td>
</tr>
<tr>
<td>Cost per 500 add. inserts</td>
<td>$100.00</td>
<td>At 4 page: $32.00</td>
<td>Included in Insert Price</td>
<td>4 Page Inserts: $20.00</td>
</tr>
<tr>
<td>Cost per 1,000 add. inserts</td>
<td>$200.00</td>
<td>At 4 page: $62.00</td>
<td>Included in Insert Price</td>
<td>8 Page Inserts: $70.00</td>
</tr>
</tbody>
</table>

**Year 2: 2020 Spring, Summer, Fall, and Winter 2021**

**Program Guide**

**Prices based off of 26,000 copies**

<table>
<thead>
<tr>
<th>Price for 40 plus cover</th>
<th>$11,250.00</th>
<th>$12,740.00</th>
<th>$10,849.00</th>
<th>40 Pages plus cover: $10,746.00</th>
</tr>
</thead>
<tbody>
<tr>
<td>Price for each additional 4-pages</td>
<td>Per 4 Pages: $1,250.00</td>
<td>Per 4 Pages: $1,246.00</td>
<td>Per 4 Pages: $866.00</td>
<td></td>
</tr>
<tr>
<td>Cost per 1,000 add. Books</td>
<td>Per 1000 add. Books: $500.00</td>
<td>Per 1000 add. Books: $446.00</td>
<td>Per 1000 add. Books: $324.00, based on 40 pages w/ cover</td>
<td></td>
</tr>
</tbody>
</table>

**For 26,500 Copies**

<table>
<thead>
<tr>
<th>Price for 40 plus cover</th>
<th>$11,129.00</th>
<th>$12,218.00</th>
<th>$14,053.00</th>
</tr>
</thead>
<tbody>
<tr>
<td>Price for each additional 4-pages</td>
<td>Per 4 Pages: $1,246.00</td>
<td>Per 4 Pages: $1,246.00</td>
<td>Per 4 Pages: $866.00</td>
</tr>
<tr>
<td>Cost per 1,000 add. Books</td>
<td>Per 1000 add. Books: $446.00</td>
<td>Per 1000 add. Books: $446.00</td>
<td>Per 1000 add. Books: $324.00, based on 40 pages w/ cover</td>
</tr>
</tbody>
</table>

**For 27,000 Copies**

<table>
<thead>
<tr>
<th>Price for 40 plus cover</th>
<th>$11,129.00</th>
<th>$12,218.00</th>
<th>$14,053.00</th>
</tr>
</thead>
<tbody>
<tr>
<td>Price for each additional 4-pages</td>
<td>Per 4 Pages: $1,246.00</td>
<td>Per 4 Pages: $1,246.00</td>
<td>Per 4 Pages: $866.00</td>
</tr>
<tr>
<td>Cost per 1,000 add. Books</td>
<td>Per 1000 add. Books: $446.00</td>
<td>Per 1000 add. Books: $446.00</td>
<td>Per 1000 add. Books: $324.00, based on 40 pages w/ cover</td>
</tr>
</tbody>
</table>
###Alteration cost per hour

<table>
<thead>
<tr>
<th>Alteration cost per hour</th>
<th>$100.00</th>
<th>$45.00</th>
<th>$85.00</th>
<th>$50.00</th>
</tr>
</thead>
</table>

###Inserts

| 4 page - 10” x 16” Center spread (Folded, stapled) | $2,500.00 | $1,405.00 | $1,638.00 | $1,694.00 |
| 8 page - 10” x 16” Center spread (Folded, stapled) | $3,500.00 | $2,460.00 | $2,731.00 | $2,585.00 |

###Cost for additional flat, not folded

| Cost for additional flat, not folded | No Bid | $1,207.00 | No Bid | No Bid |

- **Cost per 500 add. inserts**
  - $100.00
  - At 4 Page: $34.00
  - Included in Insert Price

- **Cost per 1,000 add. inserts**
  - $200.00
  - At 4 Page: $64.00
  - Included in Insert Price

###Year 3: 2021 Spring, Summer, Fall, and Winter 2021

**Program Guide**

*Prices based off of 26,000 copies*

| Price for 40 plus cover | $12,750.00 | $13,250.00 | $11,012.00 | 40 Pages plus cover: $11,068.00 |

###Price for each additional 4-pages

- **Per 4 Pages:** $1,500.00
- **Per 4 Pages:** $1,295.00
- **Per 4 Pages:** $879.00

###Cost per 500 add. Books

- **Per 500 add. Books:** $250.00
- **Per 500 add. Books:** $237.00
- Per 500 add. Books: $159.00, based on 40 pages w/ cover

###For 26,500 Copies

- 40 Pages plus cover: $11,390.00
- 44 Pages plus cover: $12,298.00
- 48 Pages plus cover: $12,558.00
- 52 Pages plus cover: $14,042.00
- 56 Pages plus cover: $14,705.00
- 60 Pages plus cover: $16,091.00
- 64 Pages plus cover: $16,148.00
- 68 Pages plus cover: $17,532.00

###For 27,000 Copies

- 40 Pages plus cover: $11,463.00
- 44 Pages plus cover: $12,779.00

---

- Inserts
- Price for 40 plus cover
- Price for each additional 4-pages
- Cost per 500 add. Books
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021

---

- Alteration cost per hour
- Inserts
- Year 3: 2021 Spring, Summer, Fall, and Winter 2021
<table>
<thead>
<tr>
<th>Cost per 1,000 add. Books</th>
<th>Per 1000 add. Books: $500.00</th>
<th>Per 1000 add. Books: $464.00</th>
<th>Per 1000 add. Books: $329.00, based on 40 pages w/ cover</th>
<th>48 Pages plus cover: $12,953.00</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>52 Pages plus cover: $14,475.00</td>
<td>56 Pages plus cover: $15,172.00</td>
<td>60 Pages plus cover: $16,602.00</td>
<td>64 Pages plus cover: $16,661.00</td>
</tr>
<tr>
<td></td>
<td>68 Pages plus cover: $18,090.00</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Alteration cost per hour</td>
<td>$100.00</td>
<td>$45.00</td>
<td>$85.00</td>
<td>$50.00</td>
</tr>
</tbody>
</table>

**Inserts**

| 4 page - 10" x 16" Center spread (Folded, stapled) | $3,000.00 | $1,462.00 | $1,663.00 | $1,745.00 |
| 8 page - 10" x 16" Center spread (Folded, stapled) | $4,000.00 | $2,559.00 | $2,772.00 | $2,663.00 |

Cost for additional flat, not folded

| No Bid | $1,255.00 | No Bid | No Bid |

Cost per 500 add. inserts

| $100.00 | At 4 Page: $36.00 | Included in Insert Price | 4 Page Inserts: $22.00 |
| $200.00 | At 4 Page: $66.00 | Included in Insert Price | 8 Page Inserts: $44.00 |

Cost per 1,000 add. inserts

| $500.00 | At 4 Page: $464.00 | Included in Insert Price | 4 Page Inserts: $464.00 |
| $500.00 | At 4 Page: $329.00 | Included in Insert Price | 8 Page Inserts: $74.00 |

Additional Comments and Specifications

Indiana Printing and Publishing

- Individual Labels and Delivery: $1,741.00
- Simplified Mailing w/ face slips and Delivery: $1,429.00

Creekside Printing

- Paper Proposed: FSC Certified Paper