



1685 West Higgins Road, Hoffman Estates, Illinois 60169 heparks.org t (847) 885-7500 f (847) 885-7523

AGENDA REGULAR BOARD MEETING NO. 1014 TUESDAY, FEBRUARY 28, 2017 7:00 P.M.

- 1. ROLL CALL
- 2. PLEDGE OF ALLEGIANCE
- 3. APPROVAL OF AGENDA
- 4. AWARDS
 - Best of Hoffman: Community Representatives
- 5. APPROVAL OF MINUTES
 - Regular Board Minutes 1/24/2017
- 6. COMMENTS FROM THE AUDIENCE
- 7. CONSENT AGENDA (Click links below to view memos)
 - A. Purchase of Z-Turn Mower / M17-011
 - B. Purchase of Pick-up Truck w/Plow / M17-012
 - C. Purchase of Dump Truck / M17-013
 - D. Purchase of Pick-up Truck M17-014
 - E. Seascape Sand Play Area / M17-005
 - F. Court Repair Bid / M17-007
 - G. Supply of Playground Equipment Bid, Victoria & Colony / M17-016
 - H. Barrington Library / M17-015
 - I. Surplus Ordinance O17-001 / M17-022
 - J. Balanced Scorecards 4Q2016 / M17-008
 - K. Open and Paid Invoice Register \$1,186,541.11
 - L. Revenue and Expenditure Report
 - M. Acceptance of A&F Minutes 1/17/2017



Regular Board Meeting 1014 February 28, 2017 Page 2

- 8. PRESIDENT'S REPORT
- 9. ADOPTION OF EXECUTIVE DIRECTOR'S REPORT
- 10. OLD BUSINESS
- 11. NEW BUSINESS
 - Mechanical system TC north side / M17-025
- 12. COMMISSIONER COMMENTS
- 13. ADJOURNMENT

ALL MEETINGS ARE HELD IN THE BOARDROOM OF THE SCOTT R. TRIPHAHN COMMUNITY CENTER & ICE ARENA AT 1685 W. HIGGINS ROAD IN HOFFMAN ESTATES UNLESS OTHERWISE SPECIFIED. IF AN ACCOMMODATION OR MODIFICATION IS REQUIRED TO ATTEND THESE PUBLIC MEETINGS PLEASE CONTACT JANE KACZMAREK AT <u>JKACZMAREK@HEPARKS.ORG</u> OR (847) 885-8500 WITH AT LEAST 48 HOURS' NOTICE.





1685 West Higgins Road, Hoffman Estates, Illinois 60169 **heparks.org t** (847) 885-7500 **f** (847) 885-7523

MINUTES REGULAR BOARD MEETING NO. 1013 January 24, 2017

1. Roll Call:

A regular meeting of the Hoffman Estates Park District Board of Commissioners was held on January 24, 2017 at 7:00 p.m. at the Triphahn Center in Hoffman Estates, IL.

| Present: | Commissioner R. Evans, Kaplan, Kilbridge, McGinn, Mohan, Bickham |
|---------------|---|
| Absent: | Commissioner Kinnane |
| Also Present: | Executive Director Bostrom, Deputy Director/A&F Director Talsma, Rec/Facilities Director Kies, P&D Director Buczkowski, Parks and Risk Director Giacalone |
| Audience: | Mr. K. Evans; Eagle Scouts Brett Bertok and Niko Soriano; Redhawks Football Team, coaches (Mark Mueller) and Cheer Team (see attached) |

2. Pledge of Allegiance:

Everyone present stood for the Pledge of Allegiance.

3. Approval of Agenda:

Commissioner Mohan made a motion, seconded by Commissioner Kaplan to approve the agenda as presented. The motion carried by voice vote. Board Meeting No. 1013 January 24, 2017 – Page 2

4. <u>Awards:</u>

A. BOH 2016:

President Bickham presented Eagle Scouts Brett Bertok and Niko Soriano with the Best of Hoffman for 2016 for their volunteer work in creating the Archery Range for the park district.

B. BOH January:

President Bickham presented the Redhawks Football Team and Cheer Team with the Best of Hoffman For January for their 1st Place National (Football Team) and 2nd Place National (Cheer Team).

5. <u>Minutes:</u>

Commissioner McGinn made a motion, seconded by Commissioner R. Evans to approve the minutes of the December 20, 2016 and the Public Hearing December 13, 2016 meetings as presented. The motion carried by voice vote.

6. <u>Comments From the Audience:</u>

None

7 <u>Consent Agenda:</u>

Commissioner Mohan made a motion, seconded by Commissioner Kaplan to approve the consent agenda as presented.

- A. Golf Cart and GPS Fleet M17-004
- B. Policy Manual Updates M17-002
- C. Open and Paid Invoice Register \$700,272.47
- D. Revenue and Expenditure Report
- E. Acceptance of Rec Minutes 12/13/2016
- F. Acceptance of A&F Minutes 12/20/2016

On a Roll Call:Carried 6-0-1Ayes:6 Evans, Kaplan, Kilbridge, McGinn, Mohan, BickhamNays:0 NoneAbsent:1 Kinnane

8. <u>President's Report:</u>

President Bickham commended staff on the 2016 budget surplus as well as congratulating Director Kies on his re-election to the Chamber Chair. He also recognized Superintendent Manisco on her completion of the Certification for Parks and Recreation Professional. He said he was glad to see the construction on the north side and looking forward to the Staff Recognition Breakfast on Thursday.

Board Meeting No. 1013 January 24, 2017 – Page 3

9. Adoption of Executive Director's Report:

Commissioner McGinn made a motion, seconded by Commissioner Kilbridge to adopt the Executive Director's Report as presented. The motion carried by voice vote.

10. Old Business:

None

11. New Business:

None

12. <u>Commissioner Comments:</u>

Commissioner Kaplan noted that it was good to see everyone at conference and good to see all the people present at the board meeting that night.

Commissioner R. Evans noted that the conference was excellent and that the last session was the most telling: The Commissioner Round Table. He noted that it was interesting to hear other commissioners talk about their districts and that it made the Hoffman Estates Park District look very good.

Commissioner Kilbridge agreed that it was good to see all the people at the board meeting that night and thanked the board for the opportunity to attend the conference and work behind the scenes. She thanked Director Kies for his tremendous help with conference.

Commissioner Mohan said he was sorry he had been unable to attend conference; that it was terrific to see all the parents and children at the board meeting. He reminded the board of the huge meetings held in the gym with regard to the construction of the addition to the Center.

Commissioner McGinn noted that he had enjoyed conference and that there was always something to learn.

Commissioner Kilbridge explained she had been talking with past Commissioner Guiney and asked about bikes on the track at Eisenhower School and Mr. K. Evans explained that they were permitted. Executive Director Bostrom noted that there was signage at the entrance to the park and at the parking lots but there would be no sign evident from past Commissioner Guiney's back yard to the track. Director Giacalone noted that the track would be resurfaced this year. Board Meeting No. 1013 January 24, 2017 – Page 4

13. <u>Executive Session:</u>

Commissioner McGinn made a motion, seconded by Commissioner Kilbridge to move to Executive Session at 7:30 pm for the purpose of:

- A. Minutes, pursuant to Section 2(c) (21) of the Open Meetings Act.
- B. Appointment, employment, compensation, discipline, performance or dismissal of an employee, pursuant to Section 2 (c) (11) of the Open Meetings Act.

On a Roll Call:Carried 6-0-1Ayes:6 Evans, Kaplan, Kilbridge, McGinn, Mohan, BickhamNays:0 NoneAbsent:1 Kinnane

Commissioner R. Evans made a motion, seconded by Commissioner McGinn to reconvene to regular session at 8:20 pm. The motion carried by voice vote.

14. <u>Discussion from Executive Session:</u>

None

15. <u>Adjournment:</u>

Commissioner Mohan made a motion, seconded by Commissioner R. Evans to adjourn the meeting at 8:20 p.m. The motion carried by voice vote.

Respectfully submitted,

Dean R. Bostrom Secretary

Peg Kusmierski Recording Secretary

HOFFMAN ESTATES PARK DISTRICT REGULAR BOARD MEETING NO. 1014

EXECUTIVE DIRECTOR'S REPORT

February 2017

Planning & development

1. <u>TC Renovation</u>

Work on the renovation project is progressing and in-line with the proposed schedule and at budget levels. The concrete footings were installed the last week of January without having to do any subsoil modifications. Testing was performed by an outside consult and the soils proved to be satisfactory for the proposed loads. Steel fabrication was completed on January 30th and the steel was set in place on February 6th and 7th. The masonry fill-ins and pier column were completed January 27th. Electrical rough-in on the ceiling began on January 23rd and will continue into the first week of February. At that time, the electricians will transition to wall rough-in which will begin on February 2nd. The off-ice nets are scheduled to be installed the latter part of the first week of February with the wall padding due the 2nd week of February. Once the wall padding has been installed, the off-ice area will be considered 95% complete with the only remaining item to be the two wooden doors leading to the running track. All the wooden doors for the project were ordered the 3rd week of January with a 6-8 week delivery time. All the material submittals except for the casework have been approved by the architect and are on order for delivery within the next 30-45 days.

2. <u>Playgrounds:</u>

With the supply of playground equipment vendor known, staff has prepared and released the playground install package which is to be submitted by the end of February. Once those bids have been opened, they will be presented to the committee in March so that construction on the install of the playground equipment can begin in April as soon as the weather permits.

3. <u>Paving Bid:</u>

The paving bid package was released and will be due at the end of February along with the install of playground equipment. Both the paving and playground install involve some of the same projects; namely Victoria Park, Westbury Path Improvements. Concrete work would begin as soon as weather permits and the paving would follow as soon as the asphalt batch plants are open in the spring.

4. <u>PSSWC shower area renovation:</u>

Staff has met with the architects to identify key dates in the planning process. In addition, the architects have been instructed to identify methods of construction and materials to be used that will be presented to staff for review and comment within the next 35 – 45 days. The architects will also be contacting the IL Department of Health Public Pools Division to determine whether or not a State Pool Permit will be required for this project. The project is still slated for construction during the months of June, July and August.

<u>Parks</u>

- 1. Truck 538 replaced lift gate motor.
- 2. Truck 515 installed new tires and new front tires on truck 524.
- 3. Bus 534 replaced two batteries.
- 4. Completed maintenance and repair on all mowers, ballfield groomers and stripers.
- 5. Staff installed a new controller and inducer motor on RTU-1 at PSSWC.
- 6. A new gear box was installed on the front entrance ADA door at PSSWC.
- 7. Staff is in the process of retro fitting the interior up lights to L.E.D at PSSWC.
- 8. The spa pumps at PSSWC had two new gauges and a new flow meter installed on them.
- 9. The entire demolition and demo punch list for the north end remodel has been completed at TC.
- 10. Bridges of Poplar Creek, the marque signs logo change was finished up. All the marque signs now have the new logo.
- 11. A new outlet was installed for the steam table in the upstairs kitchen at BPC.
- 12. Staff has been installing no smoking signs in all parks.
- 13. Vogelei Barn downstairs hall and main stairwell to second floor was patched and painted.
- 14. Additional brush mowing was done at Essex Park.
- 15. Frisbee Golf pathways at Black Bear were re-mulched.

- 16. Due to the absence of snow cover, bed cleanup was started and a round of general park cleanup was done.
- 17. Job specific Safety Training is 75% complete for full-time employees and will be completed mid-February.
- 18. Orientation meetings are being held in preparation for the 2017 PDRMA Loss Prevention Review.

Recreation and Facilities Division

UPCOMING EVENTS



- Feb. 6 Preschool priority and resident registration opens
- Feb. 7 WRC Preschool Open House
- Feb. 8 TC Preschool Open House
- Feb 10 Daddy Daughter Dance
- Feb 16 Girls Night Out
- Feb 17 Friday Night Fish Fry
- Feb 17 Mother Son Date Night
- Feb 18 Parents' Night Out
- Feb 24 Friday Night Fish Fry
- Feb. 27 Preschool Open Registration
- March 3 Friday Fish Fry
- March 10 Friday Fish Fry
- March 11 Hoffman Walks event

Administration Updates:

- Staff attended the IAPD/IPRA State Conference and gained some valuable experience from the sessions that were attended as well as the vendors on the exhibit floor. Mike Kies participated in the Joint Conference Committee who plans and helps facilitate the event.
- Staff attended the Chamber Celebration of Excellence event, IPRF foundation meeting, the Chamber Leadership session at Harper College and Dr. Martin Luther King Jr. breakfast at the Village.
- We are excited to announce that Colleen Palmer our Superintendent of Recreation is going to be the Park District's liaison to the Northwest Fourth Fest Commission. She will represent the park district at all planning meetings going forward. This commission is supported by representatives from the Village of Hoffman Estates, Hanover Township and the Park District. The event itself takes place at the Sears Centre, please see the attached link for more information: http://www.hoffmanestates.org/government/boards-commissions/volunteerboards-and-commissions/fourth-of-july-commission.

Volunteers Summary:

- Human Resources processed 18 new volunteers.
- The Friends of HE Parks had a Girls Night out Committee meeting involving 6 volunteers and took 1 ½ hours.



Youth Baseball/Softball

• Early bird registration has come to a close. Numbers for our younger divisions - Shetland (Kindergarten), Pinto (1st/2nd Grade), and Mustang (3/4th Grade) are off to a great start with 30 plus players in each division already.

Baseball Field Rentals

• Baseball field rentals for Cannon Crossing are booked every weekend from April 15, 2017 to July 8, 2017. It will be a busy spring/summer season at Cannon this year!

Youth Basketball

- First half of the season is completed (5 weeks). Picture day was January 14th; February 4th was our Windy City Bulls Day at Triphahn Center. The Windy City Bulls Mascot came to the game and took pictures with parents and players. Everyone really enjoyed the photo op! Coming up this month will be our all-star games on Saturday, February 19th.
- Boys Feeder Basketball hosted their tri-meet home games at Triphahn Center on January 22nd, January 29th, and February 5th. St. Viator, Elk Grove, Prospect, Barrington, Palatine and Homewood Flossmoor participated in these Tri-meets vs Hoffman Estates.

Indoor Soccer

• The indoor soccer program began on Sunday, January 29th. K-4th graders receive fundamental instruction for the first 45 minutes of the day and then participate in 3v3 and 4v4 games for the remaining 45 minutes of class.

Adult Sports

• Spring adult sport registration has begun. New this spring we will be offering Wiffle Ball leagues on Wednesday nights at Cannon and a Spring Training Adult Softball league on Mondays at Cannon. These programs will begin in March.

Gymnastics

• Gymnastics equipment has been re-installed at Vogelei barn and classes started on January 16th. Registration for the first session was at 181 participants. The first session of 2016 they were at 161, an increase of 20 participants. Second session registration is ongoing and classes are due to begin on February 20th.

Dance

• Winter/Spring dance classes started the week of January 9th. Registration is low due to the construction on the north side and the limited space available for additional classes. Numbers at TC are at 106; WRC numbers are at 76. 2016 session numbers were 181 at TC and 70 at WRC.



| | 13 TC | 15 TC | +2 TC |
|------------------------|--------|--------|---------|
| Three-school 16-17 | 13 WRC | 12 WRC | -1 WRC |
| | 28 TC | 25 TC | -3 TC |
| 2's Playschool 16-17 | 24 WRC | 16 WRC | -8 WRC |
| | 125 TC | 122 TC | -3 TC |
| Preschool 16-17 | 67 WRC | 69 WRC | + 2 WRC |
| Early Learning Center* | 33 | 39 | +6 |
| Total Preschool | 303 | 298 | -5 |
| *Full Day Program | | | |

- A Jim Gill Family Concert will take place Friday, March 17 6:30 p.m.-7:30 p.m. in the TC gym.
- ELC has replaced gymnastics on Fridays with All Star Sports, Inc. on Wednesdays starting February 1.

| District 54 District 15 WRC KSTAR | 321 51 10 | 359 62 18 | +38 +11 +8 |
|---|-----------------|-----------------|------------------|
| School Age Totals | 382 | 439 | +57 |
| District 54 | 159 (3) | 346 (7) | +187 |
| District 15 | 40 (2) | 118 (6) | +78 |
| School Age Totals | 199 | 464 | +265 |

- We added a new option for KSTAR for participants to attend only until 2:30pm to meet the high demand from the community. Currently there are 4 children enrolled in this option.
- With the additional participants in the KSTAR program we brought on an additional staff member to work on the higher enrollment days.
- As of January 1st, Lisa Swan is our full time Child Care Coordinator, assisting with the day to day operations of all Preschool, ELC and STAR programs.



| Membership | 1/16 | 1/17 | +/- Var. |
|------------|------|------|----------|
| Total | 574 | 626 | +52 |

Classes offered in January

• Basic Exercise(3), Gentle Yoga(3), Line Dance, Spanish, Tai Chi

Athletic opportunities offered in January

• Balloon Volleyball (Weekly), Billiards, Pickleball (indoor), Ping Pong, Volleyball and Walking Path

Upcoming trips

• Windy City Bulls which includes 50+ Center fundraiser (2/7), Chicago Auto Show (2/16), Mardi Gras Show, Peoria (2/28)

Evening/Special Programs in January

 Pub Quiz Night (3rd Thursdays/5:30 pm) – 44 participants (largest participation ever!) - held at BPC

Friday post lunch programs (January)

- 1/6 Garibaldi's "Lunch Bunch" 5 participants
- 1/13 Garibaldi's "Lunch Bunch" 30 participants
- 1/20 Lunch/Tour (NEW) The Grand at Twin Lakes Senior Living Community 20 participants

Other

Free Adult Health Clinic – 12 drop-ins Hired new 50+ Program Assistant, Mindi Schwartz Attended Memorial Service for 50+ member Renewed posting for writing instructor (Harper College)

Ice Operations

TESTIMONIALS & SOCIAL MEDIA COMMENTS

On Facebook, Google Plus, Yelp, Twitter, etc.: Google:



I.C.E Academy

- A mini Ice Exhibition took place at 2pm on Saturday, Jan. 7th. 23 Skaters took part in the event.
- Skating lesson classes got underway Monday, January 9. 248 skaters are registered (271 – 2016). A new adult class is being offered at the same time as the toot program to entice parents to learn how to skate with their children. 8 adults are enrolled in the class.
- Staff has worked out a new spring lesson schedule by offering lessons on more days of the week going forward. If enrollment shows a significant increase staff will look at the fall schedule and attempt to schedule similar times for the fall session.
- Staff is working on a possible spring ice show that would take place in late May.

Wolf Pack

- HEPD will be part of the USA hockey weekend Feb 25. Give Hockey a Try from 1-2pm.
- Staff is working on preliminary off ice schedules for teams as well as researching a number of products for the area.
- Wolf Pack development class began Monday, January 9. 198 hockey players are participating in the winter session (285 -2016).
- Spring hockey registration will open Feb. 7.
- A new summer 3x3 programs is being developed.

Ice Rink Information

- NWHL tournament games Feb 25 March 10.
- Girls State tournament March 1-5.
- Wirtz Cup Sled Hockey Championships March 10-12
- Krolak Cup tournament April 1-2.
- Chi Town Shuffle tournament April 21-23



| January Membership Totals +/- | 2016 | 2017 | Var. |
|----------------------------------|------|------|-------|
| • / - | 3145 | 3041 | - 104 |

TESTIMONIALS & SOCIAL MEDIA COMMENTS

On Facebook, Google Plus, Yelp, Twitter, etc.:

| | F Prairie Stone Spo | de 8 Madaas | es Cantas | 9 | | | The second | Thomas | | 0.0 | | | | |
|---------|-------------------------------|------------------------|---|---------|--------------|-------|------------|--------|---------------|-----------------------------------|----|--|---|----------------------|
| | Page Messages | Notificatio | | | | | Carlo Kano | Houne | | Settings Help • | 1 | 34 514 | ephani Urib ni N Klein's | ae replie |
| | Overview Promotions | | 3.05er Kolen | 9 25ert | | - | 5-Object | * 001+ | | | Ē | Era | ni N Klein's In Spence o I Lacey Colt ioto | commer |
| | 1.ikes | All Posts | Published | | | | | | | | 1 | Bet to . | th Kazmier Jenny Grod | Jozak re Jis comi |
| | Reach | | | Read | Corganic / P | • bie | Post Cik | No 🖬 1 | Reactions, Co | mments & Shares 🔫 | | Am | nelia Kriste | on likes |
| | Page Views Actions on Page | Published * | | | Targeting | Reach | | Enga | gement | Promote | 1 | - | plat Jaim | |
| | Posts | 01/26/2017 2.55 pm | Our member vision board is a most full! Did you add your rei | | 0 | 2 | | 00 | | Boost Post | 10 | 12 140 | er Stecher | |
| | Events | 01/23/2017 | Stay consistent and the result will follow! #motivationmonds | | 10 | 357 | | 1 | | Boost Post | P | 19 m | Deniate. | |
| | Videos People | 01/22/2017 | Looks like a lot of great fennis | 2 0 | 0 | 291 | | 29 | | Boost Post | 12 | S. 04 | | |
| | Local | 12-38 pri- | layers in our Thursday night H | 9 | | | - | 0 | | | 13 | | right Disenter | ener: |
| | Messages | 01/19/2017 ± 09 pm | Become a member todayft \$0 nrolliment with the purchase of | 8 | 9 | 929 | | 30 | ÷ | C View Results Robated \$13.00 | | 1. 200 | ries Merry 1 | |
| | | 01/19/2017 2.34 am | Are you frustrated in your weights? If so, Weight-h | nt 🗰 | 0 | 105 | 1 | 0 | | Boost Post | 1 | 100 | equest form | 1997 |
| | | 01/16/2017 | Swim lesson fun! | 10 | | 372 | | 30 | | Boost Post | | 110 C | | |
| | | 01/16/2017 | | | | | 2 | | | | 16 | 1000 | | |
| | | 2:05.am | w and thank yourself later. #m | | 6 | 461 | - | 219 | 1 | Boost Post | 1 | | | |
| | | 01/14/2017 9/00 arr | Free KIND partaits 10a-12noc | el 10 | ø | 303 | | 3 | | Boost Post | 1 | | | |
| | | 01/13/2017 | https://nstagram.com/p/BPN- | P 8 | 0 | 313 | | 29 | | Boost Post | 3 | 26 | 0.0040.00 | |
| | | 01/12/2017 | Congratulations to our King & | | | 262 | | 3 | | Boost Post | 5 | 2 110 | attractions | s-cha |
| | | 4.49.201 | usen of the Mountaini Anna A. | d | | a.ve. | - | 3 | | ENOUGH FORM | 0 | 87 10 | | int. |
| | | 01/10/2017 1.43 pm | Be KiteD to yourself in 20171 K d is sponsoring our New Year | ÷ = | 0 | 0 | | 0 | | | E | 1 | 91.1.10 | |
| | | 01/09/2017 9:00 em | Happy Mondayl You know what hat means. A little dose of m | 11 | ø | 378 | | 0 7 | | Boost Post | 1. | Turn o availat | on chat to s | ee who |
| 📺 😺 🗠 📢 | | 01/05/2017 | Prairie Stone Sports & Welline | | | 1.66 | - | 207 | - | Boost Post | | | | |

yelp

Prairie Stone Sports & Wellness Center

yelp review

Katie



So far so good. I got a membership here about 1 month ago. My cousin and I decided to start working out together so we tried out a few places. 1st we went to Midtown in Palatine and yes that place is nice but dude that place is expensive. Then we went to the YMCA, it offered all the same stuff as Midtown but just less fancy but also at a lower price point. Then we tried out Prairie stone. It was a



good midpoint between Midtown and YMCA. It is classy and clean but not crazy expensive. I am paying \$67 a month for an adult and my cousin since she is under 23 is paying \$32 a month.

You get a ton of classes included as well as lots of equipment. There is an indoor running track, a rock climbing wall, basketball courts, tennis court (extra \$) and 2 swimming pools. Plenty to keep you busy. Spinning class was superior to the YMCA's class; you spin in the dark which is nice because that class makes you sweat. Cardio kickboxing was challenging but man you sure feel it. Both teachers are very peppy and make it fun to work out. Locker rooms are nice, and have lockers that are decently easy to use. Overall great place so far, makes it fun to work out.

Member Services

- During the month of January, the Member Services team fell just shy of obtaining their net membership goal by 16 members, (the net goal was 117 and the net total was 101).
- The ongoing Friends in Fitness member referral program continued to be a primary force in generating new memberships in January and was further magnified and promoted with an extension of the 'Give 25/Get 25' referral opportunity. (Both the referring member and the new member receive \$25 of club credit following the completion of the first 30 days of membership). There were a total of 27 new member referrals in January.
- The PSS&WC enrollment special was advertised on each of the following:
 - o 30K direct mail postcard (mega size)
 - District's electronic marque signs throughout the community
 - VHE electronic marguis located at the corner of Shoe Factory Road and Beverly
 - The ENROLLMENT FEE banner on the north side building exterior
 - Select Facebook posts throughout the month (including a 'live' facility tour)
 - o Guest and tour follow up targeted email via Retention Management
 - Both internal and e-based targeted marketing were utilized to inspire member referrals as well as to reach all HEPD clients throughout the community. The HEPD bi-monthly Eblast included the enrollment promotion details, and targeted emails through Retention Management

continued to be sent throughout the month to promote the club cash incentive for member referrals.

- Facebook and the HEPD and PSS&WC websites (scrolling banner updates); two digital initiatives to promote the enrollment special on the final two weeks of December amidst the holidays were launched on Facebook.
- The number of credit card denials following January billing continued at a consistent pace in comparison to the previous recent months. The Member Services team resumed efforts to contact members proactively to obtain updated information for billing continued via mail and email during the month of January. These efforts also included phone calls and person-to-person contact upon check in at the Service Desk. While the Member Services team successfully managed the 90-day collection effort, significant collections were also achieved at the 60-day and current month levels, which translate to fewer potential 90-day cancellations after the New Year. This collaborative intensive collection effort resulted in a <u>RECORD LOW</u> number of 90-day cancellations (total of 7), which translated into 26 fewer total cancellations than projected for the month.
- The Member Services team is currently working on a potential new corporate membership account with a few businesses within the Prairie Stone Business Park and within the surrounding community. Efforts will be ongoing in February to establish corporate visits to the companies to meet with management and employees in an effort to promote enrollment.
- The Member Services team completed the sale of student winter passes in 1 and 2 month durations to college students returning home for winter break. These special passes were paid in full at time of purchase and do not impact attrition rates once expired. Pass sales began December 1 continued thru Jan 31 (to accommodate both semester and trimester patterns). There have been a total of 59 student winter passes sold.
- The Member Services team coordinated a month full of special events in January for members to usher and welcome both new and existing members to the New Year (see image below). Events included several special fitness group classes and workshops along with a number of fun activities, all of which help to bolster retention. The Member Services team also launched a series of online motivational quotes that are posted each Monday on social media to help motivate members to pursue fitness goals in the New Year and throughout. These 'motivational Monday' quotes are also printed and placed strategically throughout the club for members to discover during their workouts.



| te Edit View Vindew Help | K |
|--|---|
| 🗁 Open 🛃 🔁 🕼 🏟 🖺 🚍 🐼 🔹 12 0 d0 😑 🔹 1555 - 🗧 🔛 🖉 🕼 | Tools Fill & Sign Comment |
| body achieves body achieves what the mind believes #prairiestonestrong | Image: Second and Second an |
| | |

Operations and Fitness Departments:

- PSS&WC hosted a variety of athletic rentals including a large 2-day youth basketball tournament in all 3 gymnasiums during the month of January. Although birthday parties and scout lock-ins are still offered at PSS&WC, efforts have been taken to transition to larger multi-court athletic rentals that reduce labor intensity while generating steadier revenue streams.
- A targeted email message that promotes SFAC and PSS&WC lifeguard opportunities in the upcoming summer months was sent via Retention Management to all previous student summer pass holders from 2016 as well as student winter passes from this past season.

- Preliminary efforts are underway to determine timelines and project details regarding the upcoming café and tennis court renovations.
- PSS&WC held a Nutrition Workshop, Belly Busters, taught by Zac Marshall on Tuesday January 31st with 7 members attending!
- PSS&WC has an upcoming Nutrition Workshop for "Heart Health Month", Healthy Heart, and Learn Where to start on 2/13, taught by Kathy Brown. The seminar has been added to the monthly wellness calendar and marketed through the guide.
- The personal training department will promote the 3 pack promo for new members in February.
- Within the area of group fitness class participation has increased across the board! Highlighted classes include: Dance Party Fusion 40-45 Friday Spin 25(MAX) Gentle Yoga 25-30
- Fitness department

PSS&WC Swim Lessons

• The first session of group swim lessons are scheduled to start Saturday, January 7. We are had an enrollment of 137. Second session swim lessons begins February 18. Registration for session two is currently being taken.

Climbing Wall

• Youth classes for the climbing wall continue to fill with 9 and 8 participants in the 6pm & 7pm classes Wednesday nights. Because of the consistent numbers and the number of returning climbers we are able to split the program into a beginner class and an intermediate climbing class. Winter session 2 is scheduled to begin February 15.

Early Childhood Programming

• Kids First Sports Soccer continues in its popularity. We are averaging between 10-15 participants per class. This session soccer ran with only 6 participants but basketball is scheduled to start February 7 and is running with 8 participants.



Triphahn Center Fitness and Operations:

| Membership | 01/2016 | 01/2017 | Var. |
|-----------------------|---------|---------|------|
| +/- Fitness | 954 | 893 | -61 |

General Summary:

- Dance World was held on 01/14.
- Northside project is still underway.



| Membership Fitness Totals +/- | 01/2016 | 01/2017 | Var. |
|-------------------------------|---------|---------|------|
| Fitness | 394 | 368 | -26 |

General Summary:

• Personal Training special was 10% off a 5 pack.



Bo's run:

 Breakdown for Bo's Run / Combo passes HE 148, Palatine 47, Barrington 24, Schaumburg 44, Arlington Heights / Mt. Prospect 6, Inverness 34.
 Additional towns are Rolling Meadows, Elk grove, Hanover Park & Streamwood.

Freedom Run:

 Breakdown for Freedom Run/ Combo passes Elgin – 182, HE – 84, Streamwood 69.
 Schaumburg – 22. Additional towns are Huntley, Hanover Park & S. Barrington, Elk Grove, Palatine, Wheeling & others.

| Dog Park Passes | 01/2016 | 01/2017 | +/- Var. |
|-----------------|---------|---------|----------|
| Bo's Run | 249 | 297 | +48 |
| Freedom Run | 277 | 321 | +44 |
| Combo | 71 | 79 | +8 |
| Total: | 597 | 697 | +100 |



Communications and Marketing

PROGRAM PROMOTIONS

Staff worked with program managers to promote Winter Guide and Registration, youth sports programs, 50+ events, trips and programs; Girls Night Out, Daddy Daughter Dance, Mom/Son Date Night, Days off School Field Trips, Parent's Night Out, Giving Tree, Seascape Pass Winter Sale, Hockey and Figure Skating, BPC weddings.

Community Calendar Submissions to: Daily Herald, Chicago Tribune, Hoffman Estates and Schaumburg Chambers and Hoffman Estates Visitor's Bureau.

<u>VIDEO</u>

This month, we featured the video "Join us for Girls Night Out".

PRESS RELEASES/PUBLIC RELATIONS

Articles that were printed or appeared online on the newspaper websites will be attachments at end of the Board Report.

• Girls Night Out to Benefit Local Families

The following are press releases that were sent to the newspapers, but have not yet been picked up for print:

- HE Parks Board Presents Best of the Best Award to Eagle Scouts
- Win free classes in HE Parks Photo Contest
- HE Parks Announces Best of the Best of Hoffman Recipients

REVIEWS & SOCIAL MEDIA COMMENTS

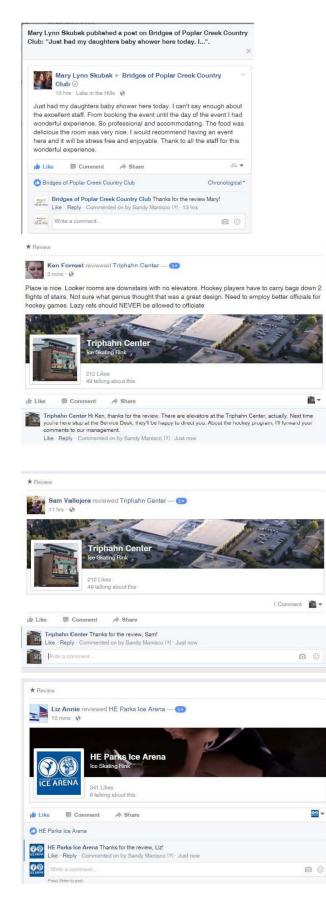
Google Plus Reviews:

| Ξ | Prairie Stone Sports & Wellness Center | | | | | | | | | | |
|---|---|---|---|-----------------|--------------------|-----------------------|-----------------------------------|-----|--|--|--|
| | | | HOME | INEC. | | REVIEWS | | | | | |
| _ | | | | | | | | | | | |
| | | f 1 | | | | | | | | | |
| | | ROMAN LUPTAK | | Rating | | Review | posted on | | | | |
| | | | | **** | ** | Jan 27 | | | | | |
| | | | | | | | | | | | |
| | | The user didn't write | The user didn't write a review, and has left just a rating. | | | | | | | | |
| | | Best practices for re | sponding to re | views 🕶 | | | | | | | |
| | le la | Prairie Stone Sports Thanks for the review | | enter – Jan 30 |), 2017 – edit – d | elete | | | | | |
| | | | | | | | | | | | |
| Ξ | Prairie Stone Sports | s & Wellness Cent | er | | | | | | | | |
| | | | | INFO | PHOTOS | REVIEWS | | | | | |
| | | | AMSMIT : | in the second | Thoros | | Margaria. | | | | |
| | | 4 | | | | | | | | | |
| | | | | | | | | | | | |
| | 4 | Surendar N | | Rating | ** | Jan 19 | 2017 | | | | |
| | | | | | | | | | | | |
| | | The user didn't write | a review, and | has left just a | rating. | | | | | | |
| | | Best practices for re | sponding to re | views • | | | | | | | |
| | 4 | Prairie Stone Sports | & Wellness C | | 3, 2017 - edit - d | lelete | | | | | |
| | | Thanks for the revie | w Surendar! | | | | | | | | |
| | Scott R. Triphahn Co | ommunity Center | & Ice Ar | ena | | | | | | | |
| | | | | | PHOTOS | REVIEWS | INSIGHTS | | | | |
| | | | CONTEC- | (1969) | | | A 10-000 | | | | |
| | | 4 | | | | | | | | | |
| | | Michelle Angelique | | Define | | Deside | posted on | | | | |
| | (| Michelle Angelique | | Rating | r W | Jan 22 | | | | | |
| | | | | | | | | | | | |
| | | Nice ice rinks, conse were a bit dirty but o | | | ugh the counter s | staff is very slow. B | athrooms can use some attention t | hey | | | |
| | | | and the second second | | | | | | | | |
| | | Best practices for responding to reviews - | | | | | | | | | |
| | | Scott R. Triphahn Co | ommunity Cen | ter & Ice Aren | | | er. We appreciate the feedback! | | | | |

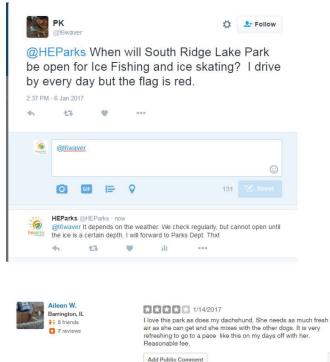
| = | Prairie Stone Spo | orts & Wellne | ess Center | | | | | | | | |
|---|---|---|------------|---------------------|------------------|-------------------|-------------------------------|--|--|--|--|
| | | | | AE INFO | | REVIEWS | | | | | |
| | | Vania / | Vicheva | Rating | | | posted on | | | | |
| | | Older e | quipment | *** | (X) | Jan 13, | 2017 | | | | |
| | | Prairie | | ess Center – Jan 16 | | | older? We will forward to the | | | | |
| | Prairie Stone Spo | orts & Wellne | ess Center | | | REVIEWS | | | | | |
| | | Ť. | | | | | | | | | |
| | | Agnies | zka backus | Rating | * | Review Jan 12, | posted on 2017 | | | | |
| | The user didn't write a review, and has left just a rating. | | | | | | | | | | |
| | | Best practices for responding to reviews • Prairie Stone Sports & Wellness Center – Jan 16, 2017 – edit – delete Thanks for the review! | | | | | | | | | |

Facebook Comments:





TWITTER:





This customer has asked not to be contacted by busines

MARKETING DASHBOARD



Mobile App Downloads - Source: Apple iTunes & Google Play reports

The app has been available since April 25, 2014. C&M continues to promote various features of the app to increase usage. Below is a chart showing progress over the previous 10 months. As of October 2015, 667 mobile app users had Push Notifications turned on.

100

| April | May | June | July | August | Sept | Oct | Nov | Dec | Jan |
|-------|-------|-------|-------|--------|-------|-------|-------|-------|-------|
| 2016 | 2016 | 2016 | 2016 | 2016 | 2016 | 2016 | 2016 | 2016 | 2017 |
| 1,421 | 1,429 | 1,525 | 1,560 | 1,602 | 1,547 | 1,530 | 1,461 | 1,478 | 1,493 |



Mobile Access – Source: Google Analytics

Desktop numbers have increased slightly for the first time in many years, instead of declined. This may indicate that we've hit at saturation point – there will always be a certain number of visitors that will visit via desktop. For example, during December with many people on vacation, it may have been easier to access the site via desktop. (NOTE: "Prior to" column indicates how users accessed HEparks prior to the app and mobile-friendly website. Responsive mobile-friendly website launched Oct 28, 2014; app launched April 25, 2014; mobile WebTrac launched in late November 2014.)

| Source: Google Analytics | Prior to App & responsive web: Feb 2013-Feb 2014 | Jan 1-31, 2016 | Jan 1-31, 2017 | Change from last year |
|--------------------------------|--|----------------|----------------|--------------------------|
| Desktop | 63% | 17% | 16% | -1% |
| Mobile | 27% | 64% | 72% | -1% |
| Tablet | 10% | 18% | 12% | -6% |

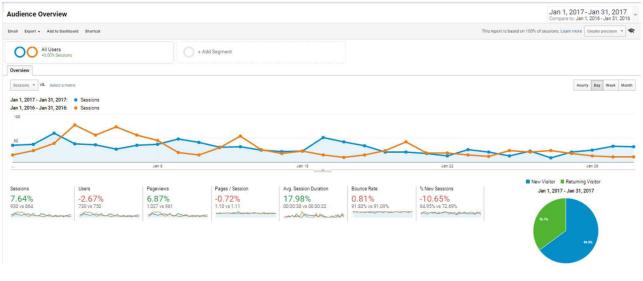
*A decrease in tablet views is speculated to be a result of more mobile phone use as mobile phone screens are increasingly larger. Tablet sales have leveled off. It is more convenient to use a smart phone which is always within reach. (http://time.com/3532882/people-arent-buying-tablets/)

111 Website HEParks.org - Source: Google Analytics 0 heparks Hits to the website are up slightly. Jan 1, 2017 - Jan 31, 2017 Compare to: Jan 1, 2016 - Jan 31, 2016 Audience Overview Email Export - Add to Dasi OO All Users + Add Segment Overview Sessions + VS. Select a metr Hourty Day Week Month Jan 1, 2017 - Jan 31, 2017: Session: Jan 1, 2016 - Jan 31, 2016: Session: w Visitor Returning Visi Jan 1, 2017 - Jan 31, 2017 Pages / Sess -4.48% 2.52 vs 2.63 0.67% -0.76% 4.55% 2.17% 47.56% vs 46.55 -0.20% 3.89%



Program Guide Online – Source: Google Analytics

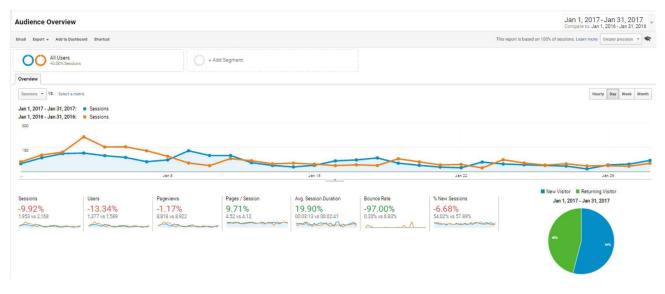
Hits to the online program guide are way up this month, likely due to Winter Registration; the Winter Guide registration began late in November.



WebTrac/Online Registration Page Hits – Source: Google Analytics



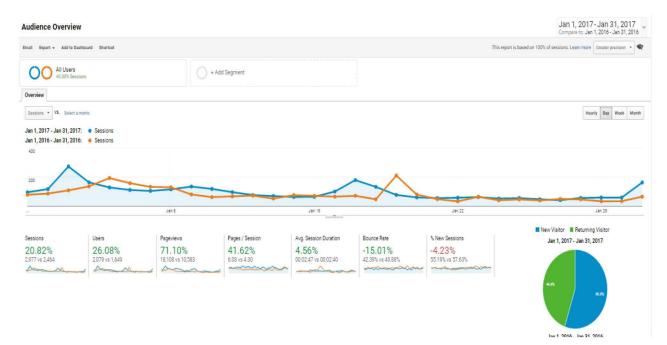
Hits to online registration have dropped this month as we have been driving more users to the mobile WebTrac page, with the increased use of mobile devices for web browsing. In electronic marketing, links go primarily directly to Mobile WebTrac pages.





Mobile WebTrac – Google Analytics

The number of people accessing Mobile WebTrac from their mobile devices is up significantly as compared to last year, and up significantly higher than those browsing WebTrac with a PC. A strategy we use that is having a great impact is that when we post links on web, email and social media we typically link directly to mobile online registration pages. Unfortunately, we have found that the program details are harder to view on the Mobile WebTrac, so programs that we think are important to view the details are directed to another source, such as PDF of the program guide or regular WebTrac.





Facebook Reach

Facebook fans will now be reported as a total of all Facebook pages throughout the district, including:

Total fans for all pages as of January 31, 2017:

Our goal is engagement, which was down in December. While we had some events in December, many programs did not run for the majority of the month. See the chart below for a list of our most successful posts this month.



Top Most Engaging Posts this Month: Achieved a total of 3,201 impressions

Top 5 Most Successful Posts January 1-31, 2017 for the main Hoffman Estates Park District page:

| Post Message | Туре | Posted | Lifetime: The number of impressions (Total Count) |
|--|-------|--------------------|--|
| Did you know that we offer swimming lessons year round at Prairie Stone Sports & Wellness Center? Browse the offerings online at http://www.heparks.org/program_guide/ Swimming lessons help reduce the risk of drowning in small children. | Photo | 1/7/17 9:24 AM | 3199 |
| An affordable fitness option, Triphahn and Willow Fitness Centers: http://ow.ly/U4wl307UxkS | Photo | 1/16/17 6:45 AM | 3000 |
| Congratulations to our 6th grade boys basketball feeder team, they won the Palatine B tournament this weekend. Way to go, guys! | Photo | 1/16/17 9:10 AM | 2886 |
| Do you know a Social Media lover with proven results and experience? HE Parks is hiring Full-Time Digital Media Assoc to join the Communications & Marketing team creating engaging content, such as video, photos, memes, etc. Our job is GREAT - we get to encourage people to come out and have FUN! Apply here> http://ow.ly/Zf6O307InUi | Photo | 1/5/17 6:38 AM | 2315 |

| #Teen Center is the place to chill! #Free! Pool, ping pong, video games. Tues & Fri 6:30-8:30pm @HoffmanTweets http://ow.ly/Kb2Z305kNCx Top 10 Highest Posts since October 2015 | Photo | | 3/17 0 AM | 2087 |
|--|-------|--------------|--------------------------------|---|
| Post Message Qualified Kindergarten Enrichment Teachers and Counselors Needed. Please see our careers page for more info: https://goo.gl/X71UZs | | Type hoto | Posted 8/15/16 10:29 AM | Lifetime: The number of impressions. (Total Count) 6715 |
| This week through Friday Aug 19 Seascape has short hours, 4-7:30 PM http://ow.ly/TY6I303703z | | hoto | 8/15/16 7:55 AM | 6710 |
| #Pokémon Trainers come to Black Bear Pk for our Gathering Sat Aug 27 10-11:30 catch 'em all! http://ow.ly/cCns3037nfO Today our Half-Day Preschool is having their own Crazy Hair Day! How | | hoto | 8/13/16 12:55 PM 3/14/16 | 6168 |
| cute are they? Congrats to figure skater, Tomoki Hiwatashi, who won a Gold Medal at | | hoto | 11:12 AM 1/26/16 8:00 | 6148 |
| Nationals! http://ow.ly/Xyalq Tomoki trains @ Triphahn Ice Arena! #Pokémon Trainers come to Black Bear Pk for our Gathering Sat Aug 27 10-11:30 catch 'em all! http://ow.ly/cCns3037nfO | 7 | Link hoto | AM 8/10/16 12:56 PM | 6119 5506 |
| Due to weather conditions, we will be postponing our Pokemon Go ever that was scheduled for today. Keep a look out for a new date and time | е | | 8/27/16 7:30 | |
| on our HEParks social media pages! Tomorrow! Come to the Open House for 50+ Active Adults! 9-11 AM We | ed | hoto hoto | AM 8/16/16 9:45 AM | 5285 5221 |
| 8/17 at Triphahn Center http://ow.ly/soW53036YZb Wine lovers get your tickets for Uncorked & Untapped event at Bridges Poplar Creek 9/23. http://ow.ly/Hj2x303tEtf | of | hoto | 8/22/16 12:55 PM | 5221 |
| Congrats to August Best of Hoffman Chip Mahr who helped create a Monarch habitat in Hoffman. http://ow.ly/AS69303xt8r | Р | hoto | 8/24/16 7:00 AM | 5130 |

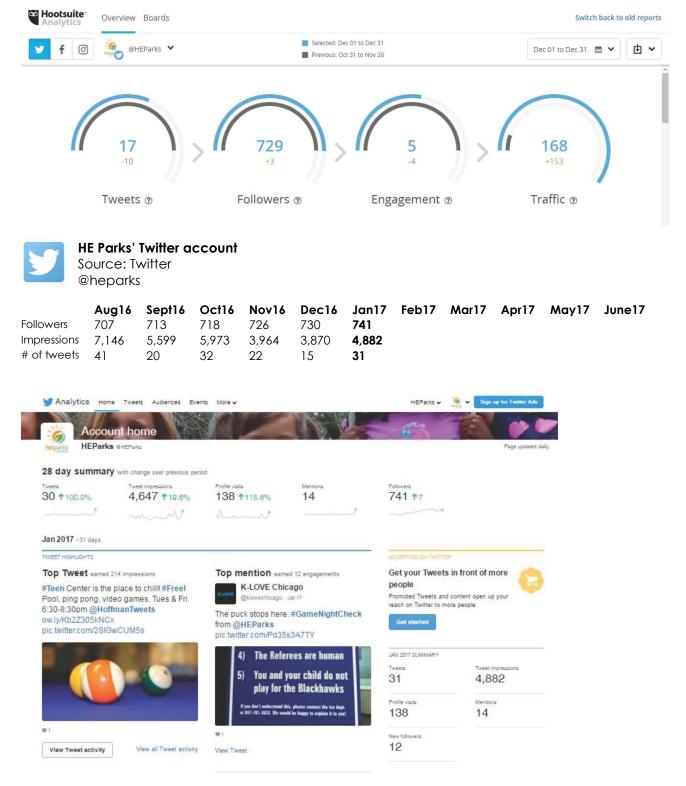
Engagement Report for All HE Parks' Facebook Pages Source: Hootsuite

All Facebook pages: 6,547



22







Instagram Reports Source: Instagram @heparks

| | Aug16 | Sept16 | Oct16 | Nov16 | Dec16 | Jan17 | Feb17 | Mar17 | Apr17 | May17 | June17 |
|------------|-------|--------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
| Followers | 86 | 91 | 109 | 107 | 109 | 109 | | | | | |
| # of posts | 10 | 9 | 23 | 8 | 6 | 6 | | | | | |



Conversion Rate - What percentage registered online?

heparks More and more people are registering online. Derived from a RecTrac Report that indicates the percent of registrations made online vs in person. Mobile-friendly email template began Nov 2015. Progress is being made each year in online registrations:

| 2011: | 21% |
|-----------|--------|
| 2012: | 26% |
| 2013: | 30% |
| 2014: | 33% |
| 2015: | 35% |
| 2016: | 37% |
| 2017 Jan: | 37.84% |



Email Blast Results, Constant Contact

| S | Sent/Open M | obile | Bounces | Clicks | Unsubscribes |
|-------------------------------------|-------------|-------|---------|--------|--------------|
| 2016 Fitness, Sports & Rec Benchmar | rk/17.7% | 50+% | 8.8% | 8% | 0.22% |
| Hoffman Happenings 1/17 | 19.5K/17.7% | 63% | 1.6% | 9.4% | .2% |
| 50+ Newsletter January | 988/37% | 58% | 1.5% | 14.6% | .1% |

Opens = Emails our contacts received and viewed.

Mobile = Percent of emails opened on a mobile device.

Bounces = Emails sent, but not received by our contacts, indicates the quality of the data.

Clicks = Contacts who clicked on a link within our email.



YouTube Metrics

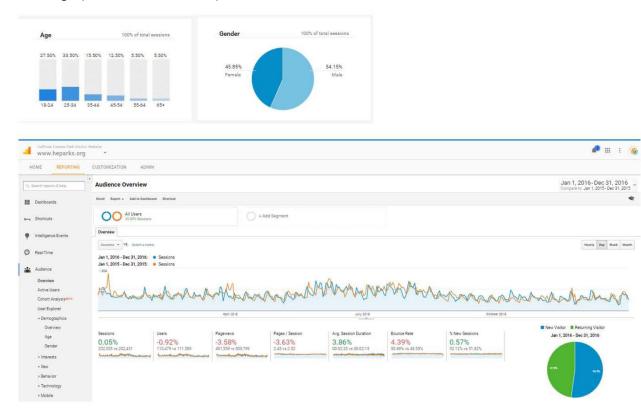
Below is a list of our Top 10 Videos with the most traffic and minutes watched over the past 30 days.



| Top 10 Videos Browse all content | | | | | |
|---|-----------------|---------|--------------|-------|---------|
| Video | ↓ Watch time (m | inutes) | \downarrow | Views | ↓ Likes |
| Wolf Pack Hockey Hosts Krolak Cup | 173 | 25% | 56 | 10% | 1 |
| What is Pickleball? | 172 | 25% | 126 | 22% | 0 |
| Triphahn Center renovations - progress Jan | 73 | 10% | 51 | 9.1% | 0 |
| Park Info: Playground Workout, Bench Pushup | 61 | 8.7% | 70 | 12% | 0 |
| Park Info: Thor Guard | 29 | 4.1% | 34 | 6.1% | 0 |
| Park Info: What Is Bioswale? | 27 | 3.9% | 19 | 3.4% | 0 |
| Aqua Fit Swim Aerobic Class at Prairie Stone | 20 | 2.9% | 19 | 3.4% | 0 |
| Join Us For Girls Night Out, February 16, 201 | 16 | 2.3% | 20 | 3.6% | 0 |
| Hoffman Estates Park District National Gold | 14 | 2.0% | 6 | 1.1% | 0 |
| I Love HE Parks Photo Contest | 13 | 1.9% | 14 | 2.5% | 0 |
| | | | | | |

Web Analytics 2016 In Review

Demographics of Visitors to heparks.



Top Visited pages

| HOME REPORTING | | TOM | IZATION ADMIN Secondary dimension • Sort Type Detault • | | | | | | q | aovanceo IIII 👘 | E 2 m |
|----------------------------------|---|-----|---|-----------------|-------------------------------|---|---|---|---|---|---|
| , Search reports & help | | F | Page () | Pageviews | ų | Unique Pageviews | Avg. Time on Page | Entrances | Bounce Rate | % Exit | Page Value |
| Behavior | | | | 49 % of Tota | 1,559 100.00% (491,559) | 366,769 % of Total: 100.00% (366,769) | 00:01:38 Avg for View: 00:01:38 (0.00%) | 202,534 % of Total: 100.00% (202,534) | 50.69% Avg for View: 50.69% (0.00%) | 41.20% Avg for View: 41.20% (0.00%) | \$0.0 % of Total: 0.00 (\$0.0) |
| Overview Behavior Flow | 0 | 1. | / / | 136,305 | (27.73%) | 98,380 (26.82%) | 00:02:02 | 93,938 (46.38%) | <mark>41.</mark> 45% | 40.00% | \$0.00 (0.00 |
| * Site Content | 0 | 2. | /parks-facilities/seascape-family-aquatic-cente | 23,443 | (4.77%) | 16,596 (4.52%) | 00:01:23 | 13,625 (6.73%) | 38.95% | 38.99% | \$0.00 (0.00 |
| All Pages | 0 | 3. | /ice-schedules/ | 14,281 | (2.91%) | 11,272 (3.07%) | 00:01:34 | 2,672 (1.32%) | 76.16% | 53.44% | \$0.00 (0.00 |
| Content Drilldown | 8 | 4. | /ice/ice-arena/ | 12,541 | (2.55%) | 9,675 (2.64%) | 00:00:59 | 6,786 (3.35%) | 37.44% | 33.99% | \$0.00 (0.00 |
| Landing Pages Exit Pages | 0 | 5. | /parks-facilities/seascape-family-aquatic-cente 遭 r/hours-rates/ | 11,947 | (2.43%) | 10,497 (2.86%) | 00:02:29 | 3,395 (1.68%) | 81.06% | 64.09% | \$0.00 (0.00° |
| Site Speed | 0 | 6. | /parks-facilities/triphahn-center/ | 10,399 | (2.12%) | 8,474 (2.31%) | 00:01:13 | 4,799 (2.37%) | 47.80% | <mark>41</mark> .11% | \$0.00 (0.00 |
| → Site Search | 0 | 7. | /ice/public-skate/ | 9,691 | (1.97%) | 6,607 (1.80%) | 00:00:56 | 1,994 (0.98%) | <mark>41.3</mark> 7% | 27.98% | \$0.00 (0.00* |
| | 0 | 8. | /parks-facilities/willow-recreation-center/ | 8,430 | (1.71%) | 6,726 (1.83%) | 00:01:20 | 3,999 (1.97%) | 53.50% | 45.12% | \$0.00 (0.00* |
| ▶ Publisher | 0 | 9. | /child-care/summer-camp/ | 8,395 | (1.71%) | 4,788 (1.31%) | 00:02:30 | 2,539 (1.25%) | 56.16% | 44.73% | \$0.00 (0.00* |
| Experiments In-Page Analytics | 0 | 10. | V. | | (1.67%) | 6,372 (1.74%) | 00:01:35 | 2,052 (1.01%) | 59.02% | 43.87% | \$0.00 (0.00* |

Bridges of Poplar Creek Board Report

General Programs

- Preferred Tee Time contracts are being received. The deadline for the renewal is February 20th with an early \$60 off promotion if received by January 29th. Our goal this year is to have 30 total preferred groups. Currently we have 27 contracts received for this season including 2 new groups joining us this year.
- League Contracts are being drafted and will be going out first week of February. Preliminary all leagues will be returning. With one addition being a small group of 12 players that are forming an 18 hole league that will be added on Wednesday mornings.

| | ROUND TOTALS. | | | | | | | | | | |
|------|------------------|------|------|------|--|--|--|--|--|--|--|
| 2013 | 2014 | 2015 | 2016 | 2017 | | | | | | | |
| 0 | 0 | 0 | 0 | 0 | | | | | | | |
| | YTD ROUND TOTALS | | | | | | | | | | |
| 2013 | 2014 | 2015 | 2016 | 2017 | | | | | | | |
| 0 | 0 | 0 | 0 | 0 | | | | | | | |

Golf Rounds

Range Information

| | RANGE B | ASKET SALES TO | TALS | |
|------|-----------|----------------|--------|------|
| 2013 | 2014 | 2015 | 2016 | 2017 |
| 0 | 0 | 5 | 124 | 2 |
| | YTD RANGE | BASKET SALES | TOTALS | |
| 2013 | 2014 | 2015 | 2016 | 2017 |
| 0 | 0 | 5 | 124 | 2 |

Communications & Marketing

Marketing/Advertising

- All marketing materials have been finalized for 2017. Rate Card, Outing Brochure, Golf Instruction, and Scorecards will have the same branding from 2016.
- Staff with the help of the Marketing Department is currently working new menu presentation folders for Weddings with the hopes of having new materials early spring.
- 6 Email blasts went out promoting Annual Pass Sales, Jr Golf League, and banquets.

Food & Beverage

For the month of January we had a total of 14 events: (14 Events in 2016)

The breakdown is as follows:

- 4 breakfast meetings servicing 135 guests
- 1 all day meeting servicing 179 guests
- 1 memorial luncheon servicing 31 guests
- 2 showers servicing 107 guests
- 1 continental breakfast servicing 67 guests
- 1 retirement party servicing 50 guests
- 4 church room rentals servicing 100 guests

We currently have 15 events booked for February (13 Events in 2016)

- 5 Breakfast meetings servicing 140 guests
- 1 fundraiser as a room rental and cash bar servicing 300 guests
- 1 Cub Scout Lunch servicing 50 guests
- 1 all day meeting servicing 50 guests

1 continental breakfast servicing 150 guests

1 shower servicing 40 guests

1 Daddy Daughter dance servicing 200 guests

1 Mother Son dance serving 150 guests

3 church room rentals servicing 100 guests

Wedding Count Update:

2017 = 14 ceremony and reception, 5 reception only, 2 ceremony only

We are currently offering variety of promotions based on time of season and date.

2018=1 ceremony and reception

2016 = 21 ceremony and reception, 4 reception only, 1 ceremony only.

2015 = 18 ceremony and reception, 5 reception only, 4 ceremony only

Jennifer Fuller & Cesar Betancourt's hard work with their Teams has paid off once again. We were once again recipients of The Knot Venue of the Year (Hall of Fame Member) 6 consecutive year and Wedding Wire Couple's Choice Award 3 consecutive year. These awards are based on customer surveys and reviews of our venue and service.

Golf Maintenance Summary

The golf course Maintenance team tackled a few indoor projects this past month. The first project was to give the inside of the driving range building a much needed facelift. We started by removing everything from the building and assessing the amount of repairs needed. The two rooms needed some electrical work, drywall repairs, wall and floor painting, new countertop, ceiling tiles and storage space. All items were completed and the driving range building parts room, this area is where the golf course mechanic stores all his parts and staff stores irrigation, drainage, seed, and some tools. Everything was removed from the parts room, cleaned and re organized to operate more efficiently. Instead of purchasing lots of storage containers for this area we were able to use all the boxes from the driving range golf balls to make our own storage bins. The parts room is now completely cleaned, organized and inventoried. Mower and cart maintenance has also continued this month with rebuilds of our tee and approach mowers, complete service and reel setup of the fairway mowers.

Girls Night Out to benefit local families

Submitted by Hoffman Estates Park District

Ladies are invited to a fun night out to benefit local families. The Girls Night Out event will be Thursday, Feb. 16, at First Place Sports Bar, 1736 W. Algonquin Road, in

1736 W. Algonquin Road, in Hoffman Estates. All proceeds benefit the Friends of HE Parks, the Hoffman Estates Park Dis-trict (HE Parks), by raising money for families in Hoff-man Estates that are finan-cially unable to enroll their cially unable to enroll their kids in youth sports, swim-

kids in youth sports, swim-ming lessons, camp, etc. Tickets are \$30 in advance, available at a park district facility or online at heparks.org. At the door, tickets will be \$35. Your ticket includes two

Your ficket includes two hours of open bar, a din-ner buffet from 7-9 p.m., a chance to win prizes and goodie bags for the first 50 ladies. Fo information and spon-

sorship opportunities, con-tact Peg Kusmierski at (847) 310-3617. The Friends of HE Parks is

a foundation of community volunteers who raise money so that more residents can participate in and enjoy recreational opportunities, regardless of their social, physical or economic cir-cumstances and limitations.

The foundation strives to promote events that will raise money to help finan-cially disadvantaged fam-illes of our community to enjoy park district programs and facilities through the use of scholarships and prepaid programming. Providing first-class parks,

Providing first-class parks, facilities, programs and ser-vices for a dynamic com-munity of more than 50,000 in the Northwest suburbs of Chicago, HE Parks operates two community centers, win ice arenas, a premier 18-hole golf course, state-of-the-art fitness center, fam-ily aquatic center and more than 70 parks. In 2013, HE Parks was

tion.

accredited by the Com-mission for Accredita-tion of Park and Recreation Agencies.

It has been recognized as an Illinois Distinguished Park and Recreation Agency by the Illinois Park and Recreation Association and is the recipient of the National Gold Medal Award for Excel-lence in Parks & Recreation Management by the National Recreation & Parks Associ-ation; the highest national honor in the public recre-

ation category. For information, visit www.heparks.org or call (847) 885-7500.



COURTESY OF HE PARKS Ladies are invited to a fun night out to benefit local families. The Girls Night Out event will be held Thursday, Feb. 16, at First Place Sports Bar in Hoffman Estates.



Residents register Saturday, February 4th from 1 to 2 pm. **Optional Lottery** at 12:30 pm.

Non-residents register Tuesday, February 13th beginning at 9am.

*Proof of residency and child's age with a \$45 nonrefundable registration fee and one month's tuition are due at time of registration.

Al Hattendorf Center 225 E. Elk Grove Blvd. Elk Grove Village (847) 364-7224

31

Nindy City Bulls win another chamber award

V ERIC PETERSON

The Windy City Bulls, the hicago Bulls' Development inters' Search at Hoffman inters' Search Arena, e already repeating champs their first season as memms of the local business immunity. The young team Thursay won the Hoffman Estates hamber of Commerce and dustry's Splash Award.

ch recognizes new mems that have shown extraorary enthusiasm and supt for the organization, mly a week earlier, the neighboring Barrington Area Chamber of Commerce recognized the team as its New Business of the Year. "On behalf of the Chicago Bulls, thanks so much for welcoming us and allowing us to be part of the Northwest us to be part of the Northwest Subscription of the Southwest and the Hoffman Estates Chamber's Celebration of Excellence awards

Thursday. Theirs was among several recognitions at the dinner at the Chicago Marriott Northwest in Hoffman Estates. Steve Carlson of Garibald's Italian Fatery accented the Small Business of the Year award during his restaurant's 41st year in the village. "Forty-one years is a long time," he said. "There's not a lot of people here who can say they've

een in business for 41 years, nuch less worked for 41 ears." The overall Business of the 'ear Award went to Tate & yie LLC, a global provider of agredients and solutions in he food and beverage indusy, as well as a strong supward as Public Sector Partter of the Year. "Public works is generally sumble people, but when you win something like this.

It carries a lot of weight," he said. Joane McLeod, a business analyst for Links Technology Solutions Inc. — and the wile of Hoffman Estates Mayor Bill McLeod — accepted the chamber's Chairman's Award on behalf of her

ompany. The Volunteer of the Year Award went to Linda Dressler of RE/MAX Suburban, who's solited the chamber's news-



The Windy City Builts hauled in the Splash Aw at the Celebration of Excellence Awards Dinn Estates. Here, award presenter Kovin Carnah resentatives Brad Seymour and Nick Petro st Estates Chamber Chalman Mike Kies for ride

Finance/Administration

- Staff met with Sikich auditors on January 24, 2017 to begin the 2016 audit process. Staff fraud interviews and the review of the 2016 meeting minutes were completed.
- Staff has been working on year-end account verification and preparation for the 2016 audit process.
- Staff attended IAPD/IPRA conference in January.
- Staff prepared and submitted ProRagis information.
- Staff assisted with training of Supt. of Recreation.
- Payroll Cycle Processing
 - o 01/13/17 \$247,153.22
 - o 01/27/17 \$275,940.45
 - o 02/10/17 \$272,225.94

Administrative Registration/EFT Billing

- EFT Billings for:
 - a. TC/WRC/PSSWC Fitness Centers
 - b. ELC (weekly)
 - c. Sponsorship/Marquee Signs
 - d. Dance
 - e. Preschool
 - f. STAR
 - g. Hockey
- Administrative
 - a. Foundation mailing
 - b. Child care statements issued
 - c. 2016 files sent to storage

- Administrative Registration for:
 - a. Financial Assistance
 - b. Foundation Giving Tree
 - c. Foundation Girls' Night Out

Human Resources

- Processed 12 new part-time hires and 17 new volunteers.
- Facilitated PDRMA 2017 Loss Control Review meeting in conjunction with Risk Manager duties.
- Completed all IRS Affordable Care Act required forms and distributed to employees.

Technology

- GIS (Geographical Information System)
 - a. Working with staff to configure the GIS application to optimize the syncing of information.
- TC North side renovation
 - a. Obtaining quotes and purchasing necessary IT equipment per budget: card access readers, timeclock and security cameras.
- BPC Start of season preparation
 - a. Upgrading three (3) touchscreen computers: Proshop Right, Proshop Left, & Mainbar
 - b. Replacing Visage GPS equipment with TekGPS. This includes a new router and two (2) access points for the carts to connect to while in the barn and staging area.
 - c. Upgrading UPS battery backups at both Main and Maintenance Buildings.
 - d. Setup Timeclock All-in-One computer at BPC Maintenance.
- Evaluating new remote control software to replace LogMeIn
 - a. LogMeIn has increased their costs over the past few years. The budgeted amount for this year is \$700 but LogMeIn is now charging \$1200.
 - b. Splashtop is an alternative solution that we are currently testing. It comes at a cost of \$400/year.
- Outlook Resource Calendar
 - a. Developed a calendar for district vehicles. This will help with requests and reservations so that employees can schedule the vehicle(s) in an efficient and organized manner.

Advertising and Sponsorships

- Newly acquired sponsors:
 - a. HE Family Dentistry
 - PIP Sponsor
 - b. Bentley's Pet Stuff
 - Event/In-kind Sponsor
 - c. Forest View Animal Hospital

- Bo's Run Park/Event Sponsor
- d. North Hoffman Animal Hospital
 - Event Sponsor
- e. Club Photo Booth
 - Event/In-Kind Sponsor
- f. H&R Block
 - Marquee Signs
- New Proposals Submitted to:
 - a. Windy City Bulls
 - b. Chiro One
 - c. Yonan Carpet
 - d. Harper College
 - e. Revival Hair Loss Clinic
 - f. MDM Entertainment
 - g. Firehouse Subs

HOFFMAN ESTATES PARK DISTRICT **2016 GOALS & OBJECTIVES PLANNING & DEVELOPMENT**

Key: C = Complete / SC = Substantially Complete / IP = In Progress / NB= Not Begun / NA = Not Accomplished

DISTRICT GOAL 1: PROVIDE HEALTHY AND ENJOYABLE EXPERIENCES FOR ALL PEOPLE

| District Objective 1: Otter nearthy and enjoyable experiences that promote equal access | | | | |
|---|---|--------|---|--|
| Division Objectives | Measures/Action | Status | Achievement Level/Comments | |
| Develop plans to meet increased program | Maximize the use of existing space for active | IP | Williams and staff presented their proposal to | |
| needs 50+ population | adults / rental programs based of a ROI | | the full board in March and the plan was | |
| | evaluation. Redesign space to convert more | | approved by the Board. Williams and staff are | |
| | effective and efficient use. As part of the | | now developing construction documents to go | |
| | Triphahn Architectural study that will be | | out for bid in the fall of 2016. Williams | |
| | completed in the spring of 2016. | | Architects have completed 80% of the design | |
| | | | development drawings for the project. To | |
| | | | ensure the process moves along smoothly, | |
| | | | Williams Architects and staff met with Village | |
| | | | code enforcement reviewers. That meeting | |
| | | | was productive and comments will be | |
| | | | incorporated into the review documents | |
| | | | scheduled to be submitted at the end of August. | |
| | | | Architectural plans were completed in August | |
| | | | and submitted to the village for review. The | |
| | | | Village saw no problems with the design and | |
| | | | only requested some documentation regarding | |
| | | | energy conservation. The bid was completed | |
| | | | and released in mid-September with bids to be | |
| | | | due on October 11 th . Project under contract | |
| | | | with demolition underway. | |

District Objective 1: Offer healthy and enjoyable experiences that promote equal access

| District Objective 2. Alcheve customer subsuction and toyary | | | | |
|--|---|--------|--|--|
| Division Objectives | Measures/Action | Status | Achievement Level/Comments | |
| Provide parks, facilities and opportunities that | Renovate and rebuild Victoria, Canterbury | С | Bids for supply and installation were received | |
| promote healthy and enjoyable experiences. | Park Place and Sheffield playgrounds. | | and awarded in March for these projects. | |

District Objective 2: Achieve customer satisfaction and lovalty

4Q2016 Goals Planning & Development

1

| Complete projects by August 1 st 2016. | Contractor to begin work in April. Sheffield Playground was completed the first week of June. Victoria playground will be completed the first week of July. The playgrounds were completed the 1 st week of August and opened to the public. |
|---|--|
|---|--|

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|---|---|--------|--|
| Solicit input and engage residents in the planning process. | Conduct public input meetings on all projects that involve a new addition or alteration to an existing facility. Meetings October for 2016 projects. | С | Interested parties were invited to the presentation meeting regarding renovation plans for the north end of the Triphahn Center. A public informational meeting has been scheduled for October 5 th to discuss plans to renovate the playground at Victoria south. |
| | Incorporate if possible and/ or practical in plans for renovation and update of parks and playgrounds. Meetings fall 2016 for 2017 projects. | С | Limited input due to limited attendance at the meeting |

District Objective 3: Connect and engage our community

DISTRICT GOAL 2: DELIVER FINANCIAL STEWARDSHIP

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|--|--------|---|
| Achieve District annual budget to maintain | Complete all overseen capital projects at or | С | Bids for 2016 projects have come in under |
| fund balance reserves. | below budget amounts. September 2016. | | budgeted amounts. Currently all projects at or |
| | | | below budget levels. All capital projects under |
| | | | the supervision of the Planning and |
| | | | Development Department have been completed |
| | | | under budgeted amounts. |
| | Monitor all projects and adjust program | С | Staff continues to monitor funding availability |
| | plans to maintain projects with budgeted | | to maintain that trend. All projects have been |
| | amounts. On a weekly basis. | | completed at less than Budgeted levels. |

District Objective 1: Achieve annual and long range financial plans

District Objective 2: Generate alternative revenue

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|--|--------|---|
| Achieve District annual budget to maintain | Oversee and maintain Community marquee | С | To increase sales and net profitability, ad sales |
| fund balance reserves. | signs in operational order. Ongoing. | | have been brought in-house and are currently |

| | | | under the direction of the Administrative Finance department. |
|--|--|---|---|
| Develop strategies to attract additional sponsors and new partnerships | Continually monitor and track operational performance so as to provide constant | C | To increase sales and net profitability, ad sales has been brought in-house and is currently |
| | programming ability for communication of district and community events. Ongoing. | | under the direction of the Administrative Finance department |

District Objective 3: Utilize our resources effectively and efficiently

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|--|--------|--|
| Achieve District annual budget to maintain | Come up with a plan to reuse playground | С | Victoria playground renovation was designed |
| fund balance reserves. | equipment and refurbish same. Replace only | | to reuse the existing post structure which has |
| | items that have worn out or have no future | | resulted in less construction debris and less |
| | purpose. Victoria Park Playground | | new material. In addition this has allowed the |
| | redevelopment. Renovate playground by the | | reuse of the majority of the existing fall surface |
| | end of July 2016. | | rubber. The old posts were repainted using an |
| | | | electrostatic process. |

DISTRICT GOAL 3: ACHIEVE OPERATIONAL EXCELLENCE AND ENVIRONMENTAL AWARENESS

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|---|--------|---|
| *Maintain district infrastructure to utilize | Replace Victoria Playground. Complete by | С | Bids awarded and materials are now in |
| proven best practices that provide first class | July 2016. | | production. 100% completed |
| parks and facilities | Replace Canterbury Playground. Complete | С | Installation began June 28 th and will be |
| | by August 2016. | | completed prior to the end of July. 100% completed August 5 th 2016. |
| | Replace Sheffield Playground. Complete by | С | Bids awarded and materials are now in |
| | July 2016. | | production. Completed |
| | Repair and color coat Fabbrini Tennis courts. | С | Contractor identified and work will commence |
| | Complete by July 2016. | | once weather is conducive for this type of |
| | | | work. Completed |
| | Repair and color coat Victoria Tennis courts. | С | Contractor identified and work will commence |
| | Complete by July 2016. | | once weather is conducive for this type of |
| | | | work. Completed |
| | Repair and color coat Victoria Basketball | С | Contractor identified and work will commence |
| | Court. Complete by July 2016. | | once weather is conducive for this type of |
| | | | work. Completed |
| | Repave BPC Roadway. Complete by July | С | Contractor identified and work will commence |

| 2016. | | once weather is conducive for this type of work. Completed |
|---|---|---|
| Patch and sealcoat Triphahn Center parking lots. Complete by July 2016. | C | Contractor identified and work will commence once weather is conducive for this type of work. Completed |
| Crack fill all parking lots (ongoing process). Complete by July 2016. | C | Contractor identified and work will commence once weather is conducive for this type of work. Completed |
| Coordinate architectural study /Triphahn north wing renovation plans. Complete by May 2016. | С | Concept plans were completed, presented and approved in March. Williams Architects is now preparing construction documents and specifications with the intent of going out to bid in the fall of 2016. |
| Coordinate architectural study. Construction 2017. | С | Williams Architects is now preparing construction documents and specifications with the intent of going out to bid in the fall of 2016. Drawings 100% completed. Village review 85% completed. Out for public bid with bids due October 11^{h} 2016. |

District Initiative 2: Utilize best practices

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|---|--------|---|
| Specify environmentally sound programs and | Work w/outside contractors involved with | С | Old mulch will be made available to the public |
| opportunities on environmentally best | district projects to reduce garbage & require | | beginning in April. Mulch was delivered to |
| practices. | contractors to have metal waste picked up by | | distribution points throughout the Village. The |
| | scrapers. Offer mulch to the public for | | public consumed every bit available. |
| | residential garden use. Locally dispose of | | |
| | 85% existing mulch materials. Utilize 10% | | |
| | organic waste mulch to improve soils on the | | |
| | former site of Summit (Essex Park) residence | | |

District Objective 3: Advance environmental and safety awareness

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|--|--------|--|
| Specify environmentally sound programs and | Develop and implement a best use practice to | С | 100% of the used rubber tires contained in the |
| opportunities on environmentally best | utilize the existing rubber tire fall surface at | | Victoria Playground fall surface were re-used |
| practices. | Victoria Park playground. Reuse 95% of | | in the new fall surface system. The ground |
| | existing material. | | rubber crumb material used in the poured in |
| | | | place surface came from ground rubber tires. |

DISTRICT GOAL 4: PROMOTE QUALITY LEADERSHIP AND SERVICES

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|---|--------|--|
| Promote further educational opportunities of | Coordinate the registration of personnel to | С | Director of Planning has completed 31 hours of |
| staff by encouraging participation in | attend the 2016 IL Landscape Contractors | | off-site training which included 14 hrs of hands |
| workshops conferences and other educational | Association Meeting and conference in | | on GIS training that was completed at NIU in |
| opportunities. | Schaumburg. Requires training budget for | | Naperville. |
| | registrations. Involve two staff members | | |
| | minimum. | | |

District Objective 1: Develop leadership that ensures workforce readiness

District Objective 2: Build organization culture based on I-2 CARE Values

| Division Objectives | Measures/Action | Status | Achievement Level/Comments | |
|---|--|--------|--|--|
| Continually expand and update Hoffman | Lead one Hoffman Workshop program. One | С | Planning staff organized and held a Hoffman U | |
| University training curriculum to enhance | minimum in 2016. | | along with representatives from North West | |
| workforce knowledge and readiness. | | | Special Recreation regarding the ADA law and | |
| | | | how it impacts our facilities and programming. | |

| District Objective 3: | Promote continuous | learning and | encourage innovat | tive thinking |
|------------------------------|---------------------------|--------------|-------------------|---------------|
| | | | | |

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|---|--------|--|
| Promote further educational opportunities of | Attend ILCA conference | | Gary Buczkowski attended 7 hrs of programs |
| staff by encouraging participation in | (Participate in a minimum of 6 CEU hrs.) | С | at this conference |
| workshops conferences and other educational | Spring 2016. | | |
| opportunities | Attend IPRA, ASLA or NRPA conference. | С | Gary Buczkowski attended 9 hrs of programs |
| | Fall 2016. | | while at the IPRA conference in January. |
| | Attend 2 training programs or classes. By | C | Gary Buczkowski attended 14 hrs over two |
| | end of 2016. | | days of technical hands on GIS Training. |

HOFFMAN ESTATES PARK DISTRICT 2016 GOALS & OBJECTIVES PARKS DIVISION

Key: C = Complete / SC = Substantially Complete / IP = In Progress / NB= Not Begun / NA = Not Accomplished

DISTRICT GOAL 1: PROVIDE HEALTHY AND ENJOYABLE EXPERIENCES FOR ALL PEOPLE

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|---|--|--------|---|
| Expand marketing communications with the | Provide useful public landscaping | С | Seasonally topical turf and gardening tips have |
| use of social media and mobile applications | information through the park perspective | | been sent to the C & M department to be |
| | social media and web site. Update a | | posted on the web site at their discretion |
| | minimum of 4 times per year. | | |
| Increase volunteer involvement in District | Conduct a Queen Ann's Lace removal event. | С | Scheduled for July 16 th 9:00an-11:00 am |
| operations | By 2 nd quarter | | 12 people |
| | Conduct a teasel removal event. By 3 rd | | Scheduled for 8-13-16; location to be |
| | quarter. | | determined 3 people |
| | Conduct a wild flower seed collection event. | С | Scheduled for 9-24-16 at Charlemagne Park |
| | By 3 rd quarter. | | About 40 people |
| | Conduct an Adopt a Park program. Increase | NA | Adopt-a-park opportunities will be posted on |
| | by 2 sites. | | the marquee signs |
| | Conduct a park clean up event. By 4 th | NA | Scheduled for 6-11-16 at Essex Park |
| | quarter. | | No volunteers signed up |

District Objective 3: Connect and engage our community

DISTRICT GOAL 2: DELIVER FINANCIAL STEWARDSHIP

District Objective 1: Achieve annual and long range financial plans

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|--|--------|---|
| Achieve District annual budget to maintain | Administrate the Parks Division budget. | С | Parks budget has been entered into the system |
| fluid balance reserves | Meet 100% of the timelines established by | | |
| | the finance division | | |
| | Develop the Parks and Risk Mgt sections of | С | Risk Mgt budget items are in the system |
| | the 2015 CMP. Complete by the district's | | |
| | adopted schedule | | |
| Perform internal control audits | Monitor budget to ensure expenses do not | С | Most line items are currently within budget |
| | exceed budget and are in line with revenue | | |
| | projections and revenues are meeting | | |

1

| financial goals and objectives. Meet budget | |
|---|--|
| expectations. | |

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|--|--------|------------------------------------|
| Utilize best practices to maximize operational | Replace Seascape ice maker. Compete by | С | Ice machine has arrived |
| efficiencies as a District | end of 1 st quarter | | |
| | Replace 1995 CHEVY 4X4 PICK-UP. | С | Vehicle has arrived |
| | Compete by end of 4 th quarter | | |
| | Replace 2003 JOHN DEERE SKID STEER. | С | Skid Steer has arrived |
| | Compete by end of 4 th quarter | | |
| | Seascape rebuild pumps #1 & #5. Compete | С | Pumps have been rebuilt |
| | by end of 4 th quarter | | |
| | Replace 2003 Redi-haul trailer. Compete by | С | Trailes has arrived |
| | end of 4 th quarter. | | |
| Perform a capacity usage analysis | Purchase and plant trees, shrubs, and flowers | С | Spring tree order has been planted |
| | throughout district. Compete by end of 4 th | | Fall tree order has beem planted |
| | quarter. | | |

District Objective 3: Utilize our resources effectively and efficiently

DISTRICT GOAL 3: ACHIEVE OPERATIONAL EXCELLENCE AND ENVIRONMENTAL AWARENESS

District Objective 1: Create and sustain quality parks, facilities, programs and services

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|---|---|--------|---------------------------------------|
| Implement best practices for allowable | Enhance high visibility natural areas by | C | Natural areas overseeding is complete |
| expansion of natural areas | adding additional wild flower seeds. Complete by end of 4 th quarter per budget | | |
| | allowance. | | |
| | anowance. | | |
| Continue to address park and recreation needs | Complete assigned ADA projects. Complete | NB | No projects have been assigned |
| according to the district's ADA transition plan | by end of 4 th quarter. | | |

District Initiative 2: Utilize best practices

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|---|--------|-----------------------------------|
| Enhance overall quality of natural areas | Enhance natural areas by controlling invasive | С | Invasive plants are less than 8% |
| | plants to 20% or less. Maintain/monitor on | | |
| | quarterly basis for compliance. | | |
| | Control burns at Black Bear, Hunters Ridge | С | All controlled burns are complete |
| | and Roherson Parks. Annually. | | |

| Division Objectives | Measures/Action | Status | Achievement Level/Comments | |
|---|---|--------|---|--|
| Implement best practices to maintain a | Maintain Park Division's compliance with | С | The parks division is compliant with the report | |
| minimum score of 95% in the District-wide | IPRA's Environmental Report Card. | | card | |
| IPRA environmental report card | Complete by end of 4 th quarter. | | | |

District Objective 3: Advance environmental and safety awareness

DISTRICT GOAL 4: PROMOTE QUALITY LEADERSHIP AND SERVICES

| District Objective 1. Develop readership that ensures workforce readiness | | | |
|---|---|--------|---|
| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
| Develop a new hire training program that | Hire Supervisor of Aquatics and Facilities. | С | Currently reorganizing the Parks Division |
| addresses District policies and procedures | Complete by end of 1 st quarter | | supervisor's level current and future org charts; |
| | | | have beed developed |
| Continue to evaluate and create procedures | Train and document 100% of all staff on job | С | All full time and seasonal parks staff have been |
| and training to promote a high level of internal | specific and mandatory training within the | | trained. |
| customer service | Park's division. Within one month of their | | |
| | employment start date. | | |

District Objective 1: Develop leadership that ensures workforce readiness

| District Objective 3: | Promote continuous | learning and end | courage innovat | ive thinking |
|------------------------------|--------------------|--------------------|-----------------|--------------|
| District Objective 3. | I I omote commuous | icar ming and city | courage mnova | ive uninsing |

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|---|---|--------|--|
| Continue emphasis on cross-training and ensure workforce readiness | Instruct & train members of the training committee on district wide trainings. | C | Training team has been trained |
| | Complete by end of March. | | |
| Promote furthering educational opportunities of staff by encouraging participation in workshops, conferences and other educational opportunities | Conduct two Parks Division team building events. Complete by end of 2 nd and 4 th quarters. | С | PDRMA back safety school is complete PDRMA chipper safety is in October and hosted by the parks division. September 22 we had a lunch for the parks division full time and seasonal staff where park supervisors cooked for staff |

HOFFMAN ESTATES PARK DISTRICT 2016 GOALS & OBJECTIVES <u>REC, FACILITIES, ICE, C&M DIVISION</u>

Key: C = Complete / SC = Substantially Complete / IP = In Progress / NB= Not Begun / NA = Not Accomplished

DISTRICT GOAL 1: PROVIDE HEALTHY AND ENJOYABLE EXPERIENCES FOR ALL PEOPLE

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|---|---|--------|--|
| Develop performance measurement system to evaluate value in programming structure (short term) | (ICE) Evaluate DROP IN ice time programs – freestyle, private hockey, public skate, and drop in hockey time. Time adjustments for alternate programming options will be considered. Complete by the end of Q2. | C | Achievement Level/Comments Public skate – when weekend times were offered attendance has greatly reduced. All other DROP IN programs are very healthy. Staff will continue to evaluate this on a quarterly basis balancing ice program demands and the ability for drop in ice times. Minor adjustments will take place in the Fall. Schedule appeared to operate efficiently with regard to ice availability and time allowed during the previous quarters. |
| Expand Marketing communications with the use of social media and mobile applications. <i>(short term)</i> | (FAC) Develop interactive contests to enhance member retention. Utilize social media to promote monthly events and contests. TC/WRC. Develop contests and begin offering in Q1, Q2, Q3 & Q4. Offer 4 contests by the end of Q4. | С | Staff conducted a member appreciation week during the first quarter which was well received from participants. Staff will be working with C&M in Q2 to utilize social media more to promote these initiatives/ opportunities and 50+ has a new dedicated Facebook page. |
| Develop plans to renovate Chino Park to meet community needs (<i>short/mid-term</i>) | (REC) Research the possibility of adding Community Garden Plots to Chino Park. Research the possibility of working with the village on this as a joint program. Determine a number of plots if the ROI suggests that it is a feasible project by Q2. Make recommendation in Q3. | IP | Staff has met at the administrative level to discuss the potential plans. |
| Improve the overall health outcomes of programs offered (<i>annually</i>) | (DIVISION) Research, improve and expand on recreation, service and programming opportunities. Benchmark other organizations that are providing programs and services that are on the uptrend in specific areas. Each department should | С | Staff has been working with outside providers i.e. Harper College, Kids First, and Higgins Outreach Center and is currently in the process of researching other trending opportunities to enhance the programming opportunities. Staff has worked extensively to benchmark and best |

District Objective 1: Offer healthy and enjoyable experiences that promote equal access

4Q2016 Goals: Rec, Facilities, Ice, C&M

| | han almost 2 normanic structure in 1 02 | | munition announcition of it will be a the |
|--|---|---|---|
| | benchmark 2 new programs/services by Q3. (FAC) Increase the number of health & wellness programs to the community. Develop 5 new programs and have 2 new successful programs running by Q4. Create new programs to replace phased out fitness programs by Q4. | С | practice opportunities as it relates to the potential north side renovation, programming, rentals, ELC expansion, etc. and off-ice training in Q1. Part of this process is looking at maximizing space utilization and prioritization. Staff is currently working with Harper College to solidify a final agreement to provide a location for the college to provide off site continuing education and recreational programs for the both their participants, our residents and guests. Harper College began offering Yoga, Tai Chi & Fencing classes at WRC. Intro to Banjo is being held at TC. Pickleball continues to see new park district interest. The latest is Elmhurst. HEPD 50+ has added a designated beginners' session on Mon, Wed & Fri to help bolster its program. Staff is researching new fitness trends, while at the same time offering services as outreach to the Higgins Educational Center. Staff is working with Harper College to provide the district as an off-site programming location with various health and wellness programs included in the inventory of those proposals. |
| | | | programming opportunities established with Harper College. |
| Expand facility based special events that promote greater facility usage (annually) | (REC) Offer additional quality special events/activities with local partners and/or new partners. Offer 3 new partnered events/activities that run with at least the minimum number of participants. | C | Currently the 50+ opens their space for specialty groups on Sundays on a bi-monthly basis. Staff is working to provide additional programming through a new partnership with Harper College. Staff is also meeting with the village to discuss a joint special event and programming based on the current demand, while pooling resources. Staff has been working with the Diversity Committee in partnering with Party in the Park, they will be helping to add additional entertainment and new ethic food vendors, currently the working |

| Create recreational programs and opportunities to target underserved "demographic populations" (annually) | (REC) Research & develop one new special event to incorporate into 2017 budget. Recommend new special event to incorporate into 2017 budget by Q2. (REC) Increase the number of demographically targeted programs. Offer 2 new programs by Q4. | SC C | relationship has been very positive and staff is thinking these new added additions along with the partnership will provide even more value to an already successful event. The goal is to attract even more participation. 50+ continues to partner with local business and organizations to sponsor and present varied programming during their brown bag lunches. This is another example of a partnered service. Staff is currently working on this opportunity to determine when and what event would fit well into the current schedule. Adding the Unity Day component into the Party in the Park schedule has been a successful new venture. Resume fee-based event in March for 50+ with live entertainment. 50+ added 2 chair-based exercise programs for less physically abled. Staff is also working with outside contractors to offer targeted programs that are not currently listed in our program inventory list, i.e. ultimate Frisbee, dodgeball and kickball. 50+ has also added a third chair-based exercise class, Ageless Grace, and a chair balloon volleyball exercise program. New Sunday Bridge group has met a greater portion of our diverse senior community. Added a new option for KSTAR participants to attend only until 2:30pm to meet the high demand from the community for working parents |
|---|---|---------|--|
| | (REC/C&M)) Partner with Hoffman Estates Police Department for National Night Out. Create a large community outreach program at 1 HEPD location. Hold event in Q3. | С | the community for working parents. Staff will be partnering with the HE Police Department again this year. The intention will be to host the event again at SFAC. The village and park district were very happy with the attendance and the ability to share this message through this venue. Staff worked with HEPD to promote National Night Out, which was held at a Park this year. |
| Evaluate facility space utilization to | (DIVISION) Evaluate and work with | С | Staff has been meeting with Williams |
| accommodate growing programming needs. | Williams Architects to create a study to | | Architects on numerous occasions. A |

| (mid-term) | determine the direction with the north side of the Triphahn Center and Off Ice Training program. Complete direction by Q4. | | presentation was made to the committee as a whole that was well received in March. Staff will continue to work with them and look at the transition plan/schedule. Staff developed the final transition plan for both the off-ice training and the north side renovation schedule with Williams and Associates which started in November. |
|---|--|----|---|
| Develop program life cycle model for all programs to assess meeting community needs and desires (<i>short/mid-term</i>) | (DIVISION) Develop a systematic approach to identifying trends in the different industries as it relates to customer preferences. Benchmark 3 state and national recreation agencies. Obtain at least 2 models to compare by Q2. Develop recommendations by 3Q on programs to phase out in 2016/17. | NB | |
| Expand specialized programming opportunities that utilize partnerships and contractual agreements (<i>mid-term</i>) | (DIVISION) Contact local colleges to establish partnerships for additional programming, i.e. Harper College, Judson University, Roosevelt, etc. Contact colleges by Q1; develop 1 new partnership with a local college and/or university. | С | Communications have continued with Harper College. They are excited about the space our facilities have to offer for various non- accredited classes. Staff is currently working to develop a contractual agreement and start scheduling space, based on supply and demand. Communications continue with all of these colleges/universities. Currently the team is finalizing an agreement with Harper College for off-site programming at HEPD facilities. The agreement with Harper College has been finalized & classes have begun. They are running Yoga, Tai Chi & Fencing classes at WRC & Intro to Banjo at TC. |
| | (REC) Increase the number of programs offered to the community. Develop 5 new programs and have 2 new successful programs running by Q4. Create new programs to replace all phased out programs by Q4. (REC) Research opportunities to offer a Fall | IP | Staff is reviewing current programs and enrollment numbers. Adding two new camps to bridge the gap between camp and the start of school. Whiffle Ball- For the Spring of 2017 HEPD will offer a Whiffle Ball league that will be contracted out to WAKA. Q4. Athletic Department created an affordable feeder basketball program. Self-Defense for Adults will be created by the end of spring 2017. Staff is currently working with two boy scouts |

| Boy Scouts Skills Challenge Course at | on their eagle scout project(s). Staff has also |
|---|--|
| Fabrini Park. Complete by end of Q3, if | developed a climbing program at PSS&WC |
| applicable institute at end of 2016. | specifically for scouts as a challenge for their |
| | ability to obtain certain scout badges. |

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|---|--------|---|
| Expand Marketing communications with the use of social media and mobile applications <i>(short term)</i> | (FAC) Work with C&M to develop and integrate a fitness member survey, to assess member's needs for TC and WRC Fitness Centers. Q1-Develop survey Q2&Q4 - Administer survey | C | C&M has developed the survey. It was distributed in Q4. |
| Develop brand identification and tagline to increase community awareness of District parks, programs, facilities and services (<i>mid-</i> <i>term</i>) | (C&M) Develop an easy, quick, but quality online survey to measure customer satisfaction for special events and programming. | C | The new tagline and updated brand identity is complete. Staff implemented in Q4 a social media contest to promote the brand in Q4, which will run through Fall 2017. Online survey for Party in the Park is completed. |
| Develop plans to meet increased program needs of 50+ population. | (C&M) Measure satisfaction with the overall quality and user-friendliness of the website particularly as it relates to registration and a means for communication. Create an ongoing online short survey by Q3, no more than 12 questions, implement in Q4. | С | One successful example of this user- friendliness is the 50+ newsletter which averages a 40% open rate. HEPD Online survey is in place. Survey results regarding online registration reveal that it is difficult – Ease of Registration scored 1.7 out of 4. Staff concludes we are limited by Rectrac's online registration; it is not flexible to changes. |
| Expand Pickle ball opportunities and evaluate need for additional courts. | (REC) Partner with the Village of Hoffman estates and the Hoffman Estates Chamber of Commerce to start our "Providing a community for lifelong living" initiative. HEPD- recreation and activity, VOHE – health screening and services; HECC – resources for 50+ needs. Complete by Q4. | С | Pickle ball courts will be painted during the refinishing of TC's gymnasium. We will work to provide more structured play and possibly a league. The 50+ programming continues to provide additional programming in various areas including partnerships with the VOHE and the HECC. Met with Pickleball organizers to plan improvements for the 2017 season, including signage and equipment needs. |
| Educate parents regarding the child development benefits in our programs and services. | (REC) Evaluate the expansion of Pickle Ball courts to Victoria Park during 2016 resurfacing project. Complete by Q3 if applicable. | C | Planning and Development Director Buczkowski will be adding pickle ball court striping to the tennis court resurfacing project at Victoria Park in 2016. This will offer |

District Objective 2: Achieve customer satisfaction and loyalty

| Utilize best practices to maximize operational efficiencies as a District <i>(annually)</i> | (REC) Provide training for preschool aged children on our new Handwriting Without Tears learning curriculum and DHS update trainings for State families. Complete by Q3 – Handwriting with Tears Orientation Complete by Q2 and Q3 – DHS Orientation | С | additional opportunities to play pickle ball while at the same time not affect the tennis court users. This was completed on June 20 th . Staff attended Handwriting Without Tears Training in February. |
|---|---|----|---|
| | (ICE) Complete ice compressor rebuild. | С | Will be completed within the planned capital replacement schedule. Due to the planned shut down in 2016 this project was moved up and completed in December of 2015 and will be completed again in 2017. This is an annual program so the shutdown meant there was no need to complete the project in 2016. |
| | (FAC) Purchase Fitness Equipment and/or move fitness equipment from PSS&WC. Complete by Q4. | С | The Life Fitness synergy fitness equipment has been received at PSS&WC within Q1. Additional fitness equipment will be assessed moved and/or purchased for all facilities by Q4. PSS&WC has purchased new spin bike monitors which provide feedback regarding speed, cadence, and distance. Additional equipment for PSS&WC will not be purchased within 2016 and will be assessed for the 2017 fiscal year. WRC & TC received a Treadmill for TC and a recumbent & upright bikes for WRC. |
| | (FAC) Replace interior carpet and tile in rooms 2, 3, 4 and the general conference room at WRC. Complete by Q4. | NA | Quotes have been obtained for rooms 3, 4 & the meeting room. Parks Dept. will be installing carpet and tiles in room 1 & 2 when time allows, prior to Q4. This project has been moved to 2017 |
| | (ICE) Replace and rebuild cooling tower and tube condenser. Complete by Q3. | С | The start date is set for a June 4 shutdown; during that time these items will be replaced and rebuilt. Programming, ice and building schedules are reflective of this timeline and change. The project started in June and continues to take place into Q3; currently the |

| | | project is going well and remains on schedule. During this time staff is also painting, repairing flooring and enhancing the whole lower level so when the ice is rebuilt and back in place the center overall will have a fresh new look. Completed in July 2016. |
|--|----|--|
| (FAC) Replace vinyl tile in the Vogelei Barn. Complete by Q4. | NA | Staff has obtained quotes to purchase the tile for Vogelei Barn lower level, washrooms & office space on the upper level. Will be completed in 2017 |

District Objective 3: Connect and engage our community

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|---|--------------|--|
| Division Objectives Expand specialized programming opportunities that utilize partnerships and contractual agreements (mid-term) | Measures/Action (ICE) Institute new USFS High School skating program. Staff will be meeting with area high schools with regard to the program and how to become involved. Complete meeting by Q1; if feasible implement by Q3. | Status C | Achievement Level/Comments USFS is changing their lesson format to include high schools. Staff will address with schools once the information is released in April and institute in the Fall Q4.Staff met with members of USFS. There has been a complete program change on a National Level. These changes start at beginning level and the high school program appears to not be a USFS program. Staff will continue to monitor the |
| | (REC) Partner with the Village of Hoffman Estates block party coordinator to add a recreational component in their block party scheduling. (Ex. various contests, sound system with dance along options). Q1 – Schedule a meeting with VOHE coordinator. Participate in 50% of the block parties with this new recreational component by Q3. | NB | program changes. Changing of staffing for both VOHE and HEPD has not permitted for this partnership to begin. |
| | (REC) Work collaboratively with other groups within our community to offer value added services. Offer one and/or add on to one special event by Q4 that incorporates the Village and Chamber . | С | New partnership with Village on Harvest Luncheon serving 50+ population. Other opportunities are also still being evaluated. Partnered with D15 for field trip transportation. 50+ has begun discussions with NWSRA re: reserving a couple of exercise class slots for its clients. Continued partnerships with local senior-driven businesses in the greater Hoffman Estates area providing sponsorships |

| | (REC) Program outdoor sport adventure programs at various parks. Expand LL Bean partnership with Paddleboard to include kayaking and canoe training. Add additional archery programs and research cycling programs. Complete by end of Q2 | C | and in-kind services. Currently working on a partnership with PYBA, SAA, and RMPD to form one league for our youth baseball teams this upcoming summer. Currently offering Outdoor Adventure program with DEA in the summer brochure. Staff has expanded and developed a very successful indoor archery program and will have a temporary programming site outside for 2017, which is part of the Eagle Scout project for 2016. 50+ has begun discussions around creating an LL Bean program for 50+ in late spring early/summer 2017. Also researching program opportunities with the Northern Illinois Raptor Center and Cabela's. |
|---|--|---------|--|
| Expand facility based special events that promote greater facility usage. (annually) Expand Marketing communications with the use of social media and mobile applications. (short term) | (FAC) Work with C&M to develop ways to utilize social media to promote community centers, (membership, rentals and personal training). Work with C&M in Q1, create measures in Q2 and determine if results were successful in Q4. (C&M) Utilize video on web and social media to engage and educate the community on green, social equity and health and wellness. Develop at least one new video each month; create 12 total by end of Q4. | IP C | Currently the C&M Supt. is working with the various departments to promote and engage participation in these areas. As The new social media associate position is filled again this will enhance and be even more prevalent in all facets of the district operations. Pickle ball – Jan 4 –Feb 1 Dreaming of Summer – Feb 1-Feb 23 Pot of Gold Climb – Feb 23- March 14 Spring Registration – March 14-April 19 Summer Registration – March 14-April 19 Summer Registration – April 20-May 24 Sum Sum Summertime – May 24-June 9 Summer Camp – June 9-July 18 Party in the Park - July 18-Aug 6 Summer Camper Wrap Up – Aug 7- 15 Come to Pumpkin Fest – Aug 15-Oct18 Wolf Pack Squirts – Oct 18-Dec 1 I Love HE Parks Photo Contest – Dec 1- Jan13 |
| | (C&M) Measure the attrition rate of mobile application users. Determine a baseline by end of Q2; decide if this application is of value at that time. | С | Currently the department measures the use of the mobile application. By the end of Q4 the department will decide if that is a quantifiable and useful measure for growth. Use has been growing all year, but in August we saw a |

| | | | decline in users for the first time. There was a slight increase in usage in October when the ELC and Preschool parents were required to use the mobile app. C&M is suggesting that the mobile app be phased out at the end of 2017. |
|--|--|----|--|
| Increase volunteer involvement in District operations (<i>annually</i>) | (DIVISION) Benchmark other volunteer program to determine appropriate measures as it relates to levels of volunteer engagement. Determine a number of hours per year as a baseline by Q4. Increase volunteer participation as a district in hours by 2% from 2015. | SC | Staff is currently working on ways to increase the amount of volunteer opportunities, while at the same time researching new ways to engage more participation. C&M: Volunteer opportunities are listed on website. Benefits of volunteering are promoted in Park Perspectives, web articles, final numbers will be reported in Q4. |
| Develop program life cycle model for all programs to assess meeting community needs and desires (<i>short/mid-term</i>) | (REC) Develop a formal special event total attendance template that can also track demographic information that may be important for targeted markets and/or event ideas/decisions. Develop by end of Q2. | NB | Changing of staffing has not permitted for this measure to begin. |
| Develop brand identification and tagline to increase community awareness of District parks, programs, facilities and services (<i>mid-</i> <i>term</i>) | (C&M) Actively account for social media subscribers and increase engagement. Increase engagement by 3%, by Q4. | C | (Baseline/Jan) Followers: Facebook-(2,069) Dec 2,495 +20% Twitter-(630) Dec 730 +15% Google Plus –(11) Dec 19 +4% Instagram – (58) Dec 109 +88% |
| Create recreational programs and opportunities to target underserved demographic populations (<i>annually</i>). | (REC) Expand iCompete into an Elementary School in D15 and potentially another D54 school. Q2 – propose to school districts Q3 – Run program throughout school year | IP | Met with the Principal of Hoffman Estates High School to also look to expand the program to other areas over the summer in order to run the program year round. D15 was not available to meet to discuss this program. Will attempt to reconnect in August before school begins. With staff changes at HEPD this program has not been expanded at this point. Staff will look into expanding for Fall 2017. |
| | (ICE) Research and Develop a Hockey Mentorship program to families of Hoffman Estates. Q1 – Develop program parameters Q3- Recruitment Q4 – Kickoff | С | Staff is currently in the process of developing this template. Due to the ice rink shutdown staff is moving the timelines to coincide with the re-opening of this area. 3 Mentors are in place for the Fall/Winter season. |

DISTRICT GOAL 2: DELIVER FINANCIAL STEWARDSHIP

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|---|---|--------|---|
| Achieve District annual budget to maintain | (DIVISION) Maintain minimum operating | SC | Staff is using budget activity analysis |
| fund balance reserves (annually) | standards for all program areas. Complete by | | worksheets to make sure that each program |
| | Q4. | | and/or service offered maintains the |
| | | | appropriate ratios for the minimum operating |
| | | | standards. |
| Secure additional alternative sources of | (REC) Reach out to special interest groups to | С | Significant sponsorship opportunities are being |
| revenue to support financial goals (annually) | provide contractual services to reduce costs | | researched for 50+, along with more |
| | while providing new programming and | | conventional 50+ program fee structures, e.g., |
| | service opportunities for residents and | | punch card system, while at the same time |
| | guests. Partner with 2 new special interest | | making sure costs are covered including direct |
| | groups to provide 2 new contractual services | | and indirect expenses. Charging vendors for |
| | for programming opportunities. Complete | | tables at annual Open House in August. \$1000 |
| | by Q4. | | in revenue resulted. Partnering with Harper |
| | | | College to offer continuing education courses |
| | | | at HE Parks facilities. Harper will also |
| | | | advertise approved programs in their guides. |
| | | | The agreement with Harper College has been |
| | | | finalized & classes have begun. They are |
| | | | running Yoga, Tai Chi & Fencing classes at |
| | | | WRC & Intro to Banjo at TC. |

District Objective 1: Achieve annual and long range financial plans

District Objective 2: Generate alternative revenue

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|---|--|--------|--|
| Secure additional alternative sources of | (ICE) Evaluate offering a house league | С | It was determined that in house will have to |
| revenue to support financial goals (annually) | hockey program at Pine Park. Complete by | | take place at TC. The influx of weather made |
| | end of Q1. | | it unpredictable with regard to ice. Staff was |
| | | | able to use Sunday time to implement a new |
| | | | House League Program. |
| | (DIVISION) Measure the total net surplus in | IP | This is process that is monitored on an on- |
| | the 02 from 2015 to 2016. Complete by Q4. | | going basis. Staff continues to monitor this net |
| | | | surplus goal. |
| | (FAC) Increase facility rental revenue by | IP | The Q1 and Q2 saw a 3% increase between |
| | across the district by a minimum of 3%, from | | TC, WRC & Vogelei facility rentals as |
| | 2015 to 2016. Complete by Q4. | | compared from 2015 to 2016. Q3 continued to |
| | | | see over a 3% increase in facility rentals |

| | | | between TC, Vogelei & WRC. |
|---|--|----|---|
| Support Friends of HE Parks to expand level | (C&M) Promote the Giving Tree and other | С | Giving tree in all marketing channels since |
| of financial support provided to District and | Friends of HE Parks events, programs and | | January. This initiative has been included in |
| our residents for scholarships and special | services to the community. Utilize all | | the marketing matrix which includes all |
| projects (annually) | marketing and communication channels, | | channels as stated above. Giving tree and all |
| | increase overall exposure by 3% from 2015. | | Foundation events are promoted in the entire |
| | | | District's marketing channels. Uncorked & |
| | | | Untapped event had record attendance and |
| | | | Reverse Raffle sales. Promoted the Giving |
| | | | Tree as a holiday gift, this was a new |
| | | | initiative for 2016. |
| Achieve District annual budget to maintain | (DIVISION) Increase the revenue ratios and | IP | Staff continues to monitor all major program |
| fund balance reserves (annually) | reduce the expense ratios from 2015 to 2016. | | areas. Each department head is using our |
| | Complete for 100% of all major program | | budgetary cost analysis sheets that include |
| | areas by Q4. | | direct and indirect costs to meet expense ratios. |
| Continue to evaluate and apply for grant | (C&M/REC) Increase the number of grant | С | The IAPD Power Play grant was submitted in |
| revenues to support District's operations and | seeking opportunities. Apply for 2 more | | February. Applied for Bark in the Park grant |
| capital projects (annually) | grants in 2016 than in 2015, complete by Q4. | | in June. Won Art in the Park grant \$2,500 and |
| | | | Best Green Practices from IAPD in September. |

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|---|--|--------|---|
| Perform a capacity usage analysis of facilities | (ICE) Continue to work with the SEARS | С | Staff worked with Sears in the winter months |
| (annually) | CENTRE regarding open ice options. | | with regard to ice time because of the |
| | Connect quarterly meetings to determine | | limitations of guaranteed time and the new |
| | availability. Complete by Q4. | | developmental basketball team moving in. |
| | | | Staff believes ice time will become limited |
| | | | based on the facilities schedule as a whole. |
| | | | The Sears Center is no longer renting ice to |
| | | | organizations as they are now contracting |
| | | | with the Chicago Bulls for basketball. |
| | (ICE) Conduct a space analysis of the ice | С | Storage options as well as spacing within the |
| | arena area – skate rental / party room/ | | old Hockey Manager office are being utilized |
| | Coaches area/ 3 office spaces. Ensure that | | as additional locker room space for girls and |
| | space is being utilized to the optimum | | boys teams and for coach's equipment to free |
| | potential. Complete in Q1. | | up the coaches locker room. Areas in the back |
| | | | of the rinks will be utilized in the fall for |

District Objective 3: Utilize our resources effectively and efficiently

| | | | additional shooting areas. |
|--|---|----|---|
| Secure additional alternative sources of revenue to support financial goals (<i>annually</i>) | (ICE) Evaluate the possibility of moving the Pine park ice rink to TC to add additional sheet of ice in the fall/winter. Complete by end of Q2, make recommendation in Q3. | С | The Off-Ice Training area has been the focus of staff time. Adding a rink to the TC lot creates a parking issue and seems to not be an option, after conducting the analysis with Williams. |
| | (REC) Increase program participation by 1% overall from 2015 to 2016. Complete by Q4. | NA | Staff is working to increase participation in all program areas; part of this initiative is to also add additional programs including ethnic based services that were identified in the CMP process. 50+ Tai Chi and Write It Now classes have experienced a greater than 1% increase in registration. As of September 1 st , ELC had 38 participants up from 34 participants last year. As of December 28, STAR had 416 participants up from 309 participants last year. KSTAR has 19 up from 10 last year. Half Day Preschool is up 10 participants this year and ELC (All day preschool) is up 6 participants this year. Youth basketball numbers are up 12.8% (46 participants) this year. Shut down of Ice & Aquatic area decreased participation numbers by approx. 950 (based on 2015 actual participation). |
| | (FAC) Increase total membership sales at TC & WRC by 1% from 2015 to 2016. Complete by Q4. | IP | Currently TC and WRC are slightly behind by last year's net numbers but staff believes the dip can be attributed to the two new centers that have opened up in the region, i.e. Any Time Fitness at Barrington and Golf and Orange Theory Fitness at the corner of Golf and Roselle Rd. Staff will continue to monitor and be proactive with recruitment and retention. Going forward marketing efforts are being developed to enhance the membership at these two sites along with promoting the all district membership through PSS&WC. |
| Reduce utility expenses in parks and facilities | (FAC) Research cost-cutting, sustainable | IP | As part of the monthly walk-throughs with the |
| by converting to alternative energy sources | initiatives within the facilities that create | | Director of Recreation & Facilities the facility |

| (annually) | energy efficient upgrades. Complete by Q4, | managers and the director will be looking for |
|------------|--|---|
| | implement 1 new initiative during 2016. | various opportunities as those weekly walk |
| | | through's take place. |

DISTRICT GOAL 3: ACHIEVE OPERATIONAL EXCELLENCE AND ENVIRONMENTAL AWARENESS

| District Objective 1. Create and sustain quarty parks, racintics, programs and services | | | |
|---|--|--------|--|
| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
| Enhance District signage to inform and | (C&M) Update district educational signage. | С | Updating all signage with new info and new |
| educate guests. (short/mid-term) | Add to, revise and reprint (where necessary) | | logos. All marquee logos are complete. |
| | educational signs. Complete by Q4. | | Busses remain as a 2017 budget item. |

District Objective 1: Create and sustain quality parks, facilities, programs and services

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|---|---|--------|---|
| Continue to promote operation safety excellence utilizing procedures and best practices to maintain PDRMA accreditation. (<i>annually</i>) | (SFAC) Facilitate Starguard lifeguard recertification, new lifeguard training, and in-services to ensure all aquatic team members meet or exceed program requirements. Complete Starguard operational reviews of PSSWC and SFAC. Plan aquatic trainings within Q1 and complete 4 outside audits by Starguard by Q4. Pass 90% of all audits conducted by Starguard. | С | Managers trained 35 new lifeguards in 2016. Our aquatic staff excelled through all 5 Starguard audits with our overall comprehensive score with Starguard was a 4 star Elite Standing. |
| Utilize best practices to maximize operational efficiencies as a District (<i>annually</i>) | (FAC) Review the changing demands of the facilities as the demographics and community continues to change. Review schedules in Q1 & Q2 make any recommended changes in Q3, based on participation numbers and demand. | IP | Staff continues to monitor space demands and usage. As space opens up based on program participation and or participation numbers, classes are relocated based on size and space demands. Facility managers are also renting space that has gone un-programmed and/or under-utilized. |
| | (FAC) Work with local vendors to obtain the best pricing for our custodial supplies. Try to utilize mass purchasing amongst all facilities. TC&WRC. Q1- Set up facility supervisor and head custodial Mtg. to identify supplies needed and potential vendors. Q1 &Q2- Obtain quotes from identified vendors. Implement changes in Q3 if able | IP | Staff is currently working to set up meetings with all departments to utilize joint purchasing and mass delivery options as well. |

District Initiative 2: Utilize best practices

| and | nd the program is cost effective. | |
|-----|-----------------------------------|--|

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|--|--------|---|
| Continue to promote operation safety | (FAC) Provide Medic AED, CPR, First Aid | С | HEPD has been established as an independent |
| excellence utilizing procedures and best | Course educational training opportunities to | | training center. Three additional full time staff |
| practices to maintain PDRMA accreditation. | all HEPD team. Establish HEPD as an | | has been certified to be instructors to teach |
| (annually) | independent training center, beginning in | | Medic classes for the district. The annual |
| | 2016. Confirm the establishment of HEPD as | | Medic staff training plan has been developed |
| | an independent training center within Q1. | | and promoted to staff. One Medic class has |
| | Offer quarterly trainings for all HEPD team | | been offered in Q1, with 2 planned to be |
| | members, 1/quarter. Educate 50% of all new | | completed within Q3. Three classes have been |
| | hires. | | offered within the first 2 quarters. A refresher |
| | | | class was also offered through Hoffman U. |
| | | | Additional classes have been planned for the |
| | | | remainder of the year. Medic classes continue |
| | | | to be offered throughout each quarter, with one |
| | | | being offered per quarter throughout 2016. All |
| | | | Medic courses have been offered within |
| | | | 2016. Plans are in place for the 2017 |
| | | | schedule, with the updated materials from |
| | | | the Health and Safety Institute. |
| | (FAC) Achieve PDRMA accreditation | С | PDRMA review has been scheduled at |
| | process, achieving scores which meet or | | Seascape within the month of June. Preparation |
| | exceeds expectations. Complete PDRMA | | for the accreditation process has begun and |
| | review within scheduled time frame for | | will continue up to the point of the review. |
| | 2016. | | The PDRMA review will take place within Q3 |
| | | | and is planned for July. The PDRMA site visit |
| | | | was successfully completed within Q3. |
| Develop additional programs and processes to | (ICE) Continue to look for ways to improve | С | With the addition of new equipment to the |
| support conservation, green initiatives | energy efficiency measures in the ice arena | | ice refrigeration system. Staff is optimistic |
| (annually) | area. Complete 4 reviews by Q4. | | energy cost to TC should see a savings. An |
| | | | update will be in Q4. During the |
| | | | conversations as it relates to the |
| | | | enhancement this was a major goal/initiative |
| | | | for the idea of moving forward on the |
| | | | project. Staff was very focused on making |
| | | | this the primary objective outside of the |
| | | | general operating measures. |
| Provide educational programs and | (C&M) Educate residents through the Park | С | The 2015 Annual Report was published in the |

District Objective 3: Advance environmental and safety awareness

4Q2016 Goals: Rec, Facilities, Ice, C&M

| opportunities on environmental best practices | Perspective on renewable resources, | | er brochure. This information gives |
|---|---|---------|--|
| (annually) | environmental stewardship and satiability | reside | nts a snapshot of various renewable |
| | practices within our community. Complete | resour | ces, satiability practices and stewardship |
| | by Q4. | progra | ms the district completed over the past |
| | | year. | Fall Park Perspective includes articles on |
| | | Playgr | ound Renovations, Benefits of Parks, |
| | | Benef | ts of Walking, Zumba at HEC, GIS |
| | | system | and Unplug Illinois. Winter issue |
| | | includ | es articles on new ice rink energy |
| | | efficie | ncies; sponsorships, 2017 playground |
| | | renova | tions, Foundation scholarship fund, |
| | | Unplu | g Illinois, PSSWC's SYNRGY360 and |
| | | impor | ance of volunteers. |

DISTRICT GOAL 4: PROMOTE QUALITY LEADERSHIP AND SERVICES

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|---|--|--------|---|
| Continue emphasis on cross-training and ensure workforce readiness. | (FAC) Provide ongoing training to service desk team members. Continue cross training new staff between TC & WRC. Combined Quarterly staff meetings and conduct 4 total by end of Q4. | SC | The first meeting was held on 2/11/16, these will be quarterly and 4 will be completed by the end of Q4. This continues to be an on- going initiative and these two facilities meet together at their quarterly meetings to insure on-going successful cross training, which has worked out well. A combined meeting with TC & WRC service desk staff was held on August. 31. |
| Promote furthering educational opportunities of staff by encouraging participation in workshops, conferences and other educational opportunities (<i>annually</i>) | (REC) Create a HE-Skills program for high school volunteers and employees providing them specific training in workforce readiness. A bi-monthly training will be conducted as a part of this program. Q1 – research topics/operations. Q2 – create training calendar. Q3 – implement program | IP | Handbook currently being created. Staff attended a training April 20-21 ^{st.} and will continue this process during the Q3. Changes in staffing has not permitted for this measure to move forward. Will continue in 2017. |
| | (DIVISION) Train front line service desk associates in upselling and cross selling for all district programs and services. Complete in by end of Q1. | SC | A company has been contacted and a proposal is being reviewed to conduct this training to the district. Staff has done a great job meeting and exceeding this expectation, currently 90% of the management team in the |

District Objective 1: Develop leadership that ensures workforce readiness

| | | | Facilities and Recreation department have completed the first phase/training with our outside contractor. Staff identified key PT1 and PT2 team members at each touch point to champion these initiatives and help develop the program as well. This is the second phase of this program. |
|--|--|---|---|
| Continue to foster openness in communication District-wide (annually) | (ICE) Institute a 360 Assessment Program for hockey and ice skating staff. To be used for Quarterly staff assessments with compilation of information to be used at yearly reviews. Have in place by Q3. | С | The implementation of the Staffing Pattern through FinTrac will be utilized in this process which will get underway in April/May. With the business dept. implementing new operation processes this is moved to the fall. Staff schedules will be implemented into the Finn Trac system for tracking of hours in all areas of ice. |

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|---|--|--------|---|
| Continually expand and update Hoffman | (FAC) Provide CHEER customer service | С | The annual calendar for the CHEER customer |
| University training curriculum to enhance | training and promote attendance of all new | | service training has been developed and |
| workforce knowledge and readiness. | HEPD team members within first 3 months | | promoted among staff. Two trainings have |
| (annually) | of employment. Provide 4 CHEER training | | been scheduled for Q2. These training have |
| | opportunities by end of Q4. | | been added to the Hoffman U schedule. The |
| | | | CHEER customer service training was offered |
| | | | in Q2, with 80 staff members in attendance. |
| | | | Additional CHEER training sessions are |
| | | | planned for Q3/4. A CHEER customer service |
| | | | training will be offered to all team members |
| | | | within Q4. The CHEER customer service |
| | | | training was offered throughout 2016. A |
| | | | plan is being developed to modify the |
| | | | existing presentation to create a format that |
| | | | can be utilized for individual training for all |
| | | | new employees. This will be incorporated |
| | | | into the orientation training plan for staff |
| | | | within 2017. |
| Promote healthy lifestyles through work | (DIVISION) Continue to strive to enhance | IP | The division as a whole meets monthly to |
| environment best practices (annually) | the internal work culture that remains honest | | promote open communications between |
| | and ethical with principles that foster strong | | departments, during which time participants |
| | integrity and trust. Complete by Q4. | | are reporting attendance numbers and also |

District Objective 2: Build organization culture based on I-2 CARE Values

| discussing upcoming events/activities. Those |
|---|
| all-division meetings also include district |
| updates and at least one team building activity |
| or presentation. All direct reports to the |
| Director of Recreation & Facilities meet on a |
| bi-monthly basis to discuss any current issues |
| and or updates to projects, action items, etc. |

| District Objective 5: Fromote continuous learning and encourage innovative timiking | | | |
|---|--|--------|--|
| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
| Promote furthering educational opportunities | (FAC) TC facility supervisor and Community | С | Staff continues to attend job specific training. |
| of staff by encouraging participation in | Center Manager, to attend and become more | | The Facility team attended the IPRA Facility |
| workshops, conferences and other educational | involved in IPRA Facility Management | | Management Section meeting on 04/06/16. |
| opportunities. (annually) | Sections. Complete in Q1 and Q4. | | TC & WRC Managers will be attending |
| | | | IPRA facility section meeting on 10/14. |
| Continue to foster openness in | (C&M) Identify one new channel for district- | С | The C&M department has identified one new |
| communications District-wide. (annually) | wide internal communications. Complete by | | channel for district-wide communications: |
| | Q2. | | Intranet; they will be reviewing this |
| | | | opportunity with the IT department. |
| | | | Determined that an intranet could be |
| | | | developed with a simple server and |
| | | | wordpress software. The key would be to get |
| | | | buy in on its usage district-wide to ensure |
| | | | timely updates. |
| Create and maintain succession plan to | (Division) Provide responsible leadership | С | During the annual review process within the |
| prepare employees for advancement and | opportunities to engage team members who | | Recreation and Facilities department, team |
| prepare organization for personnel changes | are looking to advance their professional | | members engaged in professional advancement |
| (annually) | careers within the organization. Complete | | discussions; this continues to take place on a |
| | Monthly. | | monthly basis. C&M Supt. became a |
| | | | Certified Parks & Rec Professional in Q4. |

District Objective 3: Promote continuous learning and encourage innovative thinking

HOFFMAN ESTATES PARK DISTRICT 2016 GOALS & OBJECTIVES <u>PSS&WC</u>

DISTRICT GOAL 1: PROVIDE HEALTHY AND ENJOYABLE EXPERIENCES FOR ALL PEOPLE

| 1: Otter healthy and enjoyable experiences | | |
|--|--|---|
| | | Achievement Level/Comments |
| | C | Wellness opportunities have been offered |
| | | through the fitness department and promoted |
| | | through the monthly wellness calendar. The |
| in Q1. | | new retention program will be offered within |
| | | Q2.Wellness opportunities continue to be |
| | | offered through the fitness department within |
| | | Q2, which are being promoted through the |
| | | wellness calendar. Retention programs are |
| | | offered through the group fitness area in Q2, |
| | | which continue as part of the monthly |
| | | retention initiative which is part of the |
| | | monthly wellness calendar. |
| | | Wellness opportunities continue to be offered |
| | | through the fitness department and group |
| | | fitness department within Q3, which are being |
| | | promoted through the wellness calendar. |
| | | Special wellness events continued to be held |
| | | monthly in Q4 to boost retention and |
| | | inspire interest in various areas of member |
| | | interest. |
| Strengthen partnership opportunities with | С | The partnership for fitness opportunities |
| organizations, such as Alexian Brothers, | | continued throughout Q1 with the Alexian Fit |
| AthletiCo and the Chamber to provide | | Pals program. 2 classes have been offered, 1 |
| - | | youth/family fitness class, featuring interval |
| | | training, was offered in Q1. The class was |
| | | very well received. In addition, a partnership |
| 5 | | with District 211 has begun, providing Zumba |
| | | classes for the community at the Higgins |
| | | Educational Outreach Center. The Zumba |
| | | class for the Higgins Educational Center |
| | | (HEC) continued throughout Q2, with over 15 |
| | Measures/Action Develop wellness and fitness opportunities, services to engage customers and build rapport. Develop 1 new retention program in Q1. | Measures/Action Status Develop wellness and fitness opportunities, services to engage customers and build rapport. Develop 1 new retention program in Q1. C Strengthen partnership opportunities with organizations, such as Alexian Brothers, AthletiCo and the Chamber to provide community based fitness programs and services. Provide 2 fitness opportunities in the community in collaboration with C |

District Objective 1: Offer healthy and enjoyable experiences that promote equal access

| | patrons attending classes on average weekly. The HEC team asked to have the session off |
|--|--|
| | for the summer season with plans to resume in |
| | the fall. Classes are being provided again for |
| | the fall season for the outreach program for |
| | the HEC. Dance fusion classes will begin |
| | within the month of October and continue |
| | throughout Q4. Classes were completed and |
| | were well received for 2016. |

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|---|--|--------|--|
| Expand facility based special events that promote greater facility usage (<i>annually</i>) | Provide innovative group fitness classes and special events. | С | The fitness department has planned and implemented a new group fitness class: TRX Circuit started 3/1/16. The fitness department has planned and implemented a new group fitness class: Fusion Yoga started 5/5/2016. The fitness department has introduced a new class format: Cross Train Challenge started 9/1/2016. Group fitness classes were monitored to ensure appropriate level of participation for each class and format. A new format called HIIT 360, (High Intensity Interval Training) was added to the Q4 schedule. The class schedule was streamlined at the end of 2016, in preparation for the 2017 budget reductions. Classes retained have higher participation levels. The 2017 schedule was established with approximately 55 classes of varied duration, times and formats. |
| | Add 1 new class format and implement 2 retention events. Complete by Q4. | С | 1 of 2 group fitness retention events has been implemented: March Madness Bracket Challenge running 3/16/16-4/1/16. 2 of 2 group fitness retention events have been implemented: Golden Ticket running 6/1/16-6/30/16. |

District Objective 2: Achieve customer satisfaction and loyalty

| | | Group fitness retention events have been implemented: Olympic Ring Challenge running 8/5/16-8/21/16. In Q4, yoga restoration week was offered as a special event. |
|--|---|---|
| Develop member retention programs that build customer retention. Develop 2 programs by Q4. Achieve a customer attrition rating by Q4 of 0.45%. Baseline 2016 budget 0.468% | С | The member loyalty program continues to be enhanced within the personal training program, strengthening member retention and providing incentive for personal training services. 20 PT clients have earned free 1hr sessions 1/1/16-6/30/16. This is an on- going process throughout the year and the final number will be communicated then. Currently the PSS&WC team is ahead of the budget net total YTD. The personal training department continues to promote the loyalty program in Q3. 27 PT clients have earned free 1hr sessions 1/1/16-9/30/16. Additional member retention programs are offered through the wellness calendar, which is promoted on a monthly basis. Staff achieved a 4.5% attrition rating by the end of Q4. |
| Enhance current Member Rewards/Referral system with addition of a Charter Member Rewards program (for members with 5+ years of consistent active membership status). Research and plan in Q1 and Q2; implement enhancement by Q3. | С | Currently researching programs that will begin working with Advertising & Sponsorship Manager in Q2 on securing potential sponsors for various components of an enhanced member rewards program. Research ongoing in Q2 with interest in potential automated/digital rewards through Belly program. Demo for program scheduled in Q3. Currently working with Advertising & Marketing Sponsorship Manager on securing KIND bars sponsorship for special events in facility; demo for Belly program postponed until Q4 pending return of |

| | | | Member Services Supervisor from leave. The development of a charter member rewards program as well as the creation of a digital member app will be explored further in FY17. |
|--|--|----|--|
| | Sell 1,575 memberships during 2016, achieve membership cancellations of 1,575. Net membership effect 0 complete by Q4. | NA | Currently the net membership is exceeding the projection by 2 members at the completion of Q1. YTD net membership is currently 9 members over YTD net goal at close of Q2. YTD net membership is currently -37 under YTD net goal (resulting from fewer new enrollments and increased cancellations related to 2-month indoor aquatic center closure). Final membership totals for FY16 included a net member loss of (105). Q4 net performance showed a progressive surge that resulted in stronger membership interest following the reopening of the indoor aquatic area and a significant decrease in cancellations. |
| Develop performance measurement system to evaluate value in programming structure (short term) | Create evaluation system for the group swim lesson program to assess customer satisfaction. Modify swim lessons according to feedback and needs expressed | C | Developed and completed evaluation with a 22% return rate. It was sent through Constant Contact and the results have been used to enhance the program. |
| | through customer satisfaction survey. Develop a 10 to12 quick question satisfaction survey with the C&M department for the swim lesson program within Q2 to implement within Q3. Utilize an online data gathering system that creates a measured baseline. Conduct 1 onsite automated survey questionnaire visit in Q3 & Q4. | | In response to the survey, slight changes have been made, improving customer contact. This includes a more proactive approach by the managers by addressing parents before the start of each session to introduce themselves and answer any questions. In addition, the managers have been more active and circulating on the pool deck during lessons, talking to parents and receiving feedback regarding the lessons during the classes. |
| | (PSS&WC) Develop and incorporate new online member survey to assess member needs and initiate targeted responsiveness. Initiate 1 survey in early Q2 and 1 survey in | NB | Research options in Q2 through Constant Contact and Retention Management. Research to begin in FY17 to develop automated member interest and survey |

| | Q4. | | options through Insight NPS and the Retention People. |
|--|---|----|--|
| Utilize best practices to maximize operational efficiencies as a District (annually) | Purchase and install service desk carpet. Complete by Q4. | С | The vendors are in process of being contacted for quotes and the project is anticipated to be completed within Q4. Carpet installation completed at Service Desk, Member Services office, and in front offices in Q4. |
| | Resurface gymnasium floor. Complete by Q4. | NA | Given the timing of the project, the resurfacing of the group fitness floors (large group fitness and spin studio) will be completed within Q4, instead of the gymnasium floor. The gymnasium floor resurfacing will be completed within 2017. |
| | Contract with outside provider to obtain design plans for member locker room renovations. Complete by Q4. | С | Plans for the renovation of the locker rooms are in progress. The timeline for the locker room renovation was modified to take place within 2018. With the establishment of the 2017 budget, plans for locker room renovations have been modified to take place within 2017. Contract approved. |
| | Purchase Fitness Equipment. Complete by Q4. | C | The fitness team has purchased and installed new fitness equipment in Q1: Life Fitness Synergy 360. More equipment to be purchased by end of Q3. The fitness team has completed fitness equipment purchases for the year . |
| | Repaint activity pool surface and touch up activity pool ceiling. Complete by end of Q3 | С | The bid packets and announcements for the painting of the ceiling for the lap and activity pool have been developed, proposing the project completion prior to the end of Q3. A vendor has been selected for the lap and activity pool ceiling painting project. Within Q2, preparation has taken place to administer multiple projects planned to be for the aquatic center to take place within Q3. Due to the timeline of the projects, the PSS&WC aquatic center will be closing 07/05/16- August. PSS&WC members can utilize Seascape during the time period of the |

| closure. In addition, Hoffman Estates High School has been secured for the early morning hours for lap lane swimming. The PSS&WC aquatic center will be expected to re-open by the end of August. The aquatic projects were successfully completed, with the aquatic center re-opening on September 1 st . The activity and lap pool ceiling, as well as numerous additional projects, were completed in a timely |
|---|
| manner. |

| | Measures/Action | e e | Achievement Level/Comments |
|--|--|--------------|--|
| Division Objectives Increase volunteer involvement in District operations (annually) | Measures/Action Develop 1 new high school volunteer program. Plan and develop in Q1 & Q2. Implement program in Q3. Engage 5 high school volunteers in the new program by Q4. | Status NB | Achievement Level/Comments Fitness Supervisor has begun researching similar programs within HEPD and at other park districts. Currently on target, researching in Q1 & Q2 to potentially implement in Q3. The timeline for new high school volunteer program was modified to take place |
| Improve overall health outcomes of programs offered (<i>annually</i>) | Develop and implement a 12 month wellness calendar based on monthly activities and events within the club and in Kids Korner to engage, educate, and enlighten members. Plan quarterly 2 initiatives with input from front line team members beginning in Q1. Complete 8 initiatives by Q4. | С | within 2017. The fitness team has planned and implemented 20 monthly events on the wellness calendar in Q1. Personal trainers are performing free education workshops, health screenings, and small group classes. The program will be ongoing through Q4. |
| Expand marketing communications with the use of social media and mobile applications (<i>short term</i>) | Establish a social media campaign program to connect with prospective and current members to enhance communication and increase "touch points" with engaging, fun, and informative initiatives. Launch in Q1 with continued emphasis throughout Q2, Q3 & Q4. Produce and communicate at least 1 message via social media each week. Measure results monthly through Google Analytics, complete by Q4. | С | Weekly interactive messages/posts made on Facebook to promote wellness calendar events, special group fitness classes/ programs, and member challenges. Continuing with efforts to expand social media/digital reach with creative Eblast's through Retention Management and posts on Facebook. "Like" and "Click" rates on the rise for both. Q3 social media initiatives included various raffles on Facebook along |

District Objective 3: Connect and engage our community

| with the launch of E-Bingo to increase digital |
|--|
| touchpoints for members and prospective |
| clients (total of 52 E-Bingo participants). |
| Digital reach expanded further in Q4 with |
| Facebook 'likes' and reach extending to |
| all-time high levels due to creative posting |
| (i.e. Motivational Monday tips, digital/live |
| activities and tours, member testimonials, |
| etc.); exceptional return on website |
| banner digital ad for 3-day Black Friday |
| special (resulted in 31 new members). |

DISTRICT GOAL 2: DELIVER FINANCIAL STEWARDSHIP

| District Objective 1. Achieve annual and long range mancial plans | | | | | |
|---|---|--------|---|--|--|
| Division Objectives | Measures/Action | Status | Achievement Level/Comments | | |
| Achieve District annual budget to maintain | Achieve FY16 net membership goal. Achieve | NA | Q1 net member exceeded YTD projections | | |
| fund balance reserves (annually) | net member total of 0 by end of Q4. | | by 2 members. Q2 net members exceeded | | |
| | | | YTD projections by 9 members. Q3 net | | |
| | | | members fell below YTD projections by -37 | | |
| | | | members. Final membership totals for | | |
| | | | FY16 included a net member loss of (105). | | |
| | | | Q4 net performance showed a progressive | | |
| | | | surge that resulted in stronger | | |
| | | | membership interest following the | | |
| | | | reopening of the indoor aquatic area and a | | |
| | | | significant decrease in cancellations. | | |
| | Monitor budget to ensure practices continue | NA | Budget is being monitored to ensure that | | |
| | to support the achievement of budgetary | | costs are contained and that revenue | | |
| | revenue and expense goals and aims. Meet | | projections are reached. The budget is being | | |
| | and/or exceed departmental budgeted bottom | | monitored to strive to achieve revenue goals. | | |
| | line for fund 11. | | Expenses are also being monitored and | | |
| | | | achieved in numerous line items. The | | |
| | | | maintenance line item has exceeded | | |
| | | | budgetary aims, due to unanticipated facility | | |

District Objective 1: Achieve annual and long range financial plans

| | | | maintenance and repair expenses. The shutdown of the aquatic center negated the opportunity to offer a percentage of one swim session and completely eliminate one full session. This had a negative impact on the potential revenue opportunity. |
|--|---|----|--|
| | Monitor PSS&WC operational budgets both from revenue and expense standpoint to ensure that projections are meeting and/or exceeding the budgetary aims of the district. Meet bi-monthly throughout the year, with the GM, Supt. of Facilities and Director of Rec/Fac. to ensure that the annual budget is meeting expectations. Complete 18 meetings prior to the end of Q4. | С | Budget is being monitored to ensure that costs are contained and that revenue projections are reached. Staff meets on weekly, bi-monthly and monthly basis. |
| Develop new business plan structure, including cost recover goals, program trends, markets served, and competition (annually) | Enhance current corporate membership program while increasing corporate membership base. Grow the membership base by 3% in 4 existing corporate accounts beginning in Q1; sign up 1 new company by the end of Q1. | NA | Onsite corporate visits completed at 2 existing accounts in Q1; planning underway for launch of targeted corporate program beginning in Q2. Multiple corporate visits conducted at business and retail stores in area in Q2; corporate business card raffle done during Q2; 2 onsite visits at Wells Fargo to facilitate enrollments for previous GECC members (30 converted members YTD since transition). YTD GECC to Wells Fargo conversions total 37 at end of Q3; onsite visits planned at new retail/entertainment locations in PS Business Park in Q3 (Main Event, Duluth Trading). Final GECC to Wells conversions totaled 38 members at end of Q4. Q4 corporate connections established with 2 new corporations/ businesses within PS business park. |

District Objective 2: Generate alternative revenue

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|--|--------|---|
| Secure additional alternative sources of | Enhance Personal Training revenue generating | NA | Personal training services are being |
| revenue to support financial goals | opportunities. Increase PT revenues by 3.19% | | promoted and revenue is being generated for |

| (annually) | by Q4 from actual 2015. | | personal training, health coaching, and nutritional services. The PT department has 3 sales events planned for July, August, and September with both new client and current client specials. This is an on-going initiative that will be completed with a final number in December. Personal Training revenues are projected to be 4.4% higher than 2015 actual. Personal Training department met budgetary objectives and exceeded 2015 actual revenues by .07% |
|--|--|----|--|
| | Increase annual aquatic pass fees by 5%. Implement in Q4. | NA | The plan is to increase this rate in Q4 and/or the end of Q3. Rate increase for annual aquatic pass fees delayed until FY17 to coincide with membership rate increase. Annual aquatic rate increase planned for Q2 FY17. |
| | Increase tennis private and semi-private lesson fees. Complete by the end of Q3. Increase gross revenue by 4.8% from actual 2015. | NA | Tennis private and semi-private lesson fees will be increased within Q1 of 2017. |
| | Research the option of adding an additional charge i.e. membership fee for Kids Korner for those members who utilize the service. Complete research by end of Q2 with a recommendation by end of Q3. | NB | Recent changes in hours of operation in FY16 have negated anticipated need for introduction of fee structure in Kids Korner. |
| | Research the ability to drop the tennis membership and go to a court time only charge program. Complete research by end of Q3 and recommend a direction by start of Q4. | NB | The potential to eliminate tennis membership will be explored in FY17 along with consideration of new business model. |
| Develop new business plan structure, including cost recover goals, program trends, markets served, and competition (annually) | Research capabilities of RecTrac to accommodate a "house charge" payment for members. If feasible implement in Q3, for services such as PT, massage, guest passes, etc. | IP | Recommendation made in Q2 as one of several electronic/digital enhancements suggested during the request for enhancements (as per requested). Launch of new purchase order/budget program (BSA) has taken priority in Q3 thereby delaying further research of 'house charge' capability until FY17. |

| Develop strategies to attract additional | Establish a contractual service for early | С | Kids First was contracted to provide after |
|--|---|---|---|
| sponsors and new partnerships. (short- | childhood sports programs that include non- | | school fitness programs (fun and fitness), |
| term) | traditional active programming, i.e. fencing, | | dodge ball, soccer classes, and basketball |
| | etc. Secure 1 outside contractor to provide | | classes. As interest and participation grows, |
| | programs and/or services within Q1 that will | | additional classes will be offered. Revenues |
| | offer sports specific classes and non- | | have exceeded expectations for this area, |
| | traditional sports. | | with increased classes being offered |
| | | | throughout the final quarters. |

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|--|--------|--|
| Develop new business plan structure, including cost recover goals, program trends, markets served, and competition (annually) | Initiate website conversion to WordPress platform to allow for enhanced responsiveness, blog pieces, and improved design/layout. Complete by end of Q2. Produce 1 blog piece per quarter in Q3 & Q4. Post a total of 2 blogs by Q4. | С | Research through current District vendor (Invex) to begin in Q2. Conversion completed and launched at end of Q2; final edits and enhancements to be completed in Q3. Platform conversion and additional functional edits completed in Q3; training for general updates/edits to be provided by Invex in Q4. Continued updates and content/photo enhancements made in Q4. |
| Perform internal control audits (annually) | Manage payroll to meet personnel budget to ensure maximum operational efficiency. Meet or exceed payroll budget by end of Q4. Monitor IMRF, ACA and PT1 team member hours per (26) payroll to maintain budgeted levels and aims. | С | Payroll is being monitored to meet the personnel budget. |
| Develop strategies to attract additional sponsors and new partnerships (<i>short term</i>) | Work collaboratively with the district Communication and Marketing department to effectively promote and market facility and services for additional sponsor-ship and partnership opportunities. Obtain 2 new sponsors for the facility that support an event, amenity and/or program by Q4. | С | Meeting with new Advertising & Sponsorship Manager in Q2. Working with Advertising & Sponsorship Manager to secure trade/sponsorship agreement with Windy City Bulls. WCB agreement executed in Q4. |

District Objective 3: Utilize our resources effectively and efficiently

DISTRICT GOAL 3: ACHIEVE OPERATIONAL EXCELLENCE AND ENVIRONMENTAL AWARENESS

District Objective 1: Create and sustain quality parks, facilities, programs and services

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|---|--------|--|
| Utilize best practices to maximize | Replace carpet within the service desk, | С | The vendors are in process of being |
| operational efficiencies as a District | adjacent office spaces and member services | | contacted for quotes and the project is |
| (annually) | area. Purchase carpet, as planned within the | | anticipated to be completed within Q4. |
| | operating capital funds, within Q2 and | | Carpet has been installed within |
| | replace within Q3 | | designated areas. |
| | Complete tennis court enhancement within 2016. Complete project by Q3 | NB | This has been rescheduled for 2017. |
| | Complete the repainting of the ceiling and | С | The bid packets and announcements for the |
| | resurfacing of the activity pool floor. | | painting of the ceiling for the lap and activity |
| | Complete project, as planned within the | | pool have been developed and placed on the |
| | district capital budget, by Q4 | | website, proposing the project completion by |
| | | | the end of Q3. The painting of the ceiling |
| | | | and pool surfaces will be completed within |
| | | | the aquatics project being administered |
| | | | within Q3. The repainting of the ceilings |
| | | | and the resurfacing of the bases within |
| | | | activity and lap pools has been completed. |
| | Complete the steam room repairs, as planned | С | Staff is currently working with an outside |
| | within the district capital funds. Complete | Ũ | vendor to enhance those areas prior to the |
| | men's and women's club locker room steam | | renovation. This project was completed. |
| | room repairs by Q4. | | |
| | Meet and exceed the member and customer | С | Daily checks are being performed by the |
| | expectations as it relates to facility | | opening and closing MOD team and cleaning |
| | cleanliness. Conduct daily opening and | | checklists are being completed by the |
| | closing MOD walk through checklists, | | maintenance team. Weekly walk-throughs |
| | weekly manager walk through and bi- | | will start in Q2 with the Director of |
| | monthly walk through with contractual | | Recreation and Facilities. Facility walk- |
| | cleaning service. Complete by Q4. | | throughs were performed within Q4 with |
| | | | contractual cleaning company as well as |
| | | | Director of Recreation and Facilities. |
| | Log and follow up on 90% of all member | С | Weekly follow up and tally of comment |
| | comment cards as it relates to a facility | | cards ongoing. Follow up is being |
| | concerns. Complete by Q4. | | completed on all comment cards that provide |
| | | | contact information. All comment cards |
| | | | received in FY16 have been digitally saved |
| | | | and responded to by management team. |
| Implement best practices to maintain a | Evaluate fitness equipment needs, selecting | С | Beginning to assess purchase of new fitness |
| minimum score of 95% in the District- | and purchasing energy efficient equipment | | equipment as planned within 11 fund for |

| wide IPRA environmental report card (annually) | (when applicable), and purchasing new equipment to continue to upgrade aging equipment and stay current on industry trends. Planned within capital budget, 2016. Complete by end of Q3. | | 2016. Will evaluate current equipment. Will meet with vendors and explore equipment options and provide quote for potential plan for improvement within Q2. Spin bike monitoring units (monitor cadence, speed, and distance) have been purchased to enhance the group fitness spin bikes. Considering budgetary limitations, the fitness department will not be purchasing additional fitness equipment in 2016. |
|--|---|----|--|
| | Achieve all needed facility requirements to achieve a minimum score of 95% on the District-wide environmental report card. Complete by Q4. | IP | Staff is currently working with the Parks Maintenance team to make sure the best practices are being maintained and achieved. |

District Initiative 2: Utilize best practices

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|---|--------|---|
| Continue to promote operational safety | Schedule and complete the annual climbing | С | Annual climbing wall inspection has been |
| excellence utilizing procedures and best | wall inspection by Experiential Climbing | | scheduled for the portable and the PSSWC |
| practices to maintain PDRMA | Systems or other PDRMA recommended | | climbing wall, to be completed within Q2. |
| accreditation (annually) | climbing wall organization. Schedule within | | Climbing wall inspection was successfully |
| | Q2, complete inspection by Q3. | | administered within Q2 for both the |
| | | | PSS&WC and portable climbing walls. |
| | Facilitate Starguard lifeguard recertification, | С | Managers trained 35 new lifeguards in 2016. |
| | new lifeguard training, and in-services to | | Our aquatic staff excelled through all 5 |
| | ensure all aquatic team members meet or | | Starguard audits with our overall |
| | exceed program requirements. Complete | | comprehensive score with Starguard was |
| | Starguard operational reviews of PSSWC and | | a 4 star Elite Rating. |
| | SFAC. Successfully complete operational | | |
| | reviews throughout each quarter, complete | | |
| | program by Q4. Pass and/or exceed 90% of | | |
| | all Starguard audits by Q4. | | |

District Objective 3: Advance environmental and safety awareness

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|---|--------|---|
| Continue to promote operational safety | Provide Medic AED, CPR, First Aid Course | С | HEPD has been established as an |
| excellence utilizing procedures and best | educational training opportunities to all | | independent training center. Three additional |
| practices to maintain PDRMA | HEPD team. Establish HEPD as an | | full time staff has been certified to be |
| accreditation (annually) | independent training center beginning in | | instructors to teach Medic classes for the |

| 2016. Establish HEPD as an independent training center within Q1. Offer a total of 4 trainings by end of Q4. | | district. The annual Medic staff training plan has been developed and promoted to staff. One Medic class has been offered in Q1, with 2 planned to be completed within Q3. Three classes have been offered within the first 2 quarters. A refresher class was also offered through Hoffman U. Additional classes have been planned for the remainder of the year. Medic classes continue to be offered throughout each quarter, with one being offered per quarter throughout 2016. All Medic Classes have been offered for 2016. The plan for the class schedule for 2017 has been completed and will be announced in Q1, 2017. All new materials provided by the Health and Safety Institute, will be incorporated into the 2017 denoted |
|--|---|---|
| Achieve PDRMA accreditation process, achieving scores which meet or exceeds expectations. Complete PDRMA review within scheduled time frame for 2016. Achieve a score that exceeds PDRMA's minimum standards. | С | 2017 classes. Visit from PDRMA has not taken place yet. Staff is currently working Jane to make sure all items are up to date and current with the accreditation standards. PDRMA site visit established for Q3, within the month of July. PDRMA site visit was successfully completed within Q3. |

DISTRICT GOAL 4: PROMOTE QUALITY LEADERSHIP AND SERVICES

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|---|---|--------|--|
| Promote furthering educational | Develop engaging educational opportunities | SC | Personal Training Coordinator will hold Q1 |
| opportunities for staff by encouraging participation in workshops, conferences, | for team development to enhance knowledge of the fitness industry and facility services to | | educational training "Results Fitness by |
| and other educational opportunities. | better serve members. Conduct 4 internal | | Alyn and Rachel Cosgrove" on 4/28/16. Additional trainings will be provided |
| (annually) | PSSWC trainings quarterly, complete by Q4. | | throughout the quarters. Additional |
| | | | trainings have been offered in Q2 through |
| | | | the personal training department. |
| | Promote staff educational development and | С | Several FT staff attended the annual IPRA |
| | professional development among team by | | conference in January. The Aquatics and |

District Objective 1: Develop leadership that ensures workforce readiness

| attendance of industry recognized conferences and seminars, including the IPRA, PDRMA, Club Industry and NRPA. Create an annual plan prior to the end of Q1 that includes all FT team members and what external educational opportunities they will be attending that fits within the financials means of the budget. | | Program Manager has become CPO certified within Q1. Additional trainings are being attended in Q2 to include the PDRMA human resources curriculum workshop and PDRMA Aquatics Risk Management Day. Additional conference and seminar attendance has been planned throughout the year. The PDRMA Human Resources Workshop was attended by 2 FT PSS&WC team members and the Aquatics Risk Management Day was also attended by 2 FT management team members. Ft team members attended an in-service training, provided by industry consultant, Scott Chovanic, on upselling/cross selling, which will be attended by multiple front line part- time team members within Q3. Club Industry and the NRPA conference will be attended within Q3/4. Plans have been confirmed for the attendance of the NRPA conference as |
|--|---|--|
| FT team members participate in Hoffman U sessions and also conduct Hoffman U sessions. FT team members as a facility attend 10 Hoffman U sessions and conduct and/or assist in at least 2 sessions as a facility. | C | within Q3/4. Thans have been commined for the attendance of the NRPA conference as well as Club Industry within Q4. The NRPA conference was attended as well as Club Industry. FT team members have attended several Hoffman U sessions in Q1. Trainings have included the Mandated Reporter, Dangers of Sitting, Comprehensive Asset Management Plan, NWSRA presentation, and the quarterly HEPD FT staff meeting. PSSWC and facility staff members have conducted Hoffman U sessions including the Dangers of Sitting and the Medic Course provided within Q1. The Medic Refresher course and standard Medic certification courses were provided by PSS&WC and FT staff as a Hoffman U, along with the CHEER customer service training. Within Q2, staff has continued to attend multiple Hoffman U trainings, including educational sessions |

| | | | regarding independent contractors, rec trac training, staff scheduling and the EAP conflict resolution seminar. Staff continued to attend trainings offered through Hoffman U as well as conduct Medic AED, CPR, and First Aid class, offered through Hoffman U. Throughout Q4, staff continued to attend Hoffman U educational sessions. |
|---|--|----|--|
| Incorporate incentive programs for healthy habits for employees (<i>short/mid-term</i>) | Enhance the staff through the development of an incentive program and participation within fitness services. Implement in Q1; obtain 25% of all FT team members participating in the incentive program by the end of Q4. | NB | |
| Continue emphasis on cross-training and ensure workforce readiness. <i>(annually)</i> | Utilize Member Services Team to assist in training the Facility Team Members at other district sites on sales. Assist outside consultant in upselling and cross selling training by end of Q2. | С | An outside provider has been selected; staff is currently working to develop the program to meet the district's goals and objectives. Staff is currently in the process of meeting with the outside provider and has completed about 50% of this initiative and will be ready to start to roll out the new program in the fall of 2016. Roll out of new program launched in Q3 with program/facility highlight reference sheet at main workstations; training of front line associates is ongoing to proactively seek out cross promotional opportunities during point of sale interactions. On-going opportunities for part-time staff for education and training for upselling and cross selling were continued within Q4. Efforts will continue in 2017 |

District Objective 2: Build organization culture based on I-2 CARE Values

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|---|---|--------|---|
| Promote healthy lifestyles through work | Engage team members at PSS&WC using the | С | Staff has been acknowledged for |
| environment best practices (annually) | CHEER customer service initiative. Forming | | demonstrating the CHEER philosophy which |
| | "teams" of PT team members to carry out the | | has been recognized within the center. |
| | CHEER culture, rewarding those that do. | | CHEER teams have yet to been established, |
| | Implement by Q2. | | which will take place within Q3. The |

| Continually expand and update Hoffman U training curriculum to enhance workforce knowledge and readiness (annually) | Set expectation for all PSSWC new team members to complete CHEER training within 2016. Have 75% of all new hires trained in the CHEER program prior to the first 3 months of employment. | С | CHEER philosophy continues to be promoted and demonstrated by all part-time and full-time team members. The rewards system is on-going for those who exemplify the CHEER philosophy. The annual CHEER training sessions have been planned and will be offered in Q2 and Q4. Staff will be encouraged to attend the training to reach intended measure. The CHEER customer service training was offered in Q2, with 80 staff members in attendance. Additional CHEER training sessions are planned for Q3/4. A CHEER customer service training will be offered to all team members within Q4. Trainings |
|---|--|---|---|
| Continue to foster openness in | FT team members attend monthly Recreation | C | were offered throughout 2016. The CHEER customer service training format will be modified and will be incorporated into the orientation process for all new employees within 2017. The process to include the CHEER training into the new hire process will enhance educational opportunity for the customer service training program. Monthly meetings have been attended by FT |
| communication District-wide (annually) | & Facility Division all team mtgs. Complete by Q4. | | team members. Monthly meetings continue to be attended by FT team members. |

| District Objective 3: Promote continuous | learning and encourage innovative thinking |
|--|--|
|--|--|

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|--|--------|---|
| Continue to evaluate and create procedures | Plan offsite gathering of PSSWC Leadership | С | To be started within Q3. Meetings have |
| and training to promote a high level of | Team to assess performance of previous | | taken place within facility. Off-site meeting |
| internal customer service (annually) | quarter and share ideas for upcoming | | will be scheduled for Q4. Meetings were |
| | quarters. Start by Q2; complete at least 2 | | conducted throughout 2016. Plans to |
| | meetings by Q4. | | enhance meeting opportunities will be |
| | | | explored for 2017. |
| Continue emphasis on cross-training and | Hold quarterly departmental meetings to | С | Quarterly meeting was held to include FT |
| ensure workforce readiness (annually) | connect and share updates and information | | and PT1 team. Due to budgetary limitations, |
| | with team members. Conduct 4 meetings by | | further meetings were not conducted. The |

| | Q4, with 90% attendance at each meeting, per department. | | budget will be evaluated throughout each quarter to assess financial feasibility to conduct meetings. In an effort to contain costs, meetings were not held within Q3. Further assessment will be done to evaluate the feasibility of conducting meetings within Q4. Due to budgetary limitations, meetings were not conducted within Q4. |
|--|--|---|--|
| Continually expand and update Hoffman University training curriculum to enhance workforce knowledge and readiness (<i>annually</i>) | Encourage PSSWC team members to attend Hoffman U training. Have all FT team members attend at least 3 non mandatory Hoffman U trainings and have at least 2 FT PSS&WC team host 1 Hoffman U. | С | Hoffman U meetings have been attended and actions and measures have been achieved for Q1. On-going efforts have continued within Q2 with the attendance of the Hoffman U sessions. Consistent attendance of H.U. continued throughout Q3 as well as Q4. |

HOFFMAN ESTATES PARK DISTRICT 2016 GOALS & OBJECTIVES <u>GOLF</u>

Key: C = Complete / SC = Substantially Complete / IP = In Progress / NB= Not Begun / NA = Not Accomplished

DISTRICT GOAL 1: PROVIDE HEALTHY AND ENJOYABLE EXPERIENCES FOR ALL PEOPLE

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|---|---|--------|--|
| Expand facility based special events that | Increase Outing Rounds by 30%. 4,149 | NA | Golf outings will begin in late April. |
| | · · | INA | |
| promote greater facility usage (annually) | Outing Rounds (2,879 Outing rounds in | | We have had 1,139 thru 2 qtrs. |
| | 2015). | | We have had 3,149 thru 3 qtrs. |
| | | | We had 3,395 Outing Rounds in 2016. |
| | Provide 32 Preferred Tee Times. 32 | NA | We currently have 29 groups signed up for the |
| | Preferred Tee Time Groups (30 Groups in | | 2016 Season. The season officially starts first |
| | 2015). | | weekend in April. We are anticipating 1 to 2 |
| | | | more groups will sign up before the season |
| | | | begins. |
| | | | We have a total of 29 groups for 2016 |
| | | | Season |
| | Provide 3,400 League. Goal is 3,400 League | NA | Golf leagues will begin in late April |
| | Rounds (2,989 rounds in 2015). | 1111 | We have had 1,577 league rounds thru 2 qtrs |
| | Kounds (2,909 Tounds in 2013). | | We have had $2,852$ rounds thru 3^{rd} Qtr |
| | | | We had 2,870 rounds in 2016 |
| | Heat Q autoida maddin a annonann anlar | NA | |
| | Host 8 outside wedding ceremony only | INA | We have 1 ceremony only booked thru 1 st qtr. |
| | events. Goal is 8 ceremony only events. (4 in | | We have 1 ceremony only booked thru 2 nd qtr |
| | 2015). | | We have 1 ceremony only booked thru 3rd qtr |
| | | | We have 1 ceremony only booked in 2016 |
| | Introduce on Annual Calf Dece & Discourse | C | We are off to a great start We have cold 20 |
| | Introduce an Annual Golf Pass & Discount | С | We are off to a great start. We have sold 39 |
| | Pass to increase golf rounds. Goal is to sell | | Discounted Passes, 18 Sr. Discounted Passes |
| | 100 passes. | | and 1 Resident Annual Pass for a total of 58 |
| | | | passes thru 1 st qtr. |
| | | | We have sold 182 passes thru 2 nd qtr. |
| | | | We sold 408 passes thru 3 rd qtr. |
| | | | We sold 415 passes in 2016 |
| | Host 5 Wedding Receptions. Goal is 5 | NA | We have 4 receptions booked thru 1 st qtr. |

| District Objective 1. | Offer healthy and enjoyable experiences that promote equal acce | NCC |
|-----------------------|---|-----|
| District Objective 1. | Oner healthy and enjoyable experiences that promote equal acce | |

| Wedding Receptions (5 in 2015). Host 20 Ceremony & Reception Weddings. Goal is 20 Ceremony & Reception Weddings (18 in 2015). | С | We have 4 receptions booked thru 2 nd qtr. We have 4 receptions booked thru 3 rd qtr. We have 4 receptions booked in 2016. We have 22 ceremony & receptions booked thru 1 st qtr. We have 21 ceremony & receptions booked |
|---|---|--|
| (10 | | thru 2nd qtr We have 21 ceremony & receptions booked thru 3 rd qtr We have 21 ceremony & receptions booked in 2016 |
| Expand & Provide Jr. Program Classes in Spring, Summer & Fall to 150 participants. Goal is 150 participants. (88 participants in 2015). | С | Jr. golf classes begin in May. We have had 2 classes with 49 participants thru 2nd qtr. We have 4 classes remaining. We had 141participants this season in Jr Golf. |
| Expand & Provide Group Lessons to include 50 students for all ages in Spring, Summer & Fall. Goal is 50 students. (74 Students in 2015). | С | Group lessons begin in May. We have had 21 students thru 2 nd qtr. We had 35 Students this season in Group Lessons. |

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|---|--|--------|--|
| Expand marketing communications with the | Receive 10 Five Star Reviews on the Knott | С | Weddings will begin in Spring. |
| use of social media and mobile applications | for Weddings. Goal is 10 Reviews receiving | | Weddings are in progress and will have |
| (short term) | 5 Stars (8 in 2015). | | reviews shortly. |
| | | | We have (4) 10 star reviews on the Knot thru 3 |
| | | | qtrs. |
| | | | We have (13) 10 star reviews on the Knot in |
| | | | 2016 |

District Objective 3: Connect and engage our community

| Division Objectives | Measures/Action | Status | Achievement Level/Comments | |
|---|---|--------|--|--|
| Expand facility based special events that | Provide 6 Special Golf Events with 360 | С | We had our first event of the year in March | |
| promote greater facility usage (annually) | participants. Goal is 6 Events with 360 | | Madness and had 58 players. | |
| | participants. (5 events with 348 participants | | We have had 2 events thru 2 nd qtr and 94 | |
| | with 1 remaining event 2015.) | | participants. | |
| | | | No events in the 3 rd Qtr. | |

| | | | We had 362 participants in 2016. |
|---|--|----|---|
| | Provide 2 Holiday Event Brunches with 675 guests. Goal is 2 Events with 675 Guests. (261Easter Brunch & 439 Breakfast with Santa). | С | Easter Brunch had 371 guests this year. Next event will be in 4 th qtr. We had 809 guests in 2016. |
| | Host 8 Special Event Nights. Goal is 8 Events (6 events in 2015). | NA | We have run 3 special events in the first quarter. Paint the Night Event (44 Guests) & 2Events of Kickin It @ Creek. (121 Guests)We ran our 1 st Music night and had over 100 guests in 2 nd qtr.We had 3 Music nights in the 3 rd qtr all over a 100 guestsWe had 7 Special Event Nights in 2016 |
| Increase volunteer involvement in district operations (<i>annually</i>) | Expand volunteers to help maintain event area and golf course. Secure a minimum of 80 hours of volunteer work to help garden the event area and maintain the golf course. | С | Will begin in April. Garden club has met 2 times in the event area. We have approximately 12 participants in the group. We had 30 volunteers for our Pro Am Scramble in 2016. With a total of 154 hours volunteered. |

DISTRICT GOAL 2: DELIVER FINANCIAL STEWARDSHIP

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|--|--------|---|
| Achieve District annual budget to maintain | Monitor Golf budget to ensure expenses do | С | Budget is monitored monthly. With the |
| fund balance reserves (annually) | not exceed budget and are in line with | | weather cooperating early this spring we are |
| | revenue projections and revenues are | | off to a good start in 1 st qtr with rounds and |
| | meeting financial goals and objectives. Meet | | range sales. |
| | or exceed Golf Department Budget bottom | | Rounds are up 1,073 vs 2015 and Range sales |
| | line. | | are up 1,307 vs 2015 thru 2^{nd} qtr. |
| | | | We have 26,085 rounds thru 3 rd qtr compared |
| | | | to 26,625 rounds in 2015. |
| | | | Range sales are 17,270 thru 3 rd qtr compared to |
| | | | 17,207 in 2015. |
| | | | We had 31,248 rounds in 2016 and \$132,971 |
| | | | in Range Revenue. |

District Objective 1: Achieve annual and long range financial plans

| Monitor F&B budget to ensure expenses do not exceed budget and are in line with revenue projections and revenues are meeting financial goals and objectives. Meet or exceed F&B Department Budget bottom line. | С | Budget is monitored monthly. With the weather cooperating early this spring we are off to a good start in 1 st qtr with the Tap Inn. Event bookings are trending up from 2015 as well. The Tap Inn is slightly ahead of budget thru 2 nd qtr. The Tap Inn is currently 8% behind budget thru 3 rd qtr. The F&B department finished \$26,112 over budget for 2016. |
|---|----|--|
| Reduce Golf Maintenance expense and monitor to ensure expenses do not exceed budget and are in line with revenue projections. Meet or exceed Golf Maintenance Department Budget bottom line. | С | Budget is monitored monthly. With the weather cooperating early this spring and the golf course opening, the Maintenance crew has still been operating with an off season crew with minimum expenses in 1 st qtr. Maintenance budget is being monitored closely and is on plan. Maintenance budget is on plan to be under budget in 2016. Maintenance finished under budget in 2016. |
| Provide 32,656 Rounds. 32,656 rounds in the 2016 Season (26,354 thru 10/1 in 2015). | NA | We have 1,869 thru 1 st qtr. We have 12,400 rounds thru 2 nd qtr. We have 26,083 rounds thru 3 rd qtr. We had 31,248 rounds in 2016 |
| Rebrand the Bar & Grill giving it a unique name along with creating a more price conscious menu to create greater volume with lower cost point. Have new menu in place with a unique bar & grill name by end of 1 st qtr. | С | The bar & grill has been renamed "The Tap Inn". A new menu of \$5, \$7, & \$9 concept has been rolled out along with the Tap Inn Big Cup weekend Specials for Draft Beer. The rebranding is complete and are looking to expand with some additional signage behind the bar and outside on the patio to direct traffic into the Tap Inn. |
| Monitor Cook County 3% Amusement Tax. Implement tax increase pending Cook County legislation approval. | С | No change has been made. We will continue to monitor. No further discussions have been made on adding an amusement tax for Cook County. |
| Research and Analyze Golf Cart Lease for | C | We have reached out to vendors and were able |

| 2017 season. Complete bid process by end of | | to demo carts at the PGA convention. EZGO, |
|---|---|--|
| 3 rd Qtr. | | Yamaha & Club Car will all have demos |
| | | brought out to the course early this summer for |
| | | further testing. Bids will be completed in the |
| | | Fall. |
| | | Staff will begin looking at Demo carts and |
| | | prepare the bid for the fall. |
| | | Bid documents went out on cart fleet for 2017. |
| | | Bid results will be in 4 th qtr. |
| | | Carts were purchased from EZGO and to |
| | | arrive in Feb of 2017. |
| Research and Analyze ROI for Lease on GPS | С | All major cart providers now have a preferred |
| units for 2017 season. Monitor for 2017 | _ | GPS vendor. This will provide us very |
| budget process. | | competitive pricing. Bids will be completed in |
| | | the Fall. |
| | | Will be included in the bid for 4 th qtr. |
| | | GPS offered thru EZGO and TKVGPS |
| | | provided us significant savings vs our |
| | | current Visage System. New units will be |
| | | installed once the carts arrived in 2017. |
| Research and Analyze ROI for Billy Casper | С | Have met with Billy Casper representatives a |
| Golf Course Maintenance Contract for 2017 | - | few times early this year. We will have full |
| season. Develop recommendation by end of | | evaluation and staff recommendation ready for |
| 2nd Qtr. | | the May Rec and Board meetings. |
| < | | Board has approved not to renew contract |
| | | and all maintenance will be handled by |
| | | HEPD in 2017. |
| | | |

District Objective 2: Generate alternative revenue

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|---|---|--------|---|
| Secure additional alternative sources of | Increase the marketing and updating | NA | We had 376 Golf Now rounds in the 1 st qtr. |
| revenue to support financial goals (annually) | golfnow.com to increase golf now rounds to | | We have had 1,753 rounds thru 2^{nd} qtr. |
| | produce additional revenue during slow | | We have 3,642 golf now rounds thru 3 rd qtr. |
| | periods. Increase golfnow.com rounds by | | We have 4,291 golf now rounds in 2016. |
| | 3%. (4,549 Rounds in 2015). | | |
| | Increase F&B business in bar & grill by 3% | С | We had \$14,608 in sales in the Tap Inn for the |
| | over prior year by capturing golfer's on site | | 1 st qtr. |
| | with daily specials, promotions and Special | | We had \$69,536 in sales vs \$68,650 budgeted |

| Events. Increase bar and grill sales by 3%. | thru 2 nd Qtr. |
|---|--|
| (\$144,127 in 2015). | We had \$127,623 in sales vs \$136,350 |
| | budgeted thru 3 rd qtr. |
| | We had \$145,291 in sales in 2016. |

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|---|--------|---|
| Utilize best practices to maximize operational | Work with Parks Department for annual | С | Tree stumps were removed this summer. |
| efficiencies as a District (annually) | burns, tree stump removal, and other | | Control burns will take place in early April. |
| | maintenance projects to save from additional | | Control burns took place and were completed |
| | expenses from renting equipment. Use parks | | in 2^{nd} qtr. |
| | department machines 5 different times for | | Tree stumps are planning to be removed in 4 th |
| | the season to minimize renting equipment. | | qtr. |
| | | | Tree stumps were removed in 4 th qtr. |
| | Purchase a heavy duty utility cart for golf | С | Unit has been purchased. |
| | maintenance. Purchase 1 st Qtr. | | |
| | Purchase a Stove Top Oven for the main | С | Unit has been purchased. |
| | kitchen line. Purchase 1 st Qtr. | | |
| | Purchase a Range Ball Dispenser with a | С | Unit has been purchased. Final set up will be |
| | credit card processor. The machine will | | completed in early April. |
| | reduce payroll by \$15,373. Purchase 1 st Qtr. | | Unit has been purchased. All systems are |
| | | | working properly. We currently are |
| | | | developing a plan for employee passes along |
| | | | with our 15 and 30 bucket passes. |
| Achieve District annual budget to maintain | Manage payroll to meet or exceed personnel | С | Payroll is closely monitored on a daily basis |
| fund balance reserves (annually) | budget to ensure maximize operational | | and adjusted daily based on weather and |
| | efficiency. Meet or exceed Payroll Budget. | | functions. |
| | | | Payroll is currently in line with budget. |
| | | | Payroll is currently below budget thru 3 |
| | | | qtrs. |
| | | | Payroll finished below budget in 2016 |
| | Monthly budget monitoring to maintain at or | NA | Expenses are being monitored closely and are |
| | below projected budget expenses. Not to | | on plan thru 1 st qtr. |
| | exceed budget expenses. | | Expenses are currently in line with budget. |
| | | | Expenses are currently below budget thru 3 rd |
| | | | qtr. |
| | | | Expenses were slightly over in 2016 mainly |
| | | | due to the Building Maintenance and repair |

District Objective 3: Utilize our resources effectively and efficiently

| | | | line items. |
|--|--|---|--|
| Perform internal control audits (annually) | Monthly budget monitoring and proper costing out on menus to maintain a 32% food cost and 26% beverage cost. 32% food cost and 26% beverage cost. | С | line items. Food & Beverage costs are being monitored based on events. Will continue to monitor on a daily basis. Food cost is slightly high this season with the aggressive pricing strategy for the Tap Inn. With the goal of doing more volume. This seems to be working in the bottom line numbers to date. Beverage cost is on plan. Food Cost is at 33% thru 3 qtrs and Beverage |
| | | | Cost is on plan at 26% thru 3 qtrs. |
| | | | Food Cost is at 32.27% and Beverage Cost is |
| | | | on plan at 24.5% in 2016. |

DISTRICT GOAL 3: ACHIEVE OPERATIONAL EXCELLENCE AND ENVIRONMENTAL AWARENESS

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|---|--------|--|
| Utilize best practices to maximize operational | Provide a clean and well maintained | C | The facility is following the daily checklists we |
| efficiencies as a District (annually) | clubhouse facility and equipment consistent | | have in place and is completing these lists |
| | with district standards. Complete daily | | 100% of the time in the first quarter. |
| | checklist and rectify and identify deficiencies | | Daily checklists are being completed and |
| | and remedy as necessary. 90% Completion | | additional items added as needed. |
| | Rate. | | Daily checklists were completed all season |
| | | | long. |
| | Provide a well-manicured golf course consistent with adopted 2015 maintenance goals. Weekly inspection with golf course superintendent, identify deficiencies and remedy as necessary. 90% Completion Rate. | С | Maintenance has started spring clean-up on the course along with all the general practices on a daily basis. Golf Course is in excellent shape to date. The greens have received many great reviews with new cultural practices being added. Irrigation system has been working nonstop with the heat and lack of rain. Fall Maintenance practices are in full swing. Greens, FW's and tees have been deep tyned. Golf course was in great shape all season long. Staff has begun bunker renovation |

District Objective 1: Create and sustain quality parks, facilities, programs and services

| | project and are ahead of schedule. Project |
|--|--|
| | will be completed early Spring of 2017. |

District Initiative 2: Utilize best practices

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|--|--------|--|
| Enhance overall quality of natural areas | Maintain a portion of the natural areas by the | NA | Goats are scheduled in the fall. |
| (annually) | use of the goats. Complete by 3 rd Qtr. | | Goats have been put on hold for the 2016 |
| | | | season. Will look at bring back in 2017. |

District Objective 3: Advance environmental and safety awareness

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|---|--|--------|---|
| Implement best practices to maintain a | Maintain IPRA's Environmental Report | С | Will be completed in 4 th qtr. |
| minimum score of 95% in the District-wide | Card. By end of 4 th quarter. | | Environmental report was completed. |
| IPRA environmental report card (annually) | | | |

DISTRICT GOAL 4: PROMOTE QUALITY LEADERSHIP AND SERVICES

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|---|--|--------|---|
| Develop a new hire training program that addresses District policies and procedures (<i>short-term</i>) | Train all Part Time employees in all departments on service plan. Train 100% PT Employees in all departments by March. Train all new hires after March within 15 days of hire. | С | All new hires are being trained on procedures and service plans. All new hires have been trained and will continue to train as needed. |
| Utilize best practices to maximize operational efficiencies as a District (annually) | Train staff in selling/upselling opportunities and services available at BPC. Train key staff by end of 2 nd Qtr. | С | Special training will be provided in the 2 nd qtr along with the Rec Department. Staff has begun training and will continue in 3 rd qtr. Staff will have 4 th qtr training and begin creating plans for 2017. |
| Incorporate incentive programs for healthy habits for employees (<i>short/mid-term</i>) | Have key staff attend HEPD AED & CPR training. Have at least 24 key staff members maintain certification by end of 2 nd Qtr. | С | Staff is in the process of setting up a date for Bridges Staff to ensure all key staff certifications are up to date. Key staff has attended and are certified. |

District Objective 1: Develop leadership that ensures workforce readiness

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|--|--------|---|
| Continue to foster openness in communication | Conduct weekly staff meetings during prime | С | Staff is meeting on a weekly basis to discuss |
| District-wide (annually) | season with key personal to discuss | | upcoming events and event coordination. |
| | operations, golf events and special events. 40 | | Staff continues to meet on a weekly basis |
| | weekly meetings. | | about events and key items. |

District Objective 2: Build organization culture based on I-2 CARE Values

District Objective 3: Promote continuous learning and encourage innovative thinking

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|--|--------|---|
| Promote furthering educational opportunities | All F&B Employees become BASSET | С | All new F&B staff are required to receive |
| of staff by encouraging participation in | Certified & Food Serve Safe. 100% of all | | certification within first 15 days of |
| workshops, conferences and other educational | F&B Employees. | | employment. |
| opportunities (annually) | | | All current staff is up to date with BASSET |
| | | | certification. |

HOFFMAN ESTATES PARK DISTRICT **2016 GOALS & OBJECTIVES** A&F

Key: C = Complete / SC = Substantially Complete / IP = In Progress / NB= Not Begun / NA = Not Accomplished

DISTRICT GOAL 1: PROVIDE HEALTHY AND ENJOYABLE EXPERIENCES FOR ALL PEOPLE

| District Objective IV offer neurity and enjoyable experiences that promote equal access | | | |
|---|--|--------|---|
| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
| Develop performance measurement system to | Establish ROI by evaluating and | SC | New process will be implemented for 2017 |
| evaluate value in programming structure. | recommending chargeback procedure for | | requiring ROI analysis to be used when |
| | internal programing usage of marquee | | marquee time is at a premium and requests |
| | signage. Develop and recommend by 2 nd qtr. | | exceed available allotments. |

District Objective 1: Offer healthy and enjoyable experiences that promote equal access

| District Objective 3: Connect and engage our community | | | | |
|--|--|--------|---|--|
| Division Objectives | Measures/Action | Status | Achievement Level/Comments | |
| Educate residents regarding District financial | Provide financial/budget overview for Park | С | Year-end report created and published in Park | |
| stewardship and transparency. | Perspectives. March 2016 for Spring issue. | | Perspectives. | |
| | Maintain FOIA compliance and transparency | С | Documentation provided to C&M as finalized | |
| | aspects of the District to ensure Illinois | | and/or approved. Items added YTD; Budget & | |
| | Policy Institute Sunshine award status. Post | | Appropriation Ordinance, 2015 Check | |
| | within 30 days of approval. | | Register, Independent Contractors, Tax Levy, | |
| | | | 2016 Salaries, 2015 CAFR, 2015 Treasurers | |
| | | | Report, 2015 Expenditures Report, Tax and | |
| | | | TIF Reports. | |

District Objective 2. Connect and engage our community

DISTRICT GOAL 2: DELIVER FINANCIAL STEWARDSHIP

District Objective 1: Achieve annual and long range financial plans

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|--|--------|---|
| Achieve District annual budget to maintain | Achieve District annual budget to ensure | С | District overall achieved annual budget, |
| fund balance reserves. | maintaining fiscal year projected fund | | |
| | balance reserves. Achieve by December | | |
| | 2016. | | |
| | Create 2017 annual balanced budget. | С | Presented to all committees at Nov 8 meeting. |
| | Achieve by November 2016. | | Final Levy and B&A approved and filed in |
| | | | December. |

| | Conduct budget preparation Hoffman U | C | Completed 2 Hoffman-U budget training |
|--|--|---|--|
| | session for all staff. Achieve by July 2016. | | sessions that covered both the new BSA |
| | | | software system as well as District philosophy |
| | | | on budget creation. |
| Develop new business plan structure, | Collaborate with recreation and facilities | С | Classes and programs were presented with |
| including cost recovery goals, program trends, | divisions to determine program ROI and | | appropriate ROI levels within the 2017 budget. |
| markets served, and competition. | subsidized programs and percentage level of | | |
| | support. Achieve by July 2016. | | |

District Objective 2: Generate alternative revenue

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|---|--------|---|
| Secure additional alternative sources of revenue to support financial goals. | Evaluate opportunities to work with an independent grant writer. Achieve recommendation by 1 st qtr. | NB | On hold and will evaluate potential of Advertising Manager in this role. |
| Support Friends of HE Parks to expand level of financial support provided to District and our residents for scholarship and special projects. | Submit accumulated American Express points for donation to Friends of HE Parks. Achieve semi-annually in April and October. | С | April 26 th 250,000 points were redeemed and the check for \$2,500 was received on June 21 st . The second submission was requested at the end of October, 200,000 points were redeemed for a donation of \$2,000. Year-end amount for accumulated points will be received in January. |
| | DD to act as staff liaison for Friends of HE Parks and provide usage of sponsorship coordinator. Attend 80% of board meetings and events. | C | Have attended all board meetings and events, golf committee and wine event meetings. |
| Develop strategies to attract additional sponsors and new partnerships. | Hire a FT sponsorship coordinator. Achieve by 2^{nd} qtr. | С | Position filled. |
| | Generate additional \$150,000 of advertising/sponsorship/marquee revenue. (Sponsorship revenue separately budgeted for \$68,000). | С | FT Advertising & Sponsorship Manager position was filled February 22 nd , many newly acquired contracts begin in 2 nd qtr. Total contracts entered into YTD total \$218,070 earned thru 12/31/16. |
| | Expand and develop community relationships by attending local community events and meetings. Attend minimum of 12 community meetings and events. | С | Events attended YTD; SBA meetings, chamber meeting, intergovernmental meetings. |

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|---|---|--------|--|
| Perform internal control audits. | Conduct random cash audits at all facilities. Utilize video as needed. Conduct monthly at all service desks. | С | Random cash audits conducted monthly with no discrepancies worth noting. |
| | Conduct surprise audits of program personnel and independent contractors to ensure classes are held with properly registered participants meeting minimum numbers. Utilize video as needed. Conduct monthly taking into account seasonality of programming. | С | Random program audits being conducted monthly with discrepancies accounted for. |
| | Conduct ledger audits to ensure financial integrity. Conduct quarterly. | C | Ledger audits occur once quarter ends, however many ledger audits performed continually to ensure proper flow of unearned income. Minor adjustments made as necessary. |
| | Conduct trial balance audits to reduce District receivable exposure. Conduct monthly by providing statements to program managers. | C | Receivable updates occur weekly and monthly with no concerns worth noting. Staff currently reviewing best practices for waitlist registrations. |
| | Conduct program revenue audits including waitlists and minimum/maximum requirements to ensure cost recovery. Conduct twice monthly. | C | Random cost recovery audits are being done in conjunction with program audits and minimum/maximum participation analysis with reports submitted to responsible divisions. |
| | Conduct facility usage and membership audits, utilizing video as necessary to ensure cost recovery. Conduct monthly at all facilities. | С | Random usage audits are being done in conjunction with membership analysis with reports submitted to responsible divisions. |
| Reduce utility expenses in parks and facilities by converting to alternative energy resources. | Maintain offline audit control of all utility usage to monitor abnormalities. Prepare monthly. | C | Offline control database of utility invoicing complete and maintained monthly, responsible divisions/facilities tracking and analyzing meter readings. |

District Objective 3: Utilize our resources effectively and efficiently

DISTRICT GOAL 3: ACHIEVE OPERATIONAL EXCELLENCE AND ENVIRONMENTAL AWARENESS

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|---|--------|---|
| Maintain environmental best practice | Ensure administrative and finance division | С | Completed |
| certification. | section compliance with IPRA | | |
| | Environmental Scorecard. Achieve annually | | |
| | maintaining 100% compliance. | | |
| Enhance Wi-Fi services at District facilities. | Evaluate new access points and PTP at | С | All facilities functioning efficiently with |
| | remote sites to ensure connectivity. Monitor | | greater than 98% up time. |
| | monthly and ensure 98% hardware up time. | | |
| Evaluate implications of a smoke-free District | Collaborate with staff and other districts best | С | Smoke free policy approved by Board in |
| policy. | practices to determine implications of a | | October to start $1/1/2017$. |
| | smoke free District wide practice. Achieve | | |
| | recommendation by 3 rd qtr. | | |

District Objective 1: Create and sustain quality parks, facilities, programs and services

District Objective 2: Utilize best practices

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|---|--------|---|
| Continue to promote operational safety | Administrative and finance division to | C | Excellence score obtained. |
| excellence utilizing procedures and best | achieve excellent score for PDRMA | | |
| practices to maintain PDRMA accreditation. | accreditation section. Prepare accreditation | | |
| | materials by 4 th qtr. to achieve an excellent | | |
| | score in 2017. | | |
| | HR manager to cross train with safety | C | Dates for PDRMA on-site visits have been |
| | coordinator to ensure work force readiness. | | scheduled and HR Mgr. will assume full |
| | Cross training process to begin 4 th qtr. for | | functionality in 3 rd Q 2017. |
| | accreditation in 2017. | | |
| Ensure operational compliance with legal | Attend legal symposium. Achieve by | C | Attended November 3 event. |
| mandates. | November 2016. | | |
| | Attend legislative conference. Achieve by | C | Attended May event. |
| | May 2016. | | |
| | Monitor state and federal legal mandates and | C | New policies to cover current mandates and |
| | implement policies as needed. Approve | | new laws approved at October meeting. Final |
| | policies within 45 days of any legal | | mandate on travel reimbursement approved in |
| | mandates. | | December. District legally compliant with all |
| | | | new laws. |
| | | G | |
| Maintain and develop operational processes | Maintain all A&F related District | С | Staff completed and attended all sections of IL |

| required to achieve accreditation status for CAPRA and Illinois Distinguished Agency standards. | reaccreditation for Illinois Distinguished Agency standards to ensure 100% compliance with CAPRA standards. Achieve by 3 rd qtr. | | DA accreditation review on 10/12/2017. District passed with score of 497/500. |
|---|--|----|---|
| Maintain financial accreditation CAFR. | Prepare CAFR for previous fiscal year. Achieve by June 2016. | С | The final CAFR awarded Excellence Certificate. |
| Maintain operations through software updates and enhancements for desktop and network infrastructure. | Upgrade and implement VSI RecTrac V3, if recommended. Achieve by 4 th qtr. | NA | Staff recommended the VSI RecTrac V3 upgrade be moved to 2017 to allow staff to focus on accounting software upgrade and V3 to mature, and has been budgeted for 2017. |
| | TC video security- upgrade server and purchase 10 additional cameras. Achieve by 3 rd qtr. | С | Added three cameras at TC and two cameras at PSSWC. Server and all facility parking lots budgeted 2017. New cameras also included for the North Side Renovation. |
| | Purchase and install virtual computer servers (HEPD-APPS01, HEPD-ACCT, HEPD- RECV3) Achieve by 3 rd qtr. | SC | HEPD-ACCT01 has been completed and is operational. HEPD-APPS01 cannot be retired until we have finalized 2016 audit as it houses our prior financial software. HEPD-RECV3 will be completed in conjunction with the RecTrac V3 upgrade which is budgeted for 2017. |
| | Purchase, image and deploy replacement desktop computers. Achieve by 4 th qtr. | С | Desktops procured and deployed. |
| | Purchase and replace (10) computer monitors District wide. Achieve by 3^{rd} qtr. | С | Monitors have been deployed. |
| | Purchase and replace boardroom laptop computers. Achieve by 4 th qtr. | С | Touchscreen laptops have been procured and deployed. |
| | Purchase and replace copiers (WRC/Business). Achieve by 3 rd qtr. | С | Copier purchased and deployed. |
| | Purchase and install scanners (HR/Business). Achieve by 3 rd qtr. | С | Scanners have been installed. |
| | Purchase and install required PCI compliant (2016) credit card encrypted mag stripe, bar code readers, and VeriFone machines District wide to minimize vulnerability to customer and District. Achieve by 4 th qtr. | NA | This item will not be completed in 2016 and will be moved to 2017, the gateway processors must obtain certification of their equipment and there are too few resources at the processor level which is causing significant delays. We cannot order equipment until we know which equipment will ultimately be certified based on our processor and funding institution. Staff is |

| | Achieve PCI certification by completing PCI | C | monitoring this situation regularly and as soon as possible will make a recommendation. Self-Assessment was completed on December |
|---|---|----|---|
| | self-assessment. Achieve by 4 th qtr. | | 12 th and PCI Certification received for the next 12 months. |
| | Complete electronic systems operating scans with Trust Keeper to be alerted to potential vulnerabilities. Achieve a "pass" rating quarterly. | C | The electronic system scans are being performed monthly. All monthly scans were completed YTD with a "pass" rating. |
| | Update the IPRA salary system for online use for all full and part time staff. Update annually by 2^{nd} qtr. | С | Completed. |
| | Purchase and replace computer touchscreens (TC/WRC/PS). Achieve by 2 nd qtr.` | С | Procured touchscreen monitors; deployed at TC, WRC and PSSWC. |
| | Purchase and replace Freedom Run firewall. Achieve by 2^{nd} qtr. | C | Procured and implemented. |
| | Purchase and replace District server room AC unit. Achieve by 2 nd qtr. | NA | Current AC unit was checked & cleaned out and now appears to be working fine. Staff recommends not replacing this year. |
| Maintain PRORAGIS database to ensure compliance with CAPRA and National Gold Medal standards. | Ensure required input for CAPRA. Achieve by 4 th qtr. | C | Data was updated after year-end. |
| Monitor employee hours worked to ensure legal compliance with state and federal mandates. | Implement FinTrac Scheduling for all non- exempt employees District wide. Achieve by April 2016. | IP | Staff has tested and is creating shift database one on one with each supervisor/manager. Implementation will be staggered based on department and District need. Main recreation areas delayed to coincide with new Supt of Rec hiring. All District utilization planned 6/30/17 |
| | Monitor IMRF eligible staff and educate managers/supervisors regarding the 1000 hour threshold. Achieve monthly. | C | All required staff over 1000 hours adjusted to IMRF positions for 2017. |
| | Monitor PT employees hours worked regarding the PPACA compliance. Achieve monthly. | С | No additional staff exceeded 1500 hours. |
| | Implement benefit scheduling and tracking software in conjunction with new accounting software. Achieve by 3 rd qtr. | IP | Will be completed January 2017. Due to split records from MSI & BS&A implemented for full year (2017). |
| | Complete all IRS reporting required for | С | Final documentation submitted timely. |

| | PPACA. Achieve 1095C by January 2016. Achieve 1094C by February 2016. | | |
|--|---|----|--|
| Utilize best practices to maximize operational efficiencies as a District. | Continue to research processes and opportunities with other Districts to ensure operating at a high level and utilizing industry best practices. Achieve research with new accounting software by 1 st qtr. and achieve as new opportunities are presented. | С | Best practices analyzed for District procedures and policies and updated accordingly in 2016. |
| Develop a redundancy plan for virtual servers to enhance District disaster recovery plan. | Update District disaster recovery policy. Achieve by 1 st qtr. | SC | Redundancy for VMs is currently operational locally. An offsite back-up device has been setup and completed at PSSWC. Replication server is budgeted to be placed at BPC in 2017. |
| Replace District accounting software. | Purchase, implement and train on new accounting software. Go LIVE by November 2016. | С | All functionality of BSA accounting software is LIVE. |

District Objective 3: Advance environmental and safety awareness

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|--|--------|--|
| Develop additional programs and processes to support conservation and green initiatives. | Investigate opportunities within new accounting software to scan accounts payable invoices and human resource records to minimize paper storage and further District green initiatives. Achieve by December 2016. | SC | Accounts payable records are being scanned. Human resource records will be scanned in for 2017. This will create two data bases from prior records to post 2017 which will slowly be addressed. |
| | Promote electronic payments for vendors willing to accept ACH payment to further green initiatives. Achieve with 25% of vendors electing electronic payment. | С | New accounting software allows for ACH payment even when doing a manual check run, have been promoting with staff for contractual vendors to be set-up with ACH and will continue promoting bi-annually. |

DISTRICT GOAL 4: PROMOTE QUALITY LEADERSHIP AND SERVICES

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|--|--------|--|
| Continually expand and update Hoffman U | Conduct and continually expand Hoffman U | С | Hoffman U offerings included: IT Open |
| training curriculum to enhance workforce | training curriculum with training in | | Forum, I9 & Tax Forms, New Hires/ |
| knowledge and readiness. | purchasing, IMRF, PDRMA, budget, IT, | | Deactivations, Staff Scheduling, RecTrac |
| | ROI in programming, registration and | | Registration, Rentals, BSA Software |

District Objective 1: Develop leadership that ensures workforce readiness

| | accounting software. Achieve annually with a minimum of 8 calendar offerings. | | GL/PO/Budget, Budget Preparation, Benefits. |
|---|---|----|--|
| Continue emphasis on cross-training and ensure workforce readiness. | Continue to review and enhance division succession plans. Evaluate and revise by meeting monthly with staff. | С | Two staff have been identified as retiring within 12 months; succession plans are in place to ensure full functionality. One of these staff retired on 12/22/17. |
| | DD to cross train with ED to ensure work force readiness for CAPRA and Distinguished Agency accreditations. Achieve distinguished agency accreditation by meeting monthly to prepare for 4 th qtr. accreditation process. | С | Illinois Distinguished Agency Accreditation completed 10/12/2017 with passing score of 497 out of 500. |
| | Continue emphasis on cross training within division to ensure work force readiness. Achieve continually by performing tasks and having a bi-annually touch base to ensure any changes in processing are learned. | SC | Cross training as well as back-up staff performing key tasks occurs continually to ensure work force readiness. With new BSA software implementation, staff has begun cross training process. |
| Continue to evaluate and create procedures and training to promote a high level of internal customer service. | Evaluate, modify and develop District procedures to ensure operating at a high level of customer service. Review all business, human resource, and IT procedures and revise as deemed appropriate by September 2016. | С | Ongoing review based on processes, software enhancements and District efficiencies. |
| | Evaluate and update the written review procedure. Achieve by July 2016. | С | New procedure focusing on continual day-to- day feedback on an on- going basis rather than a required formal sit down meeting. Midyear formal review no longer needed and annual review process streamlined. |
| Create action plan to reduce unemployment costs. | Develop a procedure to outline alternate or modified light duty work plans. Achieve by 2^{nd} qtr. | С | Alternate and modified duty work plan procedure created. District has realized a reduction in 1 st qtr. unemployment costs for 3 rd straight year. |
| Enhance IT support to promote quality and timely delivery of internal and external services. | Ensure staff usage of <u>support@heparks.org</u> for optimal response time. Achieve by ensuring 90% of all IT needs requested through portal. | С | Staff has been consistently utilizing <u>support@heparks.org</u> to facilitate IT support requests. |
| | Provide continuation of IT PT support. Achieve by 1 st qtr. | C | PT IT Associate has been hired. |

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|--|--------|---|
| Continue to foster openness in communication | Divisionally, at minimum, one staff will sit | С | Two staff currently sit on the Team committee. |
| District-wide. | on District Team Committee. Achieve | | |
| | continually. | | |
| Promote healthy lifestyles through work | Promote PDRMA PATH program. Achieve | С | PATH on-site screening Occurred April 6 th . |
| environment best practices. | annually with 70% participation of all FT | | With a 60% FT staff participation; however it |
| _ | staff. | | is believed at least 70% of staff are |
| | | | participating to some level in PATH |

District Objective 2: Build organization culture based on I-2 CARE Values

District Objective 3: Promote continuous learning and encourage innovative thinking

| Division Objectives | Measures/Action | Status | Achievement Level/Comments |
|--|---|--------|---|
| Promote furthering educational opportunities | Attend legislative conference. Achieve by | С | Attended May event |
| of staff by encouraging participation in | May 2016. | | |
| workshops, conferences and other educational | DD attend Year 2 Director's school. | С | Attended November event. |
| opportunities. | Achieve by November 2016. | | |
| | SB achieve CPRP. Achieve by November | IP | Will complete 2017. |
| | 2016. | | |
| | Attend IPRA/IAPD conference. Achieve by | С | Four staff attended January event. |
| | 1 st qtr. | | |
| | Attend NRPA Congress. Achieve by 3 rd qtr. | С | Two staff attended October event. |
| | Attend PDRMA risk management institute. | С | Two staff attended November event. |
| | Achieve by November 2016. | | |
| Develop a new hire training program that | Reevaluate District orientation process. | C | Finalizing on-line documentation for 2017 |
| addresses District policies and procedures. | Update procedure by May 2016. | | |

MEMORANDUM NO. M17-025

| TO: | Board of Commissioners |
|-------|---|
| FROM: | Dean R. Bostrom, Executive Director |
| | Craig Talsma, Deputy Director |
| | Gary Buczkowski, P&D Director |
| RE: | Mechanical System associated with the renovation of the Triphahn Center |
| | North Side |
| DATE: | February 22, 2017 |

Background:

Included in the budget for this project was a \$2,500 allowance for replacement of mechanical parts associated with the HVAC system on the north side of the Triphahn Center. The system consists of both electronic and pneumatic controls which were made operational as part of the 2005 renovation.

Implications:

As part of the contract with Cyril Regan Heating, Inc., Regan was asked to check all existing equipment in the renovation area to determine whether or not those systems were functioning as designed. In addition to the renovation area, an alternate item was provided to look at the rest of the original building which included the Early Childhood and gymnasium areas. The amount bid for this commissioned work was \$13,800 and that work has not yet begun. However, Regan has completed the review of the renovation area and found eleven non-functioning components. These non-functioning components were identified within the eight zones that now exist in that area.

Understanding the condition of the equipment, Planning & Development staff asked the maintenance department to verify that in fact, these items were indeed nonfunctioning. That was done the week of February 16th. Regan has provided a cost to replace and make operational this equipment in the renovation area for a sum of \$7,800. All of the equipment to be replaced is related to the pneumatic control system. Given the limited knowledge in operating and maintaining pneumatic systems, Planning & Development staff requested that Regan provide a price to convert all the pneumatic controls to electronic.

Regan's price for that work was \$39,675. This would also include integration of this area into the energy management control system that operates in other areas of the Triphahn Center. It should be noted that these repairs are only associated with the renovation area and not the gymnasium or the Early Childhood areas. Given the added potential cost of replacing the non-functioning equipment, staff is not moving forward with the review of the gymnasium or Early Childhood areas for the \$13,800 amount. At this time, staff is holding the \$13,800 with the intent of needing that money to replace the non-functioning equipment.

Given the district's limited ability to operate and maintain the pneumatic systems, the opportunity exists to upgrade the existing HVAC control equipment to a more manageable and energy efficient system. The cost to do this upgrade (\$39,675) could be partially covered utilizing the \$13,800 investigation alternate which would be deferred as a future project and the \$2,500 existing mechanical allowance. Assuming the use of those funds, the deficit remaining would be \$23,375 which might be absorbed within the Triphahn Center renovation Project budget if the overall renovation were to come in under budget. If not, the additional monies would need to come from the Recreational Fund Balance. However, given the timing of this need, it is too early in the budget cycle to determine how much surplus if any would be available to fund this upgrade. Another funding option might be an application to the Illinois Energy Now Rebates and Incentives Program that might fund part or all of this upgrade.

Recommendation:

Staff's recommendation is that the board instruct staff to move forward with the upgrade to the pneumatic HVAC control system in the renovation area of the Triphahn Center for \$39,675 as outlined in this memo.



CYRIL REGAN HEATING INCORPORATED 8200 south 86th Court Justice, Illinois 60458

> [Office] 708.594.0089 [Fax] 708.594.0921

[E-mail] reganoffice@sbcglobal.net [Website] www.reganheating.com

TRANE BAS Quotation

Project: Triphahn Center Renovation 1685 W Higgins Rd Hoffman Estates, IL

Date: February 20, 2017

To: Gary Buczkowski

We propose to furnish all equipment and labor [complete] for the following:

All Electrician labor for controls installation All Technicians labor for system programming and checkout

Scope of work

Existing pneumatic FPB's to have pneumatic controls removed. New Trane controller and actuator with wireless communication and space sensor, DAT sensor, 24V transformer, fan relay and replace HW Valve pneumatic actuator with electronic actuator on each (existing valve body to remain). Existing pneumatic VAV's to have pneumatic controls removed. New Trane controller and actuator with wireless communication and space sensor, DAT sensor, 24V power and replace HW Valve (if existing) pneumatic actuator with electronic actuator on each (existing valve body to remain). Install new wireless coordinator (from Tracer SC controller to space) for the new wireless network for FPB and VAV's. Commissioning and checkout of the new controls and existing hardware and devices on the FPB's and VAV's. (will notify if existing hardware and devices are bad: fan motor, damper, valve, flow cross, etc.).

\$39,675.00 (THIRTY-NINE THOUSAND SIX HUNDRED SEVENTY-FIVE AND 00/100 DOLLARS)

Consent of the owner: The signature (agent or owner of the building at the installation address) on the contract hereof consents to the installation of the goods specified in the contract upon the conditions therein stated. Equipment shall remain property of the seller until paid for in full. Permission is also granted to remove the said goods or any part thereof in the event of nonpayment therefore by the lessee for the equipment or otherwise as stated in the contract between the seller and the lessee for the purchase of said goods. Customer agrees to pay any and all attorney and court costs associated with collection of delinquent account.

This proposal is for completing the job as described above. It is based on our evaluation and does not include material price increases or additional labor which may be required should unforeseen problems arise. Proposed job cost is valid for 30 days. The customer is responsible for all proper permits. All goods remain property of CYRIL REGAN HEATING, INC. until paid in full. We are satisfied with above proposal and agree to all terms in it.



CYRIL REGAN HEATING INCORPORATED 8200 south 86th Court Justice, Illinois 60458

> [Office] 708.594.0089 [Fax] 708.594.0921

[E-mail] <u>reganoffice@sbcglobal.net</u> [Website] www.reganheating.com

| We fully accept all of the Above Terms: | | | | |
|---|--|--|--|--|
| Signature: | | | | |
| Print Name: | | | | |
| Date: | | | | |

If you desire any additional information, please do not hesitate to call. Thank you for the opportunity to work with your firm.

Respectfully,

Allan Santamaria Cyril Regan Heating, Inc. 773-344-6713



REGAN HEATING INCORPORATED 8200 south 86th Court Justice, Illinois 60458

> [Office] 708.594.0089 [Fax] 708.594.0921

[E-mail] reganoffice@sbcglobal.net [Website] www.reganheating.com

Mechanical Quotation

Project: Triphahn Center Renovation 1685 W Higgins Rd. Hoffman Estates, IL

Date: February 13, 2017

To: Gary Buczkowski

We propose to furnish all equipment and labor [complete] for the Repairs of the existing EFPB and EVAV Boxes at Triphahn Center for the total sum of:

Repairs of: Three Pneu T-Stats Three Pneu Actuators Four Pneu Controllers One Pneu Heat Valve One 24v Control Wire

\$7,800.00 (SEVEN THOUSAND EIGHT HUNDRED AND 00/100 DOLLARS)

This does not includes adding existing equipment into the Building Automation System.

Consent of the owner: The signature (agent or owner of the building at the installation address) on the contract hereof consents to the installation of the goods specified in the contract upon the conditions therein stated. Equipment shall remain property of the seller until paid for in full. Permission is also granted to remove the said goods or any part thereof in the event of nonpayment therefore by the lessee for the equipment or otherwise as stated in the contract between the seller and the lessee for the purchase of said goods. Customer agrees to pay any and all attorney and court costs associated with collection of delinquent account.

This proposal is for completing the job as described above. It is based on our evaluation and does not include material price increases or additional labor which may be required should unforeseen problems arise. Proposed job cost is valid for 30 days. The customer is responsible for all proper permits. All goods remain property of REGAN HEATING, INC. until paid in full. We are satisfied with above proposal and agree to all terms in it.



REGAN HEATING INCORPORATED 8200 south 86th Court Justice, Illinois 60458

> [Office] 708.594.0089 [Fax] 708.594.0921

[E-mail] <u>reganoffice@sbcglobal.net</u> [Website] www.reganheating.com

| We fully accept all of the Above Terms: | | |
|---|---|--|
| Signature: | | |
| Print Name: | | |
| Date: | | |
| | 1 | |

If you desire any additional information, please do not hesitate to call. Thank you for the opportunity to work with your firm.

Respectfully,

Allan Santamaria Regan Heating Incorporated 773-344-6713