



1685 West Higgins Road, Hoffman Estates, Illinois 60169 **heparks.org t** (847) 885-7500 **f** (847) 885-7523

The mission of the Hoffman Estates Park District is to offer healthy and enjoyable experiences for our residents and guests by providing first class parks, facilities, programs and services in an environmentally and fiscally responsible manner.

AGENDA RECREATION COMMITTEE MEETING TUESDAY, APRIL 12, 2016 7:00 p.m.

- 1. ROLL CALL
- 2. APPROVAL OF AGENDA
- 3. APPROVAL OF COMMITTEE MINUTES
 - March 8, 2016
- 4. COMMENTS FROM THE AUDIENCE
- 5. OLD BUSINESS
- 6. NEW BUSINESS
 - A. Recreation, Facilities & Golf Report and 1Q2016 Goals / M16-052
- 7. COMMITTEE MEMBER COMMENTS
- 8. ADJOURNMENT

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MINUTES RECREATION COMMITTEE MEETING March 8, 2016

1. Roll Call:

A regular meeting of the Hoffman Estates Park District Recreation Committee was held on at the Triphahn Center in Hoffman Estates, IL.

Present: Commissioner R. Evans, Comm Rep Dressler,

Henderson, Koltz, Neel, Chairman Kinnane

Absent: Comm Rep Wittkamp

Also Present: Executive Director Bostrom, Rec/Facilities Director

Kies, Golf Director Bechtold

Audience: President Bickham, Commissioner McGinn, Kaplan;

C&M Superintendent Manisco, Graphic Designer

Grace, Mr. K. Evans

2. Approval of Agenda:

Comm Rep Koltz made a motion, seconded by Commissioner R. Evans to approve the agenda as presented. The motion carried by voice vote.

3. Minutes:

Commissioner R. Evans made a motion, seconded by Comm Rep Neel to approve the minutes of the February 9, 2016 meeting as presented. The motion carried by voice vote.

4. Comments From the Audience:

None

5. Old Business:

None

6. New Business:

A. Brochure Print Bids/M16-038:

C&M Superintendent Manisco reviewed the memo. Commissioner R. Evans asked how many printers were contacted and Superintendent Manisco noted that she had approximately 50 contacts. Commissioner Evans asked about the insert and Superintendent Manisco explained that there was an additional charge for the 4-page insert and that once a year they also did an 8-page insert.

Comm Rep Koltz asked about the difference in cost and Superintendent Manisco noted that they all received the same specifications for the brochure and was not able to explain the cost difference. Graphic Designer Grace noted that some printers had formatting that allowed for faster printing and lower costs.

Superintendent Manisco noted that the district requested sheet feed printing (similar to single sheet printing on a copy machine) versus web printing (similar to newspaper printing) because of the quality of the print job.

Commissioner McGinn asked how long the district could hold a contract and Executive Director Bostrom noted that it could be 3 years in certain categories, however usually 1 year with possible renewals. Director Kies noted that the department built a relationship with the printers and looked to be able to expand those contracts by offering additional extensions.

Comm Rep Dressler asked if the district had worked with this printer before and it was noted that they had and they were very reliable.

Chairman Kinnane asked if they would do other print jobs for the district and Superintendent Manisco noted that depending on the type and cost of the print job and if the other job required being bid out.

Comm Rep Neel made a motion, seconded by Comm Rep Dressler to recommend the Recreation Committee recommend the board award the 2016 contract for the printing of the seasonal program guide to Paulson Press at \$57,000 with the option to renew for two additional one-year terms in 2017 and 2018. The motion carried by voice vote.

B. HEPD Logo Change/M16-039:

Director Kies noted that both the printed memorandum and the computer packets had better resolution that the presentation would

have. Superintendent Manisco reviewed the memo noting the different types of logos and staff's recommendation to tie the district logo into the district website address. Director Kies congratulated staff on their hard work and acknowledged Graphics Designer Grace on designing the new logo.

Executive Director Bostrom reviewed the issues of trade marking and infringing on trademarks noting that staff had reviewed the issues with council who did not recommend trade marking the new logo or tag line or investing in IP insurance for the same purpose. He reviewed the costs for trade marking the logo and/or tag line. He also explained that they had researched the new logo and tag line and had not found any other company that offered the exact same logo or tag line or similar logos and tag lines within the same field (Parks and Recreation). Commissioner McGinn asked if the current logo was trademarked and it was noted that it was not.

Comm Rep Dressler expressed concern that no one else used just lower case font. Graphic Designer Grace noted that the upper case lettering seemed more formal and less friendly.

Commissioner R. Evans noted that he thought the logo was a great idea but was concerned that the logo did not say 'park district'. Director Kies noted that the 'heparks' would be used when there was not a need to spell out the district's name and it would help drive customers to the district's website. Commissioner Evans also asked why the tag line read 'Making Life Fun' versus 'Make Life Fun' and it was noted that the first phrase was an action verb.

Comm Rep Henderson expressed concern that the district's name was not spelled out. Comm Rep Neel noted that she liked the sun. Executive Director Bostrom read an email from Comm Rep Utas whereby he expressed his concern regarding the new logo. Discussion ensued regarding the lack of use for the "hoffman estates park district" versus the "heparks" use. It was noted that the full district name could be used in any situation where it would be necessary to make the public aware of exactly who we were i.e. the Hoffman Estates Park District.

Chairman Kinnane asked what the projected costs were to replace the logo and Executive Director Bostrom noted that the district would incur costs changing out the logo on the vehicles, buses but that many items would not have a cost attached, i.e. ordering camp shirts with the new logo, changing out the electronic items and many others would be replaced as needed i.e. re-ordering business cards, letterhead. He noted that the employee ID badges would cost

approximately \$.50 each and that other items like the Marquee Signs would be budgeted in the coming year.

Commissioner Kaplan asked about the colors and Graphic Designer Grace noted that they were starting to use 'brand colors' for the district and specific facilities. Commissioner Kaplan asked why they did not use the same colors with all the facilities and Superintendent Manisco explained that each facility had its own brand color. Commissioner Kaplan asked about putting the change out to the public and Executive Director Bostrom explained that they were bringing it to the committee instead.

Comm Rep Koltz noted that his wife was a branding manager for 30 years and loved the new look.

President Bickham asked about sending it out to other communities. He noted that it would be important to use the full name of the district. He also noted that the trade marks had to be self-policed and Executive Director Bostrom confirmed that noting that it would be up to the district to go after someone. President Bickham commended staff on their presentation.

Executive Director Bostrom noted that the item could be brought to the Committee of the Whole next week for their input.

Mr. K. Evans noted that he liked the logo; asked if the district needed a license to use that font. Graphic Designer Grace noted that they would have to pay for a license if that font was approved.

President Bickham asked about the Marquee Signs and Executive Director Bostrom noted that much of it could be done in-house.

Comm Rep Henderson asked if the public had been involved with the last change to the logo and Executive Director Bostrom explained that they had not, however, the changes had been minimal.

Comm Rep Dressler made a motion, seconded by Comm Rep Dressler to recommend the Recreation Committee recommend the board approve of the new "heparks" logo and "making life fun" tag line as outlined in M16-039. The motion carried by voice vote.

C. IAPD Conference Education Summary/M16-036:

Superintendent Manisco reviewed "Brain Science and Digital Marketing" noting that it used human nature to get a better return on the social media. She noted that testimonials were important.

Recreation Committee March 8, 2016 – Page 5

Director Kies reviewed "Early Childhood Forum" noting that it addressed interaction with special needs children.

Executive Director Bostrom reviewed "The Changing Image of Aging" noting that 50% of the population was 50+ and controlled 70% of the disposable income. He also explained that younger baby boomers no longer felt "entitled" or that all services should be free.

Executive Director Bostrom reviewed "A Mile Wide and an Inch Deep" noting that it was a model of cost recovery and subsidy. He noted that you did not want to spread yourself too thin and that the biggest issue was deferred maintenance and that cost.

Executive Director Bostrom reviewed "Lending Optimistically" and the importance of positive self-talk. He explained that the non-verbal communication was more important than the actual words.

Comm Rep Henderson asked about using the "scarcity" of program space, etc. legitimately and Superintendent Manisco noted that the district did not use it indiscriminately.

Comm Rep Dressler noted that the Chamber missed their chairman, Director Kies, as he was at this conference.

No vote required.

D. Rec, Fac & Golf Report/M16-037:

Director Kies reviewed the item noting that the Fit-Pals Program was a great program allowing kids to track their healthy activities.

He also wanted to recognize the team from BPC for all their assistance with the Daddy Daughter and Mother Son events.

Director Bechtold reviewed his report noting that they had 300 rounds of golf in February; that they were doing a Painting Night on March 9 that had 50 participants; the last Fish Fry had 129 guests and the Easter Brunch was up to 215 and counting.

Mr. K. Evans asked if there were changes to the Fish Fry menu and it was noted that there was not.

Comm Rep Dressler asked about the line dancing and Director Bechtold noted that January had 100 participants and the next class would be March 25. Recreation Committee March 8, 2016 – Page 6

Commissioner R. Evans made a motion, seconded by Comm Rep Koltz to send the board report M16-037 to the board as presented. The motion carried by voice vote.

7. <u>Committee Member Comments:</u>

Commissioner R. Evans noted that the warm weather was making everyone friendlier.

Comm Rep Henderson said staff did a great job on the logo but would still like to see what the community thought about it.

Comm Rep Dressler noted that she had an open house and was happy to see the district's Guide opened to her ad.

Comm Rep Neel said she loved the new logo.

Chairman Kinnane noted that he played golf on Sunday and wanted to acknowledge Sharon and Joe for doing a great job. He also noted that he golfed with a Chicago Public School teacher who had come all the way to golf at BPC and that was exciting to see.

8. Adjournment:

Comm Rep Koltz made a motion, seconded by Com Rep Neel to adjourn the meeting at 8:35 p.m. The motion carried by voice vote.

Respectfully submitted,

Dean R. Bostrom Secretary

Peg Kusmierski Recording Secretary

MEMORANDUM NO. M16-052

TO: Recreation Committee

FROM: Dean R. Bostrom, Executive Director

Michael R. Kies, Director of Recreation & Facilities

Brian Bechtold, Director of Golf Operations
Nicole Chesak, Superintendent of Recreation
Jeff Doschadis, General Manager of Ice
Katie Basile, Superintendent of Facilities

Sandy Manisco, Communications and Marketing Superintendent

Debbie Albig, Manager of Community Centers

Cathy Burnham, General Manager of Sales & Operations

RE: Board Report DATE: April 6, 2016

Recreation and Facilities Division



UPCOMING EVENTS

- April 13 CHEER customer service training in-house for Hoffman U.
- April 20-22 Summer Guides expected to arrive by mail in resident's homes
- April 27 –Summer Registration begins
- May 7 Garlic Mustard Pull AM at park TBD
- May 5 Cinco De Mayo lunch at the Tap Inn at BPC
- May 8 Mother's Day Skate at Ice Arena
- May 14 Parents Night Out at PSSWC
- May 15 9 & Stein Golf Outing at BPC
- May 21 Community Garage Sale at Seascape parking lot

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Snapshot Summary/Highlights:

- On March 22nd Alexian Brothers and the Verizon Foundations, along with LINKS
 Technology Solutions Inc. recognized HEPD as an outstanding community partner in
 the Fit-Pals project, a Certificate of Appreciation was given to the Board of
 Commissioners in appreciation of our support. A 2-minute video explaining the
 program and its results that included a significant reduction in the group's overall BMI
 was presented.
- The annual Egg Hunts took place on Saturday, March 26 at Fabbrini Park, Pine and Cannon Crossings which all had amazing turn outs. Many of the park board commissioners, the Mayor of Hoffman Estates and many of their trustees were on hand to get the events started at each park. A total of 12,000 eggs were distributed to the families that came out. The two aqua egg hunts at PSS&WC also took place with 35 participants taking part in each event; both these events were sold out.

- Director of Recreation & Facilities Kies spoke and participated in the University of St. Francis mock interview program on Thursday March 17th. Speaking with students about the field of recreation and helping them on interview preparation/tips as well as resume formatting.
- Director of Recreation & Facilities Kies was invited along with 30 other professionals from around the nation to the Agents of Change Symposium in Austin, Texas. This event took place March 31 & April 1. The objective was to look at adaptive leadership styles, strategic thinking and effective advocacy while using the City of Austin, TX as a case study. The results from the feedback in the discussions regarding the case study will be used as an enhancement to the Austin Park & Recreation's 2012 Comprehensive Plan. The final wrap up session focused on how these action items can be carried back to your agencies and networks.

Volunteers Summary:

- Admin staff was contacted by 2 high school volunteers looking for opportunities and were forwarded to Skating Manager Dooley to see if she could use them at Skate Rental.
- 4 Volunteers for 50+ for a total of 5 hours.
- 1 Volunteer for the Doggie Egg Hunt for 3 hours
- 6 Volunteers for the Easter Egg Hunts for 19 ½ hours

Dance

Registration is now closed and costumes have been ordered for the May recital.
 Recital information has gone out to families with the date and times of the shows.
 Recital will take place the weekend of May 13-15 at the Hoffman Estates High School.

Winter/Spring Recital Session	1/2015	1/2016	Var. +/-
Triphahn Center	177	181	+4
Willow	71	70	-1
Dance Company	24	22	-2
Total Dance	272	273	+1

The Hoffman Stars Dance Company participated in their 2nd competition, Cathy Roe
 Ultimate Dance, which was held on March 4-6th in Oswego. The teams did an outstanding
 job as shown in the results below (soloists and groups).

Soloist – 13-15 age – Novice – Superior Score - 2nd overall highest score

Soloist – 10-12 age – Novice – Superior Score - 2nd overall highest score

Soloist – 10-12 age – Intermediate – Superior score

Soloist – 10-12 age – Intermediate – Superior score

Duo – 10-12 age – Novice – Superior score – 3rd overall highest score

Duo – 10-12 age – Intermediate – Superior score – 2nd overall highest score

Company 1 jazz - Superior score – 5th place overall highest score- 8-9 age.

Company 1 lyrical – Superior score – 3rd place overall highest score – 8-9 age.

Company 2 jazz – Superior score - 10-12 age.

Company 2 lyrical – Superior score – 3rd place overall highest score 10-12 age.

Company 3 jazz – Superior score - 2nd place overall highest score 10-12 age.

Company 3 lyrical – Superior score – 10-12 age

The whole company won a Special Award for Perfect Precision.

The next competition will be Hall of Fame at the Schaumburg Convention Center the weekend of April 15-17.



Youth Baseball

• Pinto, Mustang, Bronco and Pony level teams will finished their free indoor sessions on March 29th. Shetland and Pinto teams have already been created and are set to start their outdoor practices on April 2nd. Mustang, Bronco and Pony teams will conduct their evaluations on April 2nd. Coaches meetings were conducted the week of March 21st and 28th.

Travel Baseball

• In 2016 there are two travel baseball teams underneath the HEPD umbrella. One team will be at the u14 level and one at the u12 level. The Hoffman Knights will compete in the MSBL again and participate in several weekend tournaments locally. These teams started to rent indoor space at the beginning of January and will continue to be inside until the first week of April.

Tournament Team Baseball

- New this season the Athletic Department is offering season long tournament teams. In the past tournament teams, which are developed from our in-house all-stars, compete in 1-2 local post season tournaments. This season these teams will be formed before the season starts and compete in 4-5 tournaments and practice on Sundays. This is great for players who can't commit to the full schedule off travel baseball or can't afford it.
- Registration was ongoing throughout the month of March. Currently there are 3 teams based out of the Hoffman Estates area at the u9, u10, u12 category that will compete at the travel level but have taken the route as a rental to the Hoffman Estates Park District for all practices and games. This will give HEPD up to 30 rentals on our baseball fields throughout the season.

Youth Indoor Soccer

- This year indoor soccer is being run by DEA Nation. For every participant in grades K-4, they will have 15 minutes of skills and drills followed by 45 minutes of game play.
- Indoor soccer has changed from a league format to a skills and strategy program to prepare for the upcoming spring season.

Youth Basketball

• The youth basketball came to an end on March 12th with our annual post season tournament for 5th-8th graders and our 1st-4th graders playing their tenth game of the season. Evaluations were handed out and are being collected and counted. On March 26th our 7/8th grade tournament team competed in an AAU tournament in Romeoville. This team was put together so players could have a taste of playing at the AAU/next level.

Adult Basketball

• The 2016 winter leagues are coming to a close. The regular season ended on March 28th and 29th while the post season tournament will take place on April 11th and 12th.

Adult Football/Softball

 We are currently taking registration for the spring 2016 season for Adult Softball and Adult Football Leagues which are set to start at the end of April.

Gymnastics

• The winter session ended the last week of March. Total registration for the second session of classes was 171 students, compared to the same session in 2015 which was 167 students. The spring session of gymnastics begins the week of April 11th and registration is ongoing.



Preschool:

Total Preschool:	291	314	+23
Early Learning Center	31	38	+7
Preschool 15-16	68 WRC	69 WRC	+1 WRC
	115 TC	127 TC	+12 TC
2's Playschool 15-16	24 WRC	24 WRC	0 WRC
	27 TC	30 TC	+3 TC
Three-school 15-16	11 WRC	13 WRC	+2 WRC
	15 TC	13 TC	-2 TC

- Summer Camp registration is currently open.
- Open registration for remaining spots in preschool is open.
- The Preschool Family Fun Fair was Friday, March 11, 5:30-8:00 p.m. It included inflatables, games, food, book walk, bake sale, and a magician. A profit was made. Profits will be used to purchase laptop computers for the preschool classrooms.

STAR			
Program	3/2015	3/2016	Var. +/-
TJ:	16	20	+4
Whiteley:	23	29	+6
Armstrong:	41	43	+2
Fairview:	71	79	+8
Lakeview:	40	34	-6
MacArthur:	40	82	+42
Muir:	29	39	+10
Lincoln Prairie:	49	52	+3
Total	309	378	+69

Kinder STAR WRC:	3/2015 10	3/2016 12	Var. +/- +2
Spring Break Trips	3/2015	3/2016	Var. +/-
Monday 54	56	55	-1
Monday 15	20	25	+5
Tuesday 54	56	55	-1
Tuesday 15	21	26	+5
Wednesday 54	55	49	-6
Wednesday 15	20	26	+6
Thursday 54	58	55	-3
Thursday 15	18	26	+8
Friday 54	55	34	-21
Friday 15	12	24	+12
Total	371	375	+4



Volunteers – 1 volunteers – 3 hours total (St Patty's day supper/Pub Quiz)

Classes offered in March

Basic Exercise, Chair Fitness, Gentle Yoga, Line Dancing, Spanish, Tai Chi, Snack Well!

Athletic opportunities offered in March

Billiards, Pickleball, Ping Pong, Volleyball, Walking

Upcoming trips in March

Art Institute of Chicago, Korean Center for seniors

Evening/Special Programs in March

Pub Quiz Night (3rd Thursdays/6:00 pm) – 25 participants - held at BPC (St Patty's Day supper took place beforehand)

Friday post lunch programs (March)

3/4 Member treats all to pizza

3/11 NW Housing Partnership talk

Organized Activities

Book Club, courtesy of STDL (18 participants)

Other

Met with Pat DiMaria, AMITA Health, regarding future programs

Balance due/paperwork forwarded to Diamond Tours for 82 registrants for Spr 2016 Mt Rushmore trip

Met with Jennifer Djordjevic, Mayor McLeod's office, to discuss possible joint programming with the Village of Hoffman Estates

Attended Networking Breakfast Club Group involving area senior communities

Hired new writing instructor, as well as new exercise class to start in fall 2016

Meeting with new 50+ Friends of HEParks Foundation member

Scheduled cues repair for billiards room



I.C.E Academy

- Winter classes will conclude on April 1. Spring Session classes will get underway on Monday April 4. The Registration numbers for the spring will be in the April report
- United States Figure Skating is changing their entire skating format with regard to its lesson plans. TC Ice Arena will be hosting the Basic Skills Chicago Regional meeting on April 5. Skating Manager Dooley and GM Doschadis will be attending this meeting.
- Staff is working with Special Olympics to host the 2017 Special Olympics Figure Skating / Speed Skating Championships.

Wolf Pack

- Evaluations for Wolf Pack NWHL spring hockey took place on March 17 & 18. At the conclusion the Wolf Pack will have a total of 13 teams. The Midget level will not be competing in the NWHL as there were not enough teams to make a division. They will play in 1 tournament at some point in the spring.
- The Wolverines make up 1 of the 13 teams in the above information. 16 girls will make up the team and compete in the Pee Wee division.
- Development Classes spring session will begin on April 3. Registration was still ongoing at the time this report was written so those numbers will be included in the April report.
- A spring break clinic was held in the evenings of March 22-24. 31 players participated in this workshop.
- The Krolak Cup hockey tournament will begin April 7. The team from Sweden arrives April 1 and will compete against 4 area hockey teams in the tournament with the Wolf Pack being one of them. This is Bantam age tournament.



Prairie Stone_{tm} Sports & Wellness Center

March Membership Totals	2015	2016	Var.+/-
Fitness	3,223	3,232	+10

Member Services

The enrollment promotion for the month of March extended a discounted enrollment fee of \$30 advertised via direct mail postcard and via digital media. The direct mail promotion offered a \$30 ENROLLMENT special with a special "scratch off" feature that revealed the opportunity to receive March dues free upon mention or presentation of the direct mail postcard. The direct mail enrollment promotion was advertised on a "mega" full size direct mail postcard that was targeted for distribution to 15K single family homes within a 7 mile radius of the fitness center in selected postal codes. (The

- number of enrollments during the month of March that resulted from direct mail correspondence totals 13 new members.)
- The ongoing Friends in Fitness member referral program continued to be a primary force in generating new memberships; during the month of March there were 20 new members who have enrolled as a result of the club cash referral promotion.
- The PSS&WC enrollment special was also advertised on each of the District's electronic marguis signs throughout the community. The PSS&WC enrollment special was also advertised on the VHE electronic marguis located at the corner of Shoe Factory Road and Beverly on the southwestern edge of Hoffman Estates. The ENROLLMENT FEE banner on the north side exterior remained mounted on the building along with the east side banner, both of which continue to attract many prospective clients. This second banner provides visibility/identity of the building for westbound traffic on Route 72 and compliments the signage panels installed in the spring of 2014. Likewise, both internal and e-based targeted marketing were utilized to inspire member referrals as well as to reach all HEPD clients throughout the community. The HEPD bi-monthly Eblast included the enrollment promotion details, and targeted emails through Retention Management continued to be sent throughout the month to promote the club cash incentive for member referrals with additional incentives promoted on Facebook and the HEPD and PSS&WC websites. The PSS&WC enrollment special was also advertised on each of the District's electronic marguis signs throughout the community.
- The number of credit card denials following March billing was slightly lower in comparison to recent months. Efforts that were implemented within the Member Services and Billing offices to continue to contact members proactively to obtain updated information for billing continued aggressively during the month of March with the addition of a new PT1 Member Services Associate. These efforts include phone calls, emails, form letters, and person-to-person contact upon check in at the Service Desk. With such efforts being taken consistently from month to month, the number of 90-day cancellations continues to decline as the team is becoming increasingly successful at connecting with members in the first 30 to 60 days following billing to reconcile account balances.
- An internal candidate from the Fitness team at PSS&WC was selected as the new PT1
 Member Services Associate. He officially began his new role in the first week of
 March, with training in all areas of Member Services continuing throughout the month.

Operations and Fitness Departments:

- PSS&WC hosted a variety of athletic rentals within the gymnasium area during the
 month of March. Pickleball activities are in full swing during the indoor season, which
 spans through April and the first part of May. Although birthday parties and scout lockins are still offered at PSS&WC, efforts have been taken to transition to larger multicourt athletic rentals that reduce labor intensity while generating steadier revenue
 streams.
- The Operations and Maintenance teams are currently working through a locker audit in both member locker rooms to identify hardware/repair issues and erroneous permanent locker assignments; efforts have been made in March to repair a number of full length lockers to restore them to daily use in the men's club locker room.

- PSS&WC Managers are currently working with WRC and TC to secure a new vending machine vendor for all 3 facilities. This vendor will provide a variety of healthy snack options that are appealing to guests/members of each facility.
- The Superintendent of Facilities facilitated the bid packet for the PSS&WC lap and activity pool ceiling painting. This project will be coordinated with all scheduled projects for the aquatic center, planned within mid-July, 2016.
- The Superintendent of Facilities is providing support to facilitate partnership opportunities by organizing fitness classes with District 211 at the Higgins Educational Outreach Center. Zumba/dance fusion classes began in March, offered on Thursday nights. Fifteen participants are enjoying the weekly class, which will be offered for an 8 week session. Additional outreach opportunities that were facilitated included the Alexian Brothers Center Community partnership, Fit Pals. A fitness interval training class was successfully offered mid-March in relation to the Fit Pals outreach program.
- The New PSS&WC Fitness equipment, the Life Fitness Synergy functional training piece, is OPEN FOR USE! The Personal training team has been performing demos and free small group classes on the new equipment throughout the month of March.
- PSSWC has an upcoming Nutrition Workshop, Gardening for Health, taught by Kathy Brown, RD on April 9th.
- The PT department continues to promote new clients by offering free educational workshops, small group classes, and fitness tests. Promoted thru wellness calendar.
- Within the area of group fitness, class participation has remained steady. Highlighted classes include: Zumba 35-40 Power Hour 30-35 Pump and Abs 35-40.
- Two Group Fitness classes have been highlighted on the wellness calendar in March, "disco barre" and "ride through Ireland".
- The Group Fitness Coordinator has started offering monthly fitness talks with our members. The topic in March was "getting better results from your routine with heart rate monitors and other wearable technology". The April topic is "discovering your workout target zones".
- PSSWC added a new group exercise class onto the schedule on Wednesday at 12pm, the TRX Circuit. The class is growing steadily now with 8 members the past 2 weeks.
- PSS&WC is offering a new group fitness class starting in April, Fusion Yoga on Thursday at6:30pm.

Seascape, Programs and PSS&WC Swim Lessons

Seascape Pass Sales	<u>2015</u>	<u>2016</u>	<u>Var. +/-</u>
Sold as of 04/04/16	375	385	+ 10

- Returning Lifeguard trainings have been done and staff recertified 25 lifeguards. The Starguard training for new guards is scheduled for May 15-May 22.
- Spring swim lessons start Saturday April 2. We are currently at 220 participants but registration is still ongoing.
- Spring session for the climbing wall begins Wednesday, April 6. Current enrollment is 9
 participants. We are up 6 from last year.
- The 2016 climbing wall inspection is in process has been scheduled for April 14. The PSS&WC, along with the portable climbing wall, have been scheduled on the same date for the annual inspection.

- Aquatics managers continue to host monthly in-service lifeguard trainings so the aquatics staff can hone and practice their life saving techniques. During spring break an in-service was held for Swim Instructors on Wednesday, March 30.
- Kids First Sports Soccer and Fun & Fitness starts the first week of April while the Kids First Basketball will start the week of April 22. Currently 11 are enrolled for soccer, 6 for fun & fitness, and we have 2 classes of basketball; 9 enrolled in the 5-7yrs and 12 enrolled in the 8-12yrs sections.
- Special events:

Pot-o-Gold Rock Climb was held on Saturday, March 19, 1pm-3pm, both sessions were filled with 18 participants each.

Aqua Egg Hunt was held on Saturday, March 26, 1:00p-3:30pm, each session was filled with 35 participants each. Pictures of the event are posted on the PSS&WC social media page.

Community Garage Sale: Saturday, May 21, 8am-1:00pm.



Triphahn Center Fitness and Operations:

Membership	2/2015	2/2016	Var. +/-	
Fitness	949	973	+ 23	

General Summary:

- Dance World was held successfully on Saturday March 12th.
- Facility rentals continue to do well attracting a variety of different groups including church and various athletic groups.
- Woman of Steel and Fitness Bootcamp classes both ended at full capacity. Spring registration is underway.



Membership	3/2015	3/2016	Var. +/-	
Fitness	350	329	-21	



Doggie Eggstravaganza – was held on March 19th. There were 22 dogs participating at Bo's Run and 24 dogs at Freedom Run. The event was sponsored by Petco, who donated all the treats for the eggs and a prize basket, 7 Paws a Week who donated 4 baskets and raffle prizes, Bentley's Corner Barkery donated goodie bags for all the dogs at the event and Pet

Supplies Plus who donated 4 baskets and had many giveaways at the event. Golf Rose Animal Hospital also attended and had many give a-ways for participants too.

Bo's Run:

- Breakdown for Bo's Run / Combo passes HE 157, Palatine 44, Barrington 19
 Schaumburg 50, Arlington Heights / Mt. Prospect 4, Inverness 27.
 Additional towns are Rolling Meadows, Elk Grove, Hanover Park.
- There were 34 guests to Bo's Run in March compared to 8 in March 2015.

Freedom Run:

Breakdown for Freedom Run/ Combo passes Elgin – 149, HE – 86, Streamwood 72.
 Schaumburg – 28. Additional towns are Huntley, Hanover Park & S. Barrington, Elk Grove, Palatine, Wheeling & others.

Dog Park Passes	3/2015	3/2016	
Bo's Run	335	Bo's Run 278	
Freedom Run	367	Freedom 292	
Combo	84	Combo 81	
Total:	786	651	
		(618 at end of February 20	16)



PROGRAM PROMOTIONS

Staff worked with program managers to promote Spring Guide and Summer Camp Registration, Egg Hunts, Aqua Egg Hunt, Doggie Eggstravaganza, March Madness Golf Outing, Parents' Night Out, Kickin' It at the Creek, Giving Tree, Girls' Night Out, and Fish Fry.

Community Calendar Submissions to: Daily Herald, Chicago Tribune, Hoffman Estates and Schaumburg Chambers and Hoffman Estates Visitor's Bureau.

Park Champion Initiative – An email was sent to Rep Fred Crespo and III. State Rep Michelle Mussman to update them on Park District news and invite them to Spring Events. Mayor McLeod and Village Trustees are planning to attend the Egg Hunts on March 26.

COMMUNITY EDUCATION

2015 Annual Report – Will be inserted in the centerfold of the Summer Guide, which will be out between April 20-22.

PRESS RELEASES/PUBLIC RELATIONS

Sent to Daily Herald, Chicago Tribune:

Burger Bucks Program Benefits Kids Community Garage Sale Planned

MARKETING DASHBOARD

Mobile App Downloads - Source: Apple iTunes & Google Play reports

The app has been available since April 25, 2014; as of March 31, 2016 we have had 1,421 apps downloaded.

Mobile Access – Source: Google Analytics

Mobile Access continues to increase. More users are accessing heparks.org on mobile devices than on PCs. Benchmark column indicates how users accessed HEParks prior to the app and mobile-friendly website. (Responsive mobile-friendly website launched October 28, 2014; app launched April 25, 2014; mobile WebTrac launched in late November 2014.)

Source:	Benchmark:	March 1-30,	March 1-30,	Change
Google	Feb 2013-Feb 2014	2015	2016	from last
Analytics				year
Desktop	63%	51%	47%	-4
Mobile	27%	38%	45%	+7
Tablet	10%	9%	7%	-2*

^{*}A decrease in tablet views is speculated to be a result of more mobile phone use as mobile phone screens are increasingly larger. Tablet sales have leveled off. It is more convenient to use a smart phone which is always within reach. (http://time.com/3532882/people-arent-buying-tablets/)

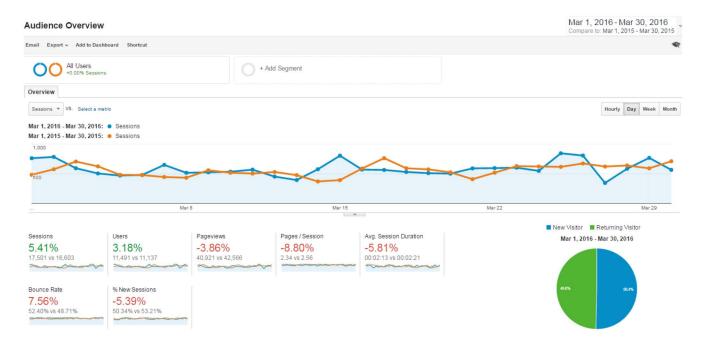
We are seeing greater numbers of people reading our weekly email on their mobile phones. See additional reporting below in Email.



(HEPD)

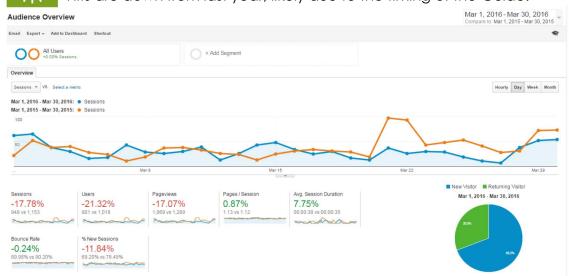
Website HEParks.org - Source: Google Analytics

This month hits to the (full site) home page are up slightly from last year.



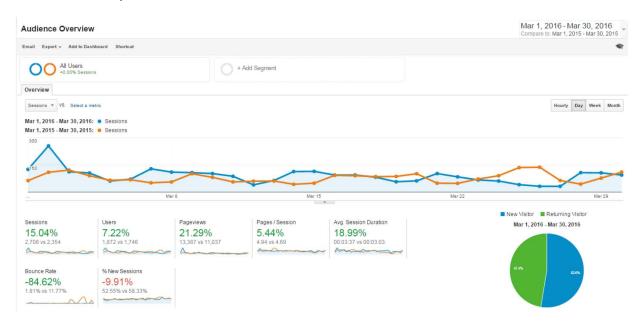
Program Guide Online – Source: Google Analytics

Hits are down from last year, likely due to the timing of the Guide.



WebTrac/Online Registration Page Hits – Source: Google Analytics

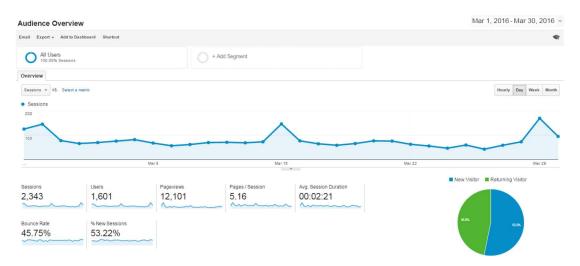
More people are accessing Online Registration. Hits are up on WebTrac/Online Registration, likely due to the mobile friendly version of the website and online registration. Users may be bookmarking our Online Registration page, bypassing the homepage of the website entirely.



Mobile WebTrac - Google Analytics

(HEPD)

It appears more people are using Mobile WebTrac than the full WebTrac site. (Tracking began December 1, 2015.) More people are accessing Online Registration from their mobile devices.



Facebook Reach

Total Likes totaled 2,115 as of 3/31. Our goal is engagement: The more people tag, share and comment on posts the greater the reach. 28 Days Page Engaged Users (Col G): The number of people who engaged with our Page. Engagement includes any click or story created in March = 22,526. See the chart below for a list of our most successful posts this month, which explains the "peaks".

Top 5 Most Successful Posts March 1-30

			Litetime: The number of impressions of your Page
Post Message	Туре	Posted	post. (Total Count)
Today our Half-Day Preschool is having their own	Photo	3/14/16	6092
Crazy Hair Day! How cute are they?		11:12 AM	
The Easter Bunny hopped on by this weekend for	Photo	3/26/16	3652
our Aqua Egg Hunt!		10:00 AM	
We're in the business of offering healthy &	Video	3/15/16	2105
enjoyable experiences!		10:43 AM	
Egg Hunt 2016	Photo	3/26/16	1928
		10:00 AM	
Preschool Winter Wonderland Fun Fair, Fri. 3/11 at	Photo	3/10/16	1708
Triphahn Center> http://ow.ly/ZfOAn		10:10 AM	

Top Highest Posts since October 2015

Post Message	Туре	Posted	Lifetime: The number of impressions of your Page post. (Total Count)
Today our Half-Day Preschool is having their own Crazy Hair Day! How cute are they?	Photo	3/14/16 11:12 AM	6092
Congrats to figure skater, Tomoki Hiwatashi, who won a Gold Medal at Nationals! http://ow.ly/Xyalq Tomoki trains @ Triphahn Ice Arena!	Link	1/26/16 8:00 AM	6080
Dads and their little girls having a night to remember! Moms, don't miss Mother Son Date Night on Feb. 19!	Photo	2/12/16 10:00 AM	4615
Congrats Volunteer of the Year Coach Bill Buesing! And Jan. Best of Hoffman Sylvia Henfling. Thx to all our volunteers! http://ow.ly/XAV4N	Photo	1/27/16 7:42 AM	3881
#Didyouknow that Pickle ball is over 50 years old!? Our very own Rica Cuff is presenting today at the IAPD conference! To find out more about Pickle ball click here>http://ow.ly/3yXN7y	Photo	1/30/16 11:09 AM	3696
Summer can't come fast enough. We can't wait for Seascape Family Aquatic Center to open so we went by today to soak up some raysHA! Get your summer pass now and save 15% with promo code SEA15 now through 4/30/16.	Video	2/10/16 11:16 AM	2670
We're in the business of offering healthy & enjoyable experiences!	Video	3/15/16	2105

		10:43 AM	
Happy #LeapDay! Check in to Leap incheck in @ Triphahn Center get a free 2016 Seascape Day Pass. Ready, set, GO!	Photo	2/29/16 12:10 PM	2104
Spring Guide is here, Hoffman! Watch for yours in the mail. Includes Summer Camp Planner - reg. starts 3/2. http://ow.ly/XWOdv	Photo	2/24/16 7:46 AM	2040
Congrats to Redhawks Pee Wee Football champs! February Best of Hoffman. Read more> http://ow.ly/YHqn0	Photo	2/24/16 6:55 AM	1985
Happy #LeapDay! Check in to Leap incheck in at Triphahn Center get a free 2016 Seascape Day Pass. Ready, set, GO!	Photo - REPOST	2/29/16 10:05 AM	1949
Egg Hunt 2016	Photo	3/26/16 10:00 AM	1923
Great Job Youth Basketball All Stars! The teams played this past weekend.	Link	3/2/16 7:11 AM	1914
Happy #LeapDay! Check in to Leap incheck in Triphahn Fitness Center get a free 2016 Seascape Day Pass. Ready, set, GO!	Photo- REPOST	2/29/16 8:05 AM	1892
Register before Early Bird Deadline 2/20 for Yth Baseball http://ow.ly/Y5Ucl and Yth Softball http://ow.ly/Y5UlS	Photo	2/15/16 1:35 PM	1794
Happy #LeapDay! Check in to Leap incheck in at Triphahn Center get a free 2016 Seascape Day Pass. Ready, set, GO!	Photo - REPOST	2/29/16 5:54 AM	1776
HEPD Morning Stretch	Photo	2/10/16 7:23 AM	1754
Preschool Winter Wonderland Fun Fair, Fri. 3/11 at Triphahn Center > http://ow.ly/ZfOAn	Photo	3/10/16 10:10 AM	1708
Congrats Redhawks PeeWees football for winning Pop Warner Super bowl two years in a row! http://ow.ly/ZRQIM	Photo	3/23/16 1:09 PM	1705
Egg Hunts tomorrow! Check locations and times here> http://ow.ly/ZDn0q	Photo	3/25/16 12:35 PM	1645

Conversion Rate – What percentage registered online?

More and more people are registering online. Derived from a RecTrac Report that indicates the percent of registrations made online vs in person. Mobile-friendly email template began Nov 2015. Progress is being made each year in online registrations:

2011: 21% 2012: 26% 2013: 30% 2014: 33% 2015: 35% Thru 3/30, 2016: 35.6%

Email Blast Results, Constant Contact

	Sent/Open M	Mobile	Bounces	Clicks	Opt-Out
2016 Fitness, Sports & Rec	/19%	50+%	9%	7%	.22%
Hoffman Happenings 3/1	19.5K/18.5%	62%	1.1%	12%	1.3%
50+ Newsletter March	943/37%	52%	1%	12%	0%

Opens = Emails our contacts received and viewed.

Mobile = Percent of emails opened on a mobile device.

Bounces = Emails sent, but not received by our contacts, indicates the quality of the data.

Clicks = Contacts who clicked on a link within our email.



YouTube Metrics

Below is a list of our Top 10 Videos with the most traffic and minutes watched over the past 30 days.

Watch time (minutes) 🕢 🗸	Views @
74 (17%)	54 (15%)
65 (15%)	25 (7.0%)
43 (9.8%)	17 (4.8%)
31 (7.1%)	20 (5.6%)
30 (6.8%)	11 (3.1%)
23 (5.3%)	16 (4.5%)
15 (3.4%)	22 (6.2%)
12 (2.7%)	8 (2.2%)
12 (2.7%)	4 (1.1%)
	74 (17%) 65 (15%) 43 (9.8%) 31 (7.1%) 30 (6.8%) 23 (5.3%) 15 (3.4%) 12 (2.7%)



Bridges of Poplar Creek Board Report

General Programs

- Preferred Tee Time contracts have been received. We currently have 29 groups, with possibility of 1 additional group. We had a total of 30 groups in 2015.
- Fish Fry was well attended during Lent. We had a total of 718 guests. Staff did a great job with preparation and service. We serviced 626 guests in 2015.
- March Madness was a little chilly but we had 58 participants play in this opening event. Congratulations to our winners. Bobby Jones Flight 1st Jared Trebes & Ben Allen (66); Babe Zaharias Flight 1st Joe Paladino & Kurt Davis (78), Chick Evans Flight 1st Arron Calhoun & David Dacanay (97).

Golf Rounds

MONTHLY ROUND TOTALS					
2013	2014	2015	2016		
342	0	647	1,569		
	YTD ROUND TOTALS				
2013	2014	2015	2016		
342	0	647	1,869		

Range Information

MONTHLY RANGE BASKET SALES TOTALS				
2014	2015	2016		
110	414	822		
YTD RANGE BASKET SALES TOTALS				
2014	2015	2016		
110	419	951		
	2014 110 YTD RANGE BASKI 2014	2014 2015 110 414 YTD RANGE BASKET SALES TOTALS 2014 2015		

Pass Sales

Resident Annual	3
Resident Individual	29
Resident Junior	0
Resident Senior	24
Total Resident Passes Sold YTD	56

Preferred TT Pass	48
Non-Res Individual	6
Non-Res Junior	0
Non-Res Senior	23
Total Non - Resident Passes Sold YTD	77

BPC Communications & Marketing

Marketing/Advertising

- Bridges staff finalized ads with The Knott for this upcoming season along with updating our ad and website reviews for the Wedding Wire.
- Met with Gold Rush Gaming to help market gaming and the Tap Inn restaurant.
- Worked with C&M to finalize marketing items for the Tap Inn.
- We did 7 Email Blasts advertising Easter Brunch, Fish Fry, Banquets, Season Passes, Golf Shop promotions, and March Madness.

Food & Beverage

For the month of March we had a total of 21 events: (20 Events in 2015)

The breakdown is as follows:

- 10 breakfast meetings servicing 195 people
- 4 baby/bridal showers servicing 181 people
- 2 dinner servicing 139 people
- 1 ABBHH meeting servicing 150 people
- 1 Paint the Night servicing 40 people
- 1 March Madness servicing 58 people
- 1 Kickin' it at the Creek servicing 21 people
- 1 Easter brunch servicing 373 people

We currently have 24 events booked for April (29 Events in 2015)

8 Breakfast meetings servicing 156 people

1 church luncheon servicing 50 people

7 baby/bridal showers servicing 260 people

1 luncheon servicing 40 people

3 PDRMA meetings servicing 35 people each day (2 full day meetings, 1 half day)

1 dinner for Village of Hoffman Sister Cities servicing 55 people

1 room rental for \$375 servicing 50 people

1 ceremony/reception servicing 150 people

1 1st Communion servicing 30 people

Wedding Count Update:

2017=1 ceremony and reception, 1 ceremony only

2016 = 22 ceremony and reception, 4 reception only, 1 ceremony only

2015 = 18 ceremony and reception, 5 reception only, 4 ceremony only

2014= 23 ceremony and reception, 6 reception only, 7 ceremony only

Golf Maintenance Summary

Overall Mother Nature was kind to us at Bridges of Poplar Creek Country Club this March. We saw sunshine and seventy degrees, we had snow and twenties and everything in between. Coming out of winter, the greens at the golf course are always a high priority. Going into winter, we had put 50 tons of sand onto the greens surface to protect the crown of the plant from winter injury. All of that sand needs to go somewhere in the spring to avoid the crown of the plant being suffocated by warmer temperatures. We were able to go out and needle tine all the greens to a 4 ½" depth and then drag the majority of the sand into these holes. Once the sand was into the holes, we started to roll the greens to smooth them out from freeze and thaw as well as our holes that we just created. The final step to the process was to mow off all the dormant leaf tissue to allow new growth to take place when warmer temps arrive. The process went smoothly and the greens are ready for the root depths to increase once warmer consistent temps arrive. The remainder of March the maintenance team spent time on the following:

- Opening all bathrooms on the course
- Mowing all areas of the course except rough
- Restoring bunkers edging, mowing banks and raking sand
- Placing all golf course accessories on the course
- Filling the irrigation system
- Integrated Pest Management for poa annua seed head suppression
- Constant course cleanup
 - Clubhouse grounds tree bases, perennial pruning and overall cleanup

DAILY HERALD FEBRUARY 24, 2016



Hoffman Estates summer camp registration begins March 2

Submitted by Hoffman Estates Park District

Registration begins March 2 for the Hoffman Estates Park District Summer Camp and Spring Programs.

HEPD offers a variety of summer camps designed to give kids an active, fun summer and provide many opportunities to make new friends and create memories that will last a lifetime. From preschoolers to teens, there are camps for kids who like sports, nature, science, creative arts and theater.

Specialty camps give kids a chance to focus on a particular skill such as hockey, tennis or figure skating. Campers go on field trips and spend time at swimming at the Park District's water park, Seascape Family Aquatic Center.

For kids who want to experience many new things, there is Discover Camp and Explorers camp. There are even camps that teach kids a healthy lifestyle, as part of the Park District's HEALTH initiative to reduce childhood obesity

"Parents love the flexibility of our camps," said Mike Kies, director of facilities and recreation for HEPD. "The schedules are designed to work with the parents' busy schedules."

Half day and full day camps are available. Early Start and Late Stay camps are an option for busy parents who need to extend the day for their child. Parents can register children all at once at the beginning of the summer, or they can register week-to-week.

A free mobile app helps parents keep up with their child's schedule of activities.

New this year is Nature Investigators Camp, where kids experience hands-on learning outdoors about environment. Ready For Kindergarten helps preschoolers starting kindergarten in the fall to continue their learning through the summer.

Camps are open to residents of Hoffman Estates and nonresidents. Residents get discounts on camp fees. To browse the selection of camps and to register, visit heparks.org or stop by the Triphahn Community Center, 1685 W. Higgins Road or Willow Recreation Center, 3600 Lexington Road in Hoffman Estates.

DAILY HERARLD FEBRUARY 27, 2016

Events to honor paralyzed player

Team, park district hosting fundraisers for Cougars hockey player with spinal cord injury

By ERIC PETERSON epeterson@dailyherald.com

During games this weekend and Monday, the Chicago Cougars hockey team and the Hoffman Estates Park District's youth hockey program will honor and raise funds for a 20-year-old Cougars player from Minnesota who suffered a severe spinal cord injury Feb. 21 during a game on the team's home rink at the Sears Centre Arena in Hoffman Estates.

Matt Olson of Isanti, Minnesota, remains hospitalized at Advocate Lutheran General Hospital in Park Ridge after his skate blade caught an ice edge while racing for the puck behind the net during last Sunday's Cougars game. His injury was not the result of physical contact with another player.

Mike Tompkins, business manager and co-owner of the Chicago Cougars, said Olson is experiencing paralysis from the shoulders down,

but there is hope for improvement.

Family members reporting on Olson's caringbridge.org site wrote that a CT scan and MRI showed his spine to be in good alignment but that there continued to be a lot of swelling around it.

According to the journal entry, Olson has become adept in the past few days in communicating through facial expressions and a visual board. He reportedly was getting stronger each day.

Tompkins said that while Olson began playing for the Cougars only in September and lived with a family in Wauconda, his influence in the Hoffman Estates area has been huge.

In addition to participating in a number of charitable events for seniors and at GiGi's Playhouse for kids with Down syndrome, Olson was among the Cougars' leading mentors and role models for the

See PARALYZED on PAGE 4

Paralyzed: Injured player often volunteered to help charities

Continued from Page 1

young hockey players at the Hoffman Estates Park District.

"They've been phenomenal," said Randy Jordan, hockey manager for the park district. "Great, great young men. This young man Matt Olson has been here a number of times out of his own heart."

Tompkins said there is no requirement for team members to volunteer for the Cougars' community events. But Olson was at all nine this season.

Jordan said Olson quickly became someone the young players looked up to for his character on and off the ice. And that made his injury all the more distressing.

"From our own program's perspective, it's been absolute shock and horror," Jordan said.

Olson's girlfriend has arrived from Texas and joined his family in keeping his spirits up and humor bright at his bedside, Tompkins said.

Though this weekend marks the playoffs the Cougars prepared so hard for, the focus now is not on winning hockey games but support for Olson's continued recovery, he said. The Cougars play in the Western Conference of the Midwest Division of the U.S. Premier Hockey League.

The Cougars' playoff game — 8 p.m. Saturday at the Sears Centre Arena — will be Matt Olson Night, while the one at 7:30 p.m. Sunday will be Olson Family Night.

All proceeds from donations as well as the sales of cookies, bracelets, buttons, T-shirts and jerseys will go directly to Olson's GoFundMe account, which had raised more than \$57,000 as of Friday afternoon.

At 7 p.m. Monday, the Hoffman Estates Park District will host an exhibition game between the national tournament-bound Coyotes 1 Mite Team against Squirt NIHL at the Triphahn Center, 1685 W. Higgins Road in Hoffman Estates.

Donations will be collected and a silent auction will be held to raise funds for Olson's continuing medical care. There will be a moment of silence for Olson and the young players will be wearing arm bands in the Cougars' green and gold.

DAILY HERALD

MARCH 24 2016



The Hoffman Estates Park District's Redhawks PeeWee Football Team was named February's Best of Hoffman.

Park district names Redhawks Pee Wee team Best of Hoffman

Submitted by Hoffman Estates Park District

The Park Board of Commissioners for the Hoffman Estates Park District named the Hoffman Estates Redhawks PeeWee Football Team February Best of Hoffman at the February 23, board meeting at the Triphahn Community Center in Hoffman Estates.

The team was undefeated in their regular season; they won the 2015 Conference Championship, in Michigan City, Indiana; they were the 2015 Mid-America Regional Champions and they played in the Nationals at the ESPN Sports Complex in Orlando, Flordia. In addition, the Redhawks PeeWee team won the 2015 Pop Warner National Champions and received the 2015 Brax-Pop Warner Sportsmanship Award.

"We are all very proud of the accomplishments of this team, their families and their coaches," said HEPD board Chairman Mike Bickham. "We're not only proud of their athleticism, but also because they won the Sportsmanship Award and that just proves what a fine group of young men they all are."

The Best of Hoffman is awarded to individuals and groups who best exemplify the values and mission of the Hoffman Estates Park District.

For information about Redhawks Football and the Hoffman Estates Park District, visit heparks.org or call (847) 885-7500.

• Submit 'Your News' at www. dailyherald.com/share.

HOFFMAN ESTATES PARK DISTRICT 2016 GOALS & OBJECTIVES REC, FACILITIES, ICE, C&M DIVISION

Key: C = Complete / SC = Substantially Complete / IP = In Progress / NB= Not Begun / NA = Not Accomplished

DISTRICT GOAL 1: PROVIDE HEALTHY AND ENJOYABLE EXPERIENCES FOR ALL PEOPLE

District Objective 1: Offer healthy and enjoyable experiences that promote equal access

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Develop performance measurement system to	(ICE) Evaluate DROP IN ice time programs	IP	Public skate – when weekend times were
evaluate value in programming structure	– freestyle, private hockey, public skate, and		offered attendance has greatly reduced. All
(short term)	drop in hockey time. Time adjustments for		other DROP IN programs are very healthy.
	alternate programming options will be		Staff will continue to evaluate this on a
	considered. Complete by the end of Q2.		quarterly basis balancing ice program demands
			and the ability for drop in ice times. Spring
			analysis next.
Expand Marketing communications with the	(FAC) Develop interactive contests to	IP	Staff conducted a member appreciation week
use of social media and mobile applications.	enhance member retention. Utilize social		during the first quarter which was well
(short term)	media to promote monthly events and		received from participants. Staff will be
	contests. TC/WRC. Develop contests and		working with C&M in Q2 to utilize social
	begin offering in Q1, Q2, Q3 & Q4. Offer 4		media more to promote these initiatives/
	contests by the end of Q4.		opportunities.
Develop plans to renovate Chino Park to meet	(REC) Research the possibility of adding	NB	
community needs (short/mid-term)	Community Garden Plots to Chino Park.		
	Research the possibility of working with the		
	village on this as a joint program. Determine		
	a number of plots if the ROI suggests that it		
	is a feasible project by Q2. Make		
	recommendation in Q3.		
Improve the overall health outcomes of	(DIVISION) Research, improve and expand	IP	Staff has been working with outside providers
programs offered (annually)	on recreation, service and programming		i.e. Harper College, Kids First, Higgins
	opportunities. Benchmark other		Outreach Center and is currently in the process
	organizations that are providing programs		of researching other trending opportunities to
	and services that are on the uptrend in		enhance the programming opportunities. Staff
	specific areas. Each department should		has worked extensively to benchmark and best
	benchmark 2 new programs/services by Q3.		practice opportunities as it relates to the
			potential north side renovation, programming,
			rentals, ELC expansion, etc. and off-ice
			training in Q1. Part of this process is looking

	(FAC) Increase the number of health &	IP	at maximizing space utilization and prioritization. Staff is researching new fitness trends, while at
	wellness programs to the community. Develop 5 new programs and have 2 new successful programs running by Q4. Create new programs to replace phased out fitness programs by Q4.	ır	the same time offering services as outreach to the Higgins Educational Center. Staff is working with Harper College to provide the district as an off-site programming location with various health and wellness programs included in the inventory of those proposals.
Expand facility based special events that promote greater facility usage (annually)	(REC) Offer additional quality special events/activities with local partners and/or new partners. Offer 3 new partnered events/activities that run with at least the minimum number of participants.	IP	Currently the 50+ opens their space for specialty groups on Sundays on a bi-monthly basis. Staff is working to provide additional programming through a new partnership with Harper College. Staff is also meeting with the village to discuss a joint special event and programming based on the current demand, while pooling resources.
	(REC) Research & develop one new special event to incorporate into 2017 budget. Recommend new special event to incorporate into 2017 budget by Q2.	NB	
Create recreational programs and opportunities to target underserved "demographic populations" (annually)	(REC) Increase the number of demographically targeted programs. Offer 2 new programs by Q4.	С	50+ added 2 chair-based exercise programs for less physically abled. Staff is also working with outside contractors to offer targeted programs that are not currently listed in our program inventory list, i.e. ultimate Frisbee, dodgeball and kickball.
	(REC/C&M)) Partner with Hoffman Estates Police Department for National Night Out. Create a large community outreach program at 1 HEPD location. Hold event in Q3.	IP	Staff will be partnering with the HE Police Department again this year. The intention will be to host the event again at SFAC. The village and park district were very happy with the attendance and the ability to share this message through this venue.
Evaluate facility space utilization to accommodate growing programming needs. (mid-term) Develop program life cycle model for all	(DIVISION) Evaluate and work with Williams Architects to create a study to determine the direction with the north side of the Triphahn Center and Off Ice Training program. Complete direction by Q4. (DIVISION) Develop a systematic approach	IP NB	Staff has been meeting with Williams Architects on numerous occasions. A presentation was made to the committee as a whole that was well received in March. Staff will continue to work with them and look at the transition plan/schedule.

programs to assess meeting community needs and desires (short/mid-term)	to identifying trends in the different industries as it relates to customer preferences. Benchmark 3 state and national recreation agencies. Obtain at least 2 models to compare by Q2. Develop recommendations by 3Q on programs to phase out in 2016/17.		
Expand specialized programming opportunities that utilize partnerships and contractual agreements (mid-term)	(DIVISION) Contact local colleges to establish partnerships for additional programming, i.e. Harper College, Judson University, Roosevelt, etc. Contact colleges by Q1; develop 1 new partnership with a local college and/or university.	IP	Communications have continued with Harper College. They are excited about the space our facilities have to offer for various non-accredited classes. Staff is currently working to develop a contractual agreement and start scheduling space, based on supply and demand.
	(REC) Increase the number of programs offered to the community. Develop 5 new programs and have 2 new successful programs running by Q4. Create new programs to replace all phased out programs by Q4.	IP	Staff is reviewing current programs and enrollment numbers.
	(REC) Research opportunities to offer a Fall Boy Scouts Skills Challenge Course at Fabrini Park. Complete by end of Q3, if applicable institute at end of 2016.	IP	Staff is currently working with two boy scouts on their eagle scout project(s). Staff has also developed a climbing program at PSS&WC specifically for scouts as a challenge for their ability to obtain certain scout badges.

District Objective 2: Achieve customer satisfaction and loyalty

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Expand Marketing communications with the	(FAC) Work with C&M to develop and	IP	C&M has developed the survey. It will be
use of social media and mobile applications	integrate a fitness member survey, to assess		distributed in Q2.
(short term)	member's needs for TC and WRC Fitness		
	Centers. Q1-Develop survey Q2&Q4 -		
	Administer survey		
Develop brand identification and tagline to	(C&M) Develop an easy, quick, but quality	IP	Conducting research to benchmark other
increase community awareness of District	online survey to measure customer		surveys so the online survey is user friendly
parks, programs, facilities and services (mid-	satisfaction for special events and		and provides the district quantitative data that
term)	programming. Create an online survey by		will help enhance special events and
	Q2, implement in Q3.		programming.
Develop plans to meet increased program	(C&M) Measure satisfaction with the overall	IP	Conducting research to benchmark other
needs of 50+ population.	quality and user-friendliness of the website		surveys.

Expand Pickle ball opportunities and evaluate need for additional courts.	particularly as it relates to registration and a means for communication. Create an ongoing online short survey by Q3, no more than 12 questions, implement in Q4. (REC) Partner with the Village of Hoffman estates and the Hoffman Estates Chamber of Commerce to start our "Providing a community for lifelong living" initiative. HEPD- recreation and activity, VOHE – health screening and services; HECC – resources for 50+ needs. Complete by Q4.	NB	
Educate parents regarding the child development benefits in our programs and services.	(REC) Evaluate the expansion of Pickle Ball courts to Victoria Park during 2016 resurfacing project. Complete by Q3 if applicable.	IP	Planning and Development Director Buczkowski will be adding pickle ball court striping to the tennis court resurfacing project at Victoria Park in 2016. This will offer additional opportunities to play pickle ball while at the same time not affect the tennis court users.
Utilize best practices to maximize operational efficiencies as a District (annually)	(REC) Provide training for preschool aged children on our new Handwriting Without Tears learning curriculum and DHS update trainings for State families. Complete by Q3 – Handwriting with Tears Orientation Complete by Q2 and Q3 – DHS Orientation	SC	Staff attended Handwriting Without Tears Training in February.
	(ICE) Complete ice compressor rebuild.	NB	Will be completed within the planned capital replacement schedule.
	(FAC) Purchase Fitness Equipment and/or move fitness equipment from PSS&WC. Complete by Q4.	IP	The Life Fitness synergy fitness equipment has been received at PSS&WC within Q1. Additional fitness equipment will be assessed moved and/or purchased for all facilities by Q4.
	(FAC) Replace interior carpet and tile in rooms 2, 3, 4 and the general conference room at WRC. Complete by Q4.	IP	Quotes have been obtained for rooms 3, 4 & the meeting room. Parks Dept. will be installing carpet and tiles in room 1 & 2 when time allows, prior to Q4.
	(ICE) Replace and rebuild cooling tower and tube condenser. Complete by Q3.	IP	The start date is set for a June 4 shutdown; during that time these items will be replaced and rebuilt. Programming, ice and building schedules are reflective of this timeline and change.

(FAC) Replace vinyl tile in the Vogelei	NB	
Barn. Complete by Q4.		

District Objective 3: Connect and engage our community

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Expand specialized programming	(ICE) Institute new USFS High School	NB	USFS is changing their lesson format to
opportunities that utilize partnerships and	skating program. Staff will be meeting with		include high schools. Staff will address with
contractual agreements (mid-term)	area high schools with regard to the program		schools once the information is released in
	and how to become involved. Complete		April and institute in the Fall Q4.
	meeting by Q1; if feasible implement by Q3.		
	(REC) Partner with the Village of Hoffman	NB	Changing of staffing for both VOHE and
	Estates block party coordinator to add a		HEPD has not permitted for this partnership to
	recreational component in their block party		begin.
	scheduling. (Ex. various contests, sound		
	system with dance along options). Q1 –		
	Schedule a meeting with VOHE coordinator.		
	Participate in 50% of the block parties with		
	this new recreational component by Q3.		
	(REC) Work collaboratively with other	C	New partnership with Village on Harvest
	groups within our community to offer value		Luncheon serving 50+ population. Other
	added services. Offer one and/or add on to		opportunities are also still being evaluated.
	one special event by Q4 that incorporates the		
	Village and Chamber.		
	(REC) Program outdoor sport adventure	IP	Currently offering Outdoor Adventure program
	programs at various parks. Expand LL Bean		with DEA in the summer brochure.
	partnership with Paddleboard to include		
	kayaking and canoe training. Add additional		
	archery programs and research cycling		
	programs. Complete by end of Q2		
Expand facility based special events that	(FAC) Work with C&M to develop ways to	IP	Currently the C&M Supt. is working with the
promote greater facility usage. (annually)	utilize social media to promote community		various departments to promote and engage
	centers, (membership, rentals and personal		participation in these areas. As new social
	training). Work with C&M in Q1, create		media associate position is filled again this will
	measures in Q2 and determine if results were		enhance and be even more prevalent in all
	successful in Q4.		facets of the district operations.
Expand Marketing communications with the	(C&M) Utilize video on web and social	IP	Pickle Ball – Jan 4 –Feb 1
use of social media and mobile applications.	media to engage and educate the community		Dreaming of Summer – Feb 1-Feb 23
(short term)	on green, social equity and health and		Pot of Gold Climb – Feb 23- March 18
	wellness. Develop at least one new video		Spring Registration – March 18-Apr26
	each month, create 12 total by Q4.		Summer Registration – Apr26

	(C&M) Measure the attrition rate of mobile application users. Determine a baseline by end of Q2; decide if this application is of value at that time.	IP	Currently the department measures the use of the mobile application. In Q2 the department will determine a baseline and decide if that is a quantifiable and useful measure for growth.
Increase volunteer involvement in District operations (annually)	(DIVISION) Benchmark other volunteer program to determine appropriate measures as it relates to levels of volunteer engagement. Determine a number of hours per year as a baseline by Q4. Increase volunteer participation as a district in hours by 2% from 2015.	IP	Staff is currently working on ways to increase the amount of volunteer opportunities, while at the same time researching new ways to engage more participation.
Develop program life cycle model for all programs to assess meeting community needs and desires (short/mid-term)	(REC) Develop a formal special event total attendance template that can also track demographic information that may be important for targeted markets and/or event ideas/decisions. Develop by end of Q2.	NB	
Develop brand identification and tagline to increase community awareness of District parks, programs, facilities and services (midterm)	(C&M) Actively account for social media subscribers and increase engagement. Increase engagement by 3%, by Q4.	IP	(Baseline/Jan) Facebook-(2,069) March 2,146 +3% Twitter-(630) March 644 +2% Google Plus –(11) March 19 +4% Instagram – (58) March 61 +5%
Create recreational programs and opportunities to target underserved demographic populations (annually).	(REC) Expand iCompete into an Elementary School in D15 and potentially another D54 school. Q2 – propose to school districts Q3 – Run program throughout school year	IP	Met with the Principal of Hoffman Estates High School to also look to expand the program to other areas over the summer in order to run the program year round.
	(ICE) Research and Develop a Hockey Mentorship program to families of Hoffman Estates. Q1 – Develop program parameters Q2- Recruitment Q3 – Kickoff	IP	Staff is currently in the process of developing this template.

DISTRICT GOAL 2: DELIVER FINANCIAL STEWARDSHIP

District Objective 1: Achieve annual and long range financial plans

District Objective in Treme ve annual and forig range infancial plans			
Division Objectives	Measures/Action	Status	Achievement Level/Comments
Achieve District annual budget to maintain	(DIVISION) Maintain minimum operating	IP	Staff is using budget activity analysis
fund balance reserves (annually)	standards for all program areas. Complete by		worksheets to make sure that each program
	Q4.		and/or service offered maintains the
			appropriate ratios for the minimum operating

			standards.
Secure additional alternative sources of	(REC) Reach out to special interest groups to	IP	Significant sponsorship opportunities are being
revenue to support financial goals (annually)	provide contractual services to reduce costs		researched for 50+, along with more
	while providing new programming and		conventional 50+ program fee structures, e.g.,
	service opportunities for residents and		punch card system, while at the same time
	guests. Partner with 2 new special interest		making sure costs are covered including direct
	groups to provide 2 new contractual services		and indirect expenses.
	for programming opportunities. Complete		
	by Q4.		

District Objective 2: Generate alternative revenue

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Secure additional alternative sources of	(ICE) Evaluate offering a house league	С	It was determined that in house will have to
revenue to support financial goals (annually)	hockey program at Pine Park. Complete by		take place at TC. The influx of weather made
	end of Q1.		it unpredictable with regard to ice. Staff was
			able to use Sunday time to implement a new
			House League Program.
	(DIVISION) Measure the total net surplus in	IP	This is process that is monitored on an on-
	the 02 from 2015 to 2016. Complete by Q4.		going basis. Staff continues to monitor this net
			surplus goal.
	(FAC) Increase facility rental revenue by	IP	The Q1 saw a 3% increase between TC, WRC
	across the district by a minimum of 3%, from		& Vogelei facility rentals as compared from
	2015 to 2016. Complete by Q4.		2015 to 2016.
Support Friends of HE Parks to expand level	(C&M) Promote the Giving Tree and other	IP	Giving tree in all marketing channels since
of financial support provided to District and	Friends of HE Parks events, programs and		January. This initiative has been included in
our residents for scholarships and special	services to the community. Utilize all		the marketing matrix which includes all
projects (annually)	marketing and communication channels,		channels as stated above.
	increase overall exposure by 3% from 2015.		
Achieve District annual budget to maintain	(DIVISION) Increase the revenue ratios and	IP	Staff continues to monitor all major program
fund balance reserves (annually)	reduce the expense ratios from 2015 to 2016.		areas. Each department head is using our
	Complete for 100% of all major program		budgetary cost analysis sheets that include
	areas by Q4.		direct and indirect costs to meet expense ratios.
Continue to evaluate and apply for grant	(C&M/REC) Increase the number of grant	IP	The IAPD Power Play grant was submitted in
revenues to support District's operations and	seeking opportunities. Apply for 2 more		February. Staff will continue to research and
capital projects (annually)	grants in 2016 than in 2015, complete by Q4.		apply for additional grants during the 2016
			calendar year as they become available.

District Objective 3: Utilize our resources effectively and efficiently

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Perform a capacity usage analysis of facilities	(ICE) Continue to work with the SEARS	IP	Staff worked with Sears in the winter months
(annually)	CENTRE regarding open ice options.		with regard to ice time because of the
	Connect quarterly meetings to determine		limitations of guaranteed time and the new
	availability. Complete by Q4.		developmental basketball team moving in.
			Staff believes ice time will become limited
			based on the facilities schedule as a whole.
	(ICE) Conduct a space analysis of the ice	SC	Storage options as well as spacing within the
	arena area – skate rental / party room/		old Hockey Manager office are being utilized
	Coaches area/3 office spaces. Ensure that		as additional locker room space for girls and
	space is being utilized to the optimum		boys teams and for coach's equipment to free
	potential. Complete in Q1.		up the coaches locker room. Staff continues to
Secure additional alternative sources of	(ICE) Evaluate the possibility of moving the	С	monitor this utilization. The Off-Ice Training area has been the focus of
revenue to support financial goals (annually)	Pine park ice rink to TC to add additional		staff time. Adding a rink to the TC lot creates
revenue to support initialieral goals (annually)	sheet of ice in the fall/winter. Complete by		a parking issue and seems to not be an option,
	end of Q2, make recommendation in Q3.		after conducting the analysis with Williams.
	(REC) Increase program participation by 1%	IP	Staff is working to increase participation in all
	overall from 2015 to 2016. Complete by Q4.		program areas; part of this initiative is to also
	The state of the s		add additional programs including ethnic based
			services that were identified in the CMP
			process.
	(FAC) Increase total membership sales at TC	IP	Currently TC is exceeding last year's total net
	& WRC by 1% from 2015 to 2016. Complete		memberships, but WRC is slightly behind by
	by Q4.		21 members. Staff believes we may see a dip
			with two more facilities opening up locally in
			the next 6 months. Staff will continue to
			monitor and be proactive with recruitment and
			retention.
Reduce utility expenses in parks and facilities	(FAC) Research cost-cutting, sustainable	IP	As part of the weekly walk-throughs with the
by converting to alternative energy sources	initiatives within the facilities that create		Director of Recreation & Facilities the facility
(annually)	energy efficient upgrades. Complete by Q4,		managers and the director will be looking for
	implement 1 new initiative during 2016.		various opportunities as those weekly walk
			through's take place.

DISTRICT GOAL 3: ACHIEVE OPERATIONAL EXCELLENCE AND ENVIRONMENTAL AWARENESS

District Objective 1: Create and sustain quality parks, facilities, programs and services

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Enhance District signage to inform and	(C&M) Update district educational signage.	NB	
educate guests. (short/mid-term)	Add to, revise and reprint (where necessary)		
	educational signs. Complete by Q4.		

District Initiative 2: Utilize best practices

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Continue to promote operation safety excellence utilizing procedures and best practices to maintain PDRMA accreditation. (annually)	(SFAC) Facilitate Starguard lifeguard recertification, new lifeguard training, and in-services to ensure all aquatic team members meet or exceed program requirements. Complete Starguard operational reviews of PSSWC and SFAC. Plan aquatic trainings within Q1 and complete 4 outside audits by Starguard by Q4. Pass 90% of all audits conducted by Starguard.	IP	Managers have recertified 25 returning lifeguards and will be hosting a new guard class in May. All are registered with Starguard and will be ready for audits as they occur.
Utilize best practices to maximize operational efficiencies as a District (annually)	(FAC) Review the changing demands of the facilities as the demographics and community continues to change. Review schedules in Q1 & Q2 make any recommended changes in Q3, based on participation numbers and demand.	IP	Staff continues to monitor space demands and usage. As space opens up based on program participation and or participation numbers, classes are relocated based on size and space demands. Facility managers are also renting space that has gone un-programmed and/or under-utilized.
	(FAC) Work with local vendors to obtain the best pricing for our custodial supplies. Try to utilize mass purchasing amongst all facilities. TC&WRC. Q1- Set up facility supervisor and head custodial Mtg. to identify supplies needed and potential vendors. Q1 &Q2- Obtain quotes from identified vendors. Implement changes in Q3 if able and the program is cost effective.	IP	Staff is currently working to set up meetings with all departments to utilize joint purchasing and mass delivery options as well.

District Objective 3: Advance environmental and safety awareness

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Continue to promote operation safety	(FAC) Provide Medic AED, CPR, First Aid	IP	HEPD has been established as an independent
excellence utilizing procedures and best	Course educational training opportunities to		training center. Three additional full time staff
practices to maintain PDRMA accreditation.	all HEPD team. Establish HEPD as an		have been certified to be instructors to teach
(annually)	independent training center, beginning in		Medic classes for the district. The annual
	2016. Confirm the establishment of HEPD as		Medic staff training plan has been developed
	an independent training center within Q1.		and promoted to staff. One Medic class has
	Offer quarterly trainings for all HEPD team		been offered in Q1, with 2 planned to be
	members, 1/quarter. Educate 50% of all new		completed within Q3.
	hires.		
	(FAC) Achieve PDRMA accreditation	IP	PDRMA review has been scheduled at
	process, achieving scores which meet or		Seascape within the month of June. Preparation
	exceeds expectations. Complete PDRMA		for the accreditation process has begun and
	review within scheduled time frame for		will continue up to the point of the review.
	2016.		
Develop additional programs and processes to	(ICE) Continue to look for ways to improve	NB	
support conservation, green initiatives	energy efficiency measures in the ice arena		
(annually)	area. Complete 4 reviews by Q4.		
Provide educational programs and	(C&M) Educate residents through the Park	IP	The 2015 Annual Report will go out in the
opportunities on environmental best practices	Perspective on renewable resources,		Summer brochure. This information will give
(annually)	environmental stewardship and satiability		residents a snapshot of various renewable
	practices within our community. Complete		resources, satiability practices and stewardship
	by Q4.		programs the district completed over the past
			year. As the year moves forward, Park
			Perspectives will also provide these
			educational opportunities.

DISTRICT GOAL 4: PROMOTE QUALITY LEADERSHIP AND SERVICES

District Objective 1: Develop leadership that ensures workforce readiness

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Continue emphasis on cross-training and	(FAC) Provide ongoing training to service	IP	The first meeting was held on 2/11/16, these
ensure workforce readiness.	desk team members. Continue cross training		will be quarterly and 4 will be completed by
	new staff between TC & WRC. Combined		the end of Q4.
	Quarterly staff meetings and conduct 4 total		
	by end of Q4.		
Promote furthering educational opportunities	(REC) Create a HE-Skills program for high	IP	Handbook currently being created. Staff will
of staff by encouraging participation in	school volunteers and employees providing		be attending a training April 20-21 ^{st.}

workshops, conferences and other educational	them specific training in workforce		
opportunities (annually)	readiness. A bi-monthly training will be		
	conducted as a part of this program. Q1 –		
	research topics/operations. Q2 – create		
	training calendar. Q3 – implement program		
	(DIVISION) Train front line service desk	IP	A company has been contacted and a proposal
	associates in upselling and cross selling for		is being reviewed to conduct this training to the
	all district programs and services. Complete		district.
	in by end of Q1.		
Continue to foster openness in communication	(ICE) Institute a 360 Assessment Program	IP	The implementation of the Staffing Pattern
District-wide (annually)	for hockey and ice skating staff. To be used		through FinTrac will be utilized in this process
	for Quarterly staff assessments with		which will get underway in April/May.
	compilation of information to be used at		
	yearly reviews. Have in place by Q3.		

District Objective 2: Build organization culture based on I-2 CARE Values

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Continually expand and update Hoffman	(FAC) Provide CHEER customer service	IP	The annual calendar for the CHEER customer
University training curriculum to enhance	training and promote attendance of all new		service training has been developed and
workforce knowledge and readiness.	HEPD team members within first 3 months		promoted among staff. Two trainings have
(annually)	of employment. Provide 4 CHEER training		been scheduled for Q2. These training have
	opportunities by end of Q4.		been added to the Hoffman U schedule.
Promote healthy lifestyles through work	(DIVISION) Continue to strive to enhance	IP	The division as a whole meets monthly to
environment best practices (annually)	the internal work culture that remains honest		promote open communications between
	and ethical with principles that foster strong		departments, during which time participants
	integrity and trust. Complete by Q4.		are reporting attendance numbers and also
			discussing upcoming events/activities. Those
			all-division meetings also include district
			updates and at least one team building activity
			or presentation. All direct reports to the
			Director of Recreation & Facilities meet on a
			bi-monthly basis to discuss any current issues
			and or updates to projects, action items, etc.

District Objective 3: Promote continuous learning and encourage innovative thinking

Division Objectives	Measures/Action	Status	Achievement Level/Comments	
Promote furthering educational opportunities	(FAC) TC facility supervisor and Community	IP	Staff continues to attend job specific training.	
of staff by encouraging participation in	Center Manager, to attend and become more		The Facility team attended the IPRA Facility	
workshops, conferences and other educational	involved in IPRA Facility Management		Management Section meeting on 04/06/16.	
opportunities. (annually)	Sections. Complete in Q1 and Q4.			

Continue to foster openness in	(C&M) Identify one new channel for district-	IP	The C&M department has identified one new
communications District-wide. (annually)	wide internal communications. Complete by		channel for district-wide communications,
	Q2.		Intranet; they will be sharing this opportunity
			with the IT department.
Create and maintain succession plan to	(Division) Provide responsible leadership	IP	During the annual review process within the
prepare employees for advancement and	opportunities to engage team members who		Recreation and Facilities department, team
prepare organization for personnel changes	are looking to advance their professional		members engaged in professional advancement
(annually)	careers within the organization. Complete		discussions; this will take place on a monthly
	Monthly.		basis.

HOFFMAN ESTATES PARK DISTRICT 2016 GOALS & OBJECTIVES PSS&WC

DISTRICT GOAL 1: PROVIDE HEALTHY AND ENJOYABLE EXPERIENCES FOR ALL PEOPLE

District Objective 1: Offer healthy and enjoyable experiences that promote equal access

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Expand facility based special events that	Develop wellness and fitness opportunities,	IP	Wellness opportunities have been offered
promote greater facility usage (annually)	services to engage customers and build		through the fitness department and promoted
	rapport. Develop 1 new retention program		through the monthly wellness calendar. The
	in Q1.		new retention program will be offered within
			Q2.
Increase cooperative efforts with	Strengthen partnership opportunities with	SC	The partnership for fitness opportunities
neighborhoods and community associations	organizations, such as Alexian Brothers,		continued throughout Q1 with the Alexian Fit
on health related issues (annually)	AthletiCo and the Chamber to provide		Pals program. 2 classes have been offered, 1
	community based fitness programs and		youth/family fitness class, featuring interval
	services. Provide 2 fitness opportunities in		training, was offered in Q1. The class was
	the community in collaboration with		very well received. In addition, a partnership
	community partnerships by Q3.		with District 211 has begun, providing Zumba
			classes for the community at the Higgins
			Educational Outreach Center.

District Objective 2: Achieve customer satisfaction and loyalty

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Expand facility based special events that	Provide innovative group fitness classes	C	The fitness department has planned and
promote greater facility usage (annually)	and special events.		implemented a new group fitness class: TRX
			Circuit started 3/1/16.
	Add 1 new class format and implement 2	IP	1 of 2 group fitness retention events has been
	retention events. Complete by Q4.		implemented: March Madness Bracket
			Challenge running 3/16/16-4/1/16.
	Develop member retention programs that	IP	The member loyalty program continues to be
	build customer retention. Develop 2		enhanced within the personal training
	programs by Q4. Achieve a customer		program, strengthening member retention and
	attrition rating by Q4 of 0.45%. Baseline		providing incentive for personal training
	2016 budget 0.468%		services.
	Enhance current Member Rewards/Referral	IP	Currently researching programs that will
	system with addition of a Charter Member		begin working with Advertising &
	Rewards program (for members with 5+		Sponsorship Manager in Q2 on securing

	years of consistent active membership status). Research and plan in Q1 and Q2; implement enhancement by Q3.		potential sponsors for various components of an enhanced member rewards program.
	Sell 1,575 memberships during 2016, achieve membership cancellations of 1,575. Net membership effect 0 complete by Q4.	IP	Currently the net membership is exceeding the projection by 2 members at the completion of Q1.
Develop performance measurement system to evaluate value in programming structure (short term)	Create evaluation system for the group swim lesson program to assess customer satisfaction. Modify swim lessons according to feedback and needs expressed through customer satisfaction survey. Develop a 10 to12 quick question satisfaction survey with the C&M department for the swim lesson program within Q2 to implement within Q3. Utilize an online data gathering system that creates a measured baseline. Conduct 1 onsite automated survey questionnaire visit in Q3 & Q4.	IP	Developed and completed evaluation for first quarter with a 22% return rate. It was sent through Constant Contact and the results have been used to enhance the program.
	(PSS&WC) Develop and incorporate new online member survey to assess member needs and initiate targeted responsiveness. Initiate 1 survey in early Q2 and 1 survey in Q4.	NB	Research options in Q2 through Constant Contact and Retention Management.
Utilize best practices to maximize operational efficiencies as a District	Purchase and install service desk carpet. Complete by Q4.	NB	
(annually)	Resurface gymnasium floor. Complete by Q4.	NB	
	Contract with outside provider to obtain design plans for member locker room renovations. Complete by Q4.	SC	Plans for the renovation of the locker rooms are in progress.
	Purchase Fitness Equipment. Complete by Q4.	SC	The fitness team has purchased and installed new fitness equipment in Q1: Life Fitness Synergy 360. More equipment to be purchased by end of Q3.
	Repaint activity pool surface and touch up activity pool ceiling. Complete by end of Q3.	IP	The bid packets and announcements for the painting of the ceiling for the lap and activity pool have been developed, proposing the project completion prior to the end of Q3.

District Objective 3: Connect and engage our community

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Increase volunteer involvement in District operations (annually)	Develop 1 new high school volunteer program. Plan and develop in Q1 & Q2. Implement program in Q3. Engage 5 high school volunteers in the new program by Q4.	IP	Fitness Supervisor has begun researching similar programs within HEPD and at other park districts. Currently on target, researching in Q1 & Q2 to potentially implement in Q3.
Improve overall health outcomes of programs offered (annually)	Develop and implement a 12 month wellness calendar based on monthly activities and events within the club and in Kids Korner to engage, educate, and enlighten members. Plan quarterly 2 initiatives with input from front line team members beginning in Q1. Complete 8 initiatives by Q4.	IP	The fitness team has planned and implemented 20 monthly events on the wellness calendar in Q1. Personal trainers are performing free education workshops, health screenings, and small group classes. The program will be ongoing through Q4.
Expand marketing communications with the use of social media and mobile applications (short term)	Establish a social media campaign program to connect with prospective and current members to enhance communication and increase "touch points" with engaging, fun, and informative initiatives. Launch in Q1 with continued emphasis throughout Q2, Q3 & Q4. Produce and communicate at least 1 message via social media each week. Measure results monthly through Google Analytics, complete by Q4.	IP	Weekly interactive messages/posts made on Facebook to promote wellness calendar events, special group fitness classes/ programs, and member challenges.

DISTRICT GOAL 2: DELIVER FINANCIAL STEWARDSHIP

District Objective 1: Achieve annual and long range financial plans

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Achieve District annual budget to maintain	Achieve FY16 net membership goal. Achieve	IP	Q1 net member exceeded YTD projections
fund balance reserves (annually)	net member total of 0 by end of Q4.		by 2 members.
	Monitor budget to ensure practices continue to support the achievement of budgetary revenue and expense goals and aims. Meet and/or exceed departmental budgeted bottom line for fund 11.	IP	Budget is being monitored to ensure that costs are contained and that revenue projections are reached.
	Monitor PSS&WC operational budgets both	IP	Budget is being monitored to ensure that
	from revenue and expense standpoint to		costs are contained and that revenue

	ensure that projections are meeting and/or exceeding the budgetary aims of the district. Meet bi-monthly throughout the year, with the GM, Supt. of Facilities and Director of Rec/Fac. to ensure that the annual budget is meeting expectations. Complete 18 meetings prior to the end of Q4.		projections are reached. Staff meets on weekly, bi-monthly and monthly basis.
Develop new business plan structure, including cost recover goals, program trends, markets served, and competition (annually)	Enhance current corporate membership program while increasing corporate membership base. Grow the membership base by 3% in 4 existing corporate accounts beginning in Q1; sign up 1 new company by the end of Q1.	IP	Onsite corporate visits completed at 2 existing accounts in Q1; planning underway for launch of targeted corporate program beginning in Q2.

District Objective 2: Generate alternative revenue

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Secure additional alternative sources of	Enhance Personal Training revenue generating	IP	Personal training services are being
revenue to support financial goals	opportunities. Increase PT revenues by 3.19%		promoted and revenue is being generated for
(annually)	by Q4 from actual 2015.		personal training, health coaching, and
			nutritional services.
	Increase annual aquatic pass fees by 5%.	NB	
	Implement in Q4.		
	Increase tennis private and semi-private lesson	NB	
	fees. Complete by the end of Q3. Increase		
	gross revenue by 4.8% from actual 2015.		
	Research the option of adding an additional	NB	Recent changes in hours of operation in
	charge i.e. membership fee for Kids Korner		FY16 have negated anticipated need for
	for those members who utilize the service.		introduction of fee structure in Kids Korner.
	Complete research by end of Q2 with a		
	recommendation by end of Q3.		
	Research the ability to drop the tennis	NB	
	membership and go to a court time only		
	charge program. Complete research by end of		
	Q3 and recommend a direction by start of Q4.		
Develop new business plan structure,	Research capabilities of RecTrac to	NB	
including cost recover goals, program	accommodate a "house charge" payment for		
trends, markets served, and competition	members. If feasible implement in Q3, for		
(annually)	services such as PT, massage, guest passes,		
	etc.		

Develop strategies to attract additional	Establish a contractual service for early	IP	Kids First has been contracted to provide
sponsors and new partnerships. (short-	childhood sports programs that include non-		after school fitness programs (fun and
term)	traditional active programming, i.e. fencing,		fitness), dodge ball, soccer classes, and
	etc. Secure 1 outside contractor to provide		basketball classes. As interest and
	programs and/or services within Q1 that will		participation grows, additional classes will
	offer sports specific classes and non-		be offered.
	traditional sports.		

District Objective 3: Utilize our resources effectively and efficiently

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Develop new business plan structure,	Initiate website conversion to WordPress	NB	Research through current District vendor
including cost recover goals, program	platform to allow for enhanced		(Invex) to begin in Q2.
trends, markets served, and competition	responsiveness, blog pieces, and improved		
(annually)	design/layout. Complete by end of Q2.		
	Produce 1 blog piece per quarter in Q3 & Q4.		
	Post a total of 2 blogs by Q4.		
Perform internal control audits (annually)	Manage payroll to meet personnel budget to	IP	Payroll is being monitored to meet the
	ensure maximum operational efficiency.		personnel budget.
	Meet or exceed payroll budget by end of Q4.		
	Monitor IMRF, ACA and PT1 team member		
	hours per (26) payroll to maintain budgeted		
	levels and aims.		
Develop strategies to attract additional	Work collaboratively with the district	NB	Meeting with new Advertising &
sponsors and new partnerships (short term)	Communication and Marketing department to		Sponsorship Manager in Q2.
	effectively promote and market facility and		
	services for additional sponsor-ship and		
	partnership opportunities. Obtain 2 new		
	sponsors for the facility that support an event,		
	amenity and/or program by Q4.		

DISTRICT GOAL 3: ACHIEVE OPERATIONAL EXCELLENCE AND ENVIRONMENTAL AWARENESS

District Objective 1: Create and sustain quality parks, facilities, programs and services

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Utilize best practices to maximize	Replace carpet within the service desk,	NB	
operational efficiencies as a District	adjacent office spaces and member services		
(annually)	area. Purchase carpet, as planned within the		
	operating capital funds, within Q2 and		

	replace within Q3		
	Complete tennis court enhancement within 2016. Complete project by Q3	NB	
	Complete the repainting of the ceiling and resurfacing of the activity pool floor. Complete project, as planned within the district capital budget, by Q4	IP	The bid packets and announcements for the painting of the ceiling for the lap and activity pool have been developed and placed on the website, proposing the project completion by the end of Q3.
	Complete the steam room repairs, as planned within the district capital funds. Complete men's and women's club locker room steam room repairs by Q4.	IP	Staff is currently working with an outside vendor to enhance those areas prior to the renovation.
	Meet and exceed the member and customer expectations as it relates to facility cleanliness. Conduct daily opening and closing MOD walk through checklists, weekly manager walk through and bimonthly walk through with contractual cleaning service. Complete by Q4.	IP	Daily checks are being performed by the opening and closing MOD team and cleaning checklists are being completed by the maintenance team. Weekly walk-throughs will start in Q2 with the Director of Recreation and Facilities.
	Log and follow up on 90% of all member comment cards as it relates to a facility concerns. Complete by Q4.	IP	Weekly follow up and tally of comment cards ongoing. Follow up is being completed on all comment cards that provide contact information.
Implement best practices to maintain a minimum score of 95% in the District-wide IPRA environmental report card (annually)	Evaluate fitness equipment needs, selecting and purchasing energy efficient equipment (when applicable), and purchasing new equipment to continue to upgrade aging equipment and stay current on industry trends. Planned within capital budget, 2016. Complete by end of Q3.	IP	Beginning to assess purchase of new fitness equipment as planned within 11 fund for 2016. Will evaluate current equipment. Will meet with vendors and explore equipment options and provide quote for potential plan for improvement within Q2.
	Achieve all needed facility requirements to achieve a minimum score of 95% on the District-wide environmental report card. Complete by Q4.	IP	Staff is currently working with the Parks Maintenance team to make sure the best practices are being maintained and achieved.

District Initiative 2: Utilize best practices

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Continue to promote operational safety	Schedule and complete the annual climbing	IP	Annual climbing wall inspection has been
excellence utilizing procedures and best	wall inspection by Experiential Climbing		scheduled for the portable and the PSSWC
practices to maintain PDRMA	Systems or other PDRMA recommended		climbing wall, to be completed within Q2.
accreditation (annually)	climbing wall organization. Schedule within		
	Q2, complete inspection by Q3.		
	Facilitate Starguard lifeguard recertification,	IP	Managers have recertified 25 returning
	new lifeguard training, and in-services to		lifeguards and will be hosting a new guard
	ensure all aquatic team members meet or		class in May. We are all registered with
	exceed program requirements. Complete		Starguard and will be ready for audits as they
	Starguard operational reviews of PSSWC and		occur.
	SFAC. Successfully complete operational		
	reviews throughout each quarter, complete		
	program by Q4. Pass and/or exceed 90% of		
	all Starguard audits by Q4.		

District Objective 3: Advance environmental and safety awareness

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Continue to promote operational safety	Provide Medic AED, CPR, First Aid Course	IP	HEPD has been established as an
excellence utilizing procedures and best	educational training opportunities to all		independent training center. Three additional
practices to maintain PDRMA	HEPD team. Establish HEPD as an		full time staff has been certified to be
accreditation (annually)	independent training center beginning in		instructors to teach Medic classes for the
	2016. Establish HEPD as an independent		district. The annual Medic staff training plan
	training center within Q1. Offer a total of 4		has been developed and promoted to staff.
	trainings by end of Q4.		One Medic class has been offered in Q1,
			with 2 planned to be completed within Q3.
	Achieve PDRMA accreditation process,	IP	Visit from PDRMA has not taken place yet.
	achieving scores which meet or exceeds		Staff is currently working Jane to make sure
	expectations. Complete PDRMA review		all items are up to date and current with the
	within scheduled time frame for 2016.		accreditation standards.
	Achieve a score that exceeds PDRMA's		
	minimum standards.		

DISTRICT GOAL 4: PROMOTE QUALITY LEADERSHIP AND SERVICES

District Objective 1: Develop leadership that ensures workforce readiness

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Promote furthering educational	Develop engaging educational opportunities	IP	Personal Training Coordinator will hold Q1
opportunities for staff by encouraging	for team development to enhance knowledge		educational training "Results Fitness by
participation in workshops, conferences,	of the fitness industry and facility services to		Alyn and Rachel Cosgrove" on 4/28/16.
and other educational opportunities.	better serve members. Conduct 4 internal		Additional trainings will be provided
(annually)	PSSWC trainings quarterly, complete by Q4.		throughout the quarters.
	Promote staff educational development and	IP	Several FT staff attended the annual IPRA
	professional development among team by		conference in January. The Aquatics and
	attendance of industry recognized		Program Manager has become CPO certified
	conferences and seminars, including the		within Q1. Additional trainings are being
	IPRA, PDRMA, Club Industry and NRPA.		attended in Q2 to include the PDRMA
	Create an annual plan prior to the end of Q1		human resources curriculum workshop and
	that includes all FT team members and what		PDRMA Aquatics Risk Management Day.
	external educational opportunities they will		Additional conference and seminar
	be attending that fits within the financials		attendance has been planned throughout the
	means of the budget.		year.
	FT team members participate in Hoffman U	IP	FT team members have attended several
	sessions and also conduct Hoffman U		Hoffman U sessions in Q1. Trainings have
	sessions. FT team members as a facility		included the Mandated Reporter, Dangers of
	attend 10 Hoffman U sessions and conduct		Sitting, Comprehensive Asset Management
	and/or assist in at least 2 sessions as a		Plan, NWSRA presentation, and the
	facility.		quarterly HEPD FT staff meeting. PSSWC
			and facility staff has conducted Hoffman U
			sessions including the Dangers of Sitting and
Y		NID	the Medic Course provided within Q1.
Incorporate incentive programs for healthy	Enhance the staff through the development of	NB	
habits for employees (short/mid-term)	an incentive program and participation within		
	fitness services. Implement in Q1; obtain		
	25% of all FT team members participating in		
Continue amphasis an angas training and	the incentive program by the end of Q4. Utilize Member Services Team to assist in	IP	An autaida musuidan haa haan aalaatada staff
Continue emphasis on cross-training and		IP	An outside provider has been selected; staff
ensure workforce readiness. (annually)	training the Facility Team Members at other district sites on sales. Assist outside		is currently working to develop the program
			to meet the district's goals and objectives.
	consultant in upselling and cross selling		
	training by end of Q2.		

District Objective 2: Build organization culture based on I-2 CARE Values

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Promote healthy lifestyles through work	Engage team members at PSS&WC using the	IP	Staff has been acknowledged for
environment best practices (annually)	CHEER customer service initiative. Forming		demonstrating the CHEER philosophy which
	"teams" of PT team members to carry out the		has been recognized within the center.
	CHEER culture, rewarding those that do.		CHEER teams have yet to been established,
	Implement by Q2.		which will take place within Q2/3.
Continually expand and update Hoffman U	Set expectation for all PSSWC new team	IP	The annual CHEER training sessions have
training curriculum to enhance workforce	members to complete CHEER training within		been planned and will be offered in Q2 and
knowledge and readiness (annually)	2016. Have 75% of all new hires trained in		Q4. Staff will be encouraged to attend the
	the CHEER program prior to the first 3		training to reach intended measure.
	months of employment.		
Continue to foster openness in	FT team members attend monthly Recreation	IP	Monthly meetings have been attended by FT
communication District-wide (annually)	& Facility Division all team mtgs. Complete		team members.
	by Q4.		

District Objective 3: Promote continuous learning and encourage innovative thinking

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Continue to evaluate and create procedures and training to promote a high level of internal customer service (annually)	Plan offsite gathering of PSSWC Leadership Team to assess performance of previous quarter and share ideas for upcoming quarters. Start by Q2; complete at least 2 meetings by Q4.	NB	To be started within Q2.
Continue emphasis on cross-training and ensure workforce readiness (annually)	Hold quarterly departmental meetings to connect and share updates and information with team members. Conduct 4 meetings by Q4, with 90% attendance at each meeting, per department.	IP	Quarterly meeting was held to include FT and PT1 team. Due to budgetary limitations, further meetings were not conducted. The budget will be evaluated throughout each quarter to assess financial feasibility to conduct meetings.
Continually expand and update Hoffman University training curriculum to enhance workforce knowledge and readiness (annually)	Encourage PSSWC team members to attend Hoffman U training. Have all FT team members attend at least 3 non mandatory Hoffman U trainings and have at least 2 FT PSS&WC team host 1 Hoffman U.	IP	Hoffman U meetings have been attended and actions and measures have been achieved for Q1.

HOFFMAN ESTATES PARK DISTRICT 2016 GOALS & OBJECTIVES GOLF

Key: C = Complete / SC = Substantially Complete / IP = In Progress / NB= Not Begun / NA = Not Accomplished

DISTRICT GOAL 1: PROVIDE HEALTHY AND ENJOYABLE EXPERIENCES FOR ALL PEOPLE

District Objective 1: Offer healthy and enjoyable experiences that promote equal access

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Expand facility based special events that	Increase Outing Rounds by 30%. 4,149	NB	Golf outings will begin in late April.
promote greater facility usage (annually)	Outing Rounds (2,879 Outing rounds in		
	2015).		
	Provide 32 Preferred Tee Times. 32	IP	We currently have 29 groups signed up for the
	Preferred Tee Time Groups (30 Groups in		2016 Season. The season officially starts first
	2015).		weekend in April. We are anticipating 1 to 2
			more groups will sign up before the season
			begins.
	Provide 3,400 League. Goal is 3,400 League	NB	Golf leagues will begin in late April
	Rounds (2,989 rounds in 2015).		
	Host 8 outside wedding ceremony only	IP	We have 1 ceremony only booked thru 1 st qtr.
	events. Goal is 8 ceremony only events. (4 in		
	2015).		
	Introduce an Annual Golf Pass & Discount	IP	We are off to a great start. We have sold 39
	Pass to increase golf rounds. Goal is to sell		Discounted Passes, 18 Sr. Discounted Passes
	100 passes.		and 1 Resident Annual Pass for a total of 58
			passes thru 1 st qtr.
	Host 5 Wedding Receptions. Goal is 5	IP	We have 4 receptions booked thru 1 st qtr.
	Wedding Receptions (5 in 2015).		
	Host 20 Ceremony & Reception Weddings.	IP	We have 22 ceremony & receptions booked
	Goal is 20 Ceremony & Reception Weddings		thru 1 st qtr.
	(18 in 2015).		
	Expand & Provide Jr. Program Classes in	NB	Jr. golf classes begin in May.
	Spring, Summer & Fall to 150 participants.		
	Goal is 150 participants. (88 participants in		
	2015).		
	Expand & Provide Group Lessons to include	NB	Group lessons begin in May.
	50 students for all ages in Spring, Summer &		

Fall. Goal is 50 students. (74 Students in	
2015).	

District Objective 2: Achieve customer satisfaction and loyalty

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Expand marketing communications with the	Receive 10 Five Star Reviews on the Knott	NB	Weddings will begin in Spring.
use of social media and mobile applications	for Weddings. Goal is 10 Reviews receiving		
(short term)	5 Stars (8 in 2015).		

District Objective 3: Connect and engage our community

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Expand facility based special events that	Provide 6 Special Golf Events with 360	IP	We had our first event of the year in March
promote greater facility usage (annually)	participants. Goal is 6 Events with 360		Madness and had 58 players.
	participants. (5 events with 348 participants		
	with 1 remaining event 2015.)		
	Provide 2 Holiday Event Brunches with 675	IP	Easter Brunch had 371 guests this year.
	guests. Goal is 2 Events with 675 Guests.		
	(261Easter Brunch & 439 Breakfast with		
	Santa).		
	Host 8 Special Event Nights. Goal is 8	IP	We have run 3 special events in the first
	Events (6 events in 2015).		quarter. Paint the Night Event (44 Guests) & 2
			Events of Kickin It @ Creek. (121 Guests)
Increase volunteer involvement in district	Expand volunteers to help maintain event	NB	Will begin in April.
operations (annually)	area and golf course. Secure a minimum of		
	80 hours of volunteer work to help garden		
	the event area and maintain the golf course.		

DISTRICT GOAL 2: DELIVER FINANCIAL STEWARDSHIP

District Objective 1: Achieve annual and long range financial plans

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Achieve District annual budget to maintain fund balance reserves (annually)	Monitor Golf budget to ensure expenses do not exceed budget and are in line with	IP	Budget is monitored monthly. With the weather cooperating early this spring we are
rund barance reserves (annually)	revenue projections and revenues are		off to a good start in 1 st qtr with rounds and
	meeting financial goals and objectives. Meet		range sales.
	or exceed Golf Department Budget bottom		

line.		
Monitor F&B budget to ensure expenses do not exceed budget and are in line with revenue projections and revenues are meeting financial goals and objectives. Meet or exceed F&B Department Budget bottom line.	IP	Budget is monitored monthly. With the weather cooperating early this spring we are off to a good start in 1 st qtr with the Tap Inn. Event bookings are trending up from 2015 as well.
Reduce Golf Maintenance expense and monitor to ensure expenses do not exceed budget and are in line with revenue projections. Meet or exceed Golf Maintenance Department Budget bottom line.	IP	Budget is monitored monthly. With the weather cooperating early this spring and the golf course opening, the Maintenance crew has still been operating with an off season crew with minimum expenses in 1 st qtr.
Provide 32,656 Rounds. 32,656 rounds in the 2016 Season (26,354 thru 10/1 in 2015).	IP	We have 1,869 thru 1 st qtr.
Rebrand the Bar & Grill giving it a unique name along with creating a more price conscious menu to create greater volume with lower cost point. Have new menu in place with a unique bar & grill name by end of 1 st qtr.	SC	The bar & grill has been renamed "The Tap Inn". A new menu of \$5, \$7, & \$9 concept has been rolled out along with the Tap Inn Big Cup weekend Specials for Draft Beer.
Monitor Cook County 3% Amusement Tax. Implement tax increase pending Cook County legislation approval.	IP	No change has been made. We will continue to monitor.
Research and Analyze Golf Cart Lease for 2017 season. Complete bid process by end of 3 rd Qtr.	IP	We have reached out to vendors and were able to demo carts at the PGA convention. EZGO, Yamaha & Club Car will all have demos brought out to the course early this summer for further testing. Bids will be completed in the Fall.
Research and Analyze ROI for Lease on GPS units for 2017 season. Monitor for 2017 budget process.	IP	All major cart providers now have a preferred GPS vendor. This will provide us very competitive pricing. Bids will be completed in the Fall.
Research and Analyze ROI for Billy Casper Golf Course Maintenance Contract for 2017 season. Develop recommendation by end of 2nd Qtr.	IP	Have met with Billy Casper representatives a few times early this year. We will have full evaluation and staff recommendation ready for the May Rec and Board meetings.

District Objective 2: Generate alternative revenue

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Secure additional alternative sources of	Increase the marketing and updating	IP	We had 376 Golf Now rounds in the 1 st qtr.
revenue to support financial goals (annually)	golfnow.com to increase golf now rounds to		
	produce additional revenue during slow		
	periods. Increase golfnow.com rounds by		
	3%. (4,549 Rounds in 2015).		
	Increase F&B business in bar & grill by 3%	IP	We had \$14,608 in sales in the Tap Inn for the
	over prior year by capturing golfer's on site		1 st qtr.
	with daily specials, promotions and Special		
	Events. Increase bar and grill sales by 3%.		
	(\$144,127 in 2015).		

District Objective 3: Utilize our resources effectively and efficiently

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Utilize best practices to maximize operational	Work with Parks Department for annual	IP	Tree stumps were removed this summer.
efficiencies as a District (annually)	burns, tree stump removal, and other		Control burns will take place in early April.
	maintenance projects to save from additional		
	expenses from renting equipment. Use parks		
	department machines 5 different times for		
	the season to minimize renting equipment.		
	Purchase a heavy duty utility cart for golf	C	Unit has been purchased.
	maintenance. Purchase 1 st Qtr.		
	Purchase a Stove Top Oven for the main	C	Unit has been purchased.
	kitchen line. Purchase 1 st Qtr.		
	Purchase a Range Ball Dispenser with a	SC	Unit has been purchased. Final set up will be
	credit card processor. The machine will		completed in early April.
	reduce payroll by \$15,373. Purchase 1 st Qtr.		
Achieve District annual budget to maintain	Manage payroll to meet or exceed personnel	IP	Payroll is closely monitored on a daily basis
fund balance reserves (annually)	budget to ensure maximize operational		and adjusted daily based on weather and
	efficiency. Meet or exceed Payroll Budget.		functions.
	Monthly budget monitoring to maintain at or	IP	Expenses are being monitored closely and are
	below projected budget expenses. Not to		on plan thru 1 st qtr.
	exceed budget expenses.		
Perform internal control audits (annually)	Monthly budget monitoring and proper	IP	Food & Beverage costs are being monitored
	costing out on menus to maintain a 32% food		based on events. Will continue to monitor on a
	cost and 26% beverage cost. 32% food cost		daily basis.

and 26% beverage cost.	

DISTRICT GOAL 3: ACHIEVE OPERATIONAL EXCELLENCE AND ENVIRONMENTAL AWARENESS

District Objective 1: Create and sustain quality parks, facilities, programs and services

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Utilize best practices to maximize operational	Provide a clean and well maintained	IP	The facility is following the daily checklists we
efficiencies as a District (annually)	clubhouse facility and equipment consistent		have in place and is completing these lists
	with district standards. Complete daily		100% of the time in the first quarter.
	checklist and rectify and identify deficiencies		
	and remedy as necessary. 90% Completion		
	Rate.		
	Provide a well-manicured golf course	IP	Maintenance has started spring clean-up on the
	consistent with adopted 2015 maintenance		course along with all the general practices on a
	goals. Weekly inspection with golf course		daily basis.
	superintendent, identify deficiencies and		
	remedy as necessary. 90% Completion Rate.		

District Initiative 2: Utilize best practices

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Enhance overall quality of natural areas	Maintain a portion of the natural areas by the	NB	Goats are scheduled in the fall.
(annually)	use of the goats. Complete by 3 rd Qtr.		

District Objective 3: Advance environmental and safety awareness

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Implement best practices to maintain a	Maintain IPRA's Environmental Report	NB	Will be completed in 4 th qtr.
minimum score of 95% in the District-wide	Card. By end of 4 th quarter.		
IPRA environmental report card (annually)	1		

DISTRICT GOAL 4: PROMOTE QUALITY LEADERSHIP AND SERVICES

District Objective 1: Develop leadership that ensures workforce readiness

Division Objectives	Measures/Action	Status	Achievement Level/Comments	
Develop a new hire training program that	Train all Part Time employees in all	IP	All new hires are being trained on procedures	
addresses District policies and procedures	departments on service plan. Train 100% PT		and service plans.	
(short-term)	Employees in all departments by March.			

	Train all new hires after March within 15 days of hire.		
Utilize best practices to maximize operational efficiencies as a District (annually)	Train staff in selling/upselling opportunities and services available at BPC. Train key staff by end of 2 nd Qtr.	NB	Special training will be provided in the 2 nd qtr along with the Rec Department.
Incorporate incentive programs for healthy habits for employees (short/mid-term)	Have key staff attend HEPD AED & CPR training. Have at least 24 key staff members maintain certification by end of 2 nd Qtr.	IP	Staff is in the process of setting up a date for Bridges Staff to ensure all key staff certifications are up to date.

District Objective 2: Build organization culture based on I-2 CARE Values

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Continue to foster openness in communication	Conduct weekly staff meetings during prime	IP	Staff is meeting on a weekly basis to discuss
District-wide (annually)	season with key personal to discuss		upcoming events and event coordination.
	operations, golf events and special events. 40		
	weekly meetings.		

District Objective 3: Promote continuous learning and encourage innovative thinking

Division Objectives	Measures/Action	Status	Achievement Level/Comments
Promote furthering educational opportunities	All F&B Employees become BASSET	IP	All new F&B staff are required to receive
of staff by encouraging participation in	Certified & Food Serve Safe. 100% of all		certification within first 15 days of
workshops, conferences and other educational	F&B Employees.		employment.
opportunities (annually)			